

ACCESS SERVICE

25. Market Trial Offerings

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25.1 General

The Telephone Company may, from time to time, engage in market trial service offerings, designed to test the marketplace, technical functionality and reliability of a prototype, and/or determine the requirements for the final development of Telephone Company standard products and services.

These market trial offerings will be limited to certain dates, times and locations as determined by the Telephone Company. The rates, charges, terms and/or conditions applicable to each market trial offering will be filed in this section. Services provided under the following market trials are subject to the regulations set forth in all other sections of this tariff, unless otherwise specified. Where the regulations in other sections conflict with those set forth in this section, the regulations specified herein for the provision of interstate access services under a market trial will supercede any inconsistencies.

Market trial offerings are provided on a temporary basis subject to the following criteria:

- (A) The market trial offering is not available under other sections of this tariff and will be offered for a limited time as specified in Section 25.3 following.
- (B) At the end of the market trial period, the Telephone Company may elect to offer the trial service on a generally available basis and will file it under the appropriate tariff section(s) after the trial period. Normal rates and tariff regulations will then apply to all subscribers of the service. Market trial participants will be required to order the general tariff offering.

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25. Market Trial Offerings (Cont'd)

(N)

25.1 General (Cont'd)

- (C) The Telephone Company shall engage in an evaluation of the market trial. This evaluation will include any tests or rearrangements conducted on the service, as well as, determining how effectively the service works with other telecommunications services.

25.2 Limitations

- (A) The Telephone Company is not prohibited or restricted in ability or capacity to engage with other participants in similar or other market trial offerings.
- (B) The Telephone Company makes no guarantee, warranty or representation to continue a market trial offering beyond the end date or convert to a generally available service offering.
- (C) The Telephone Company reserves the right to make changes which might cause interruptions in service. Credit allowances for service interruptions will apply as set forth in 2.4.4 preceding.

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25. Market Trial Offerings (Cont'd)

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25.3 Market Trials

Specific market trial requirements, rates, charges and any additional regulations are provided by market trial number.

25.3.1 Trial No. 01
 Name: Decoupled DSL Market Trial
 Start Date: August 1, 2004
 End Date: October 29, 2004

(A) Description

The Telephone Company will market trial decoupled DSL service beginning August 1, 2004 through October 29, 2004 with pricing stability through October 29, 2005. Decoupled DSL service provides customers DSL capability without requiring that the customer also purchase local exchange telephone service.

The decoupled DSL market trial will be limited to DSL equipped wire centers located in the Tallahassee metropolitan area. Unless otherwise specified in this market trial, the terms and conditions as set forth in Section 8.5 preceding will apply.

To be eligible, customers must be a residence customer served out of Tallahassee wire centers equipped for DSL. Decoupled DSL service is available to customers as both new DSL service or as a replacement for existing DSL service. However, decoupled DSL service will not be available to customers under this market trial if special construction would be required to serve the customer location.

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25. Market Trial Offerings (Cont'd)

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25.3 Market Trials (Cont'd)

25.3.1 Trial No. 01 (Cont'd)

Name: Decoupled DSL Market Trial

Start Date: August 1, 2004

End Date: October 29, 2004

(A) Description (Cont'd)

The Telephone Company will use various methods to contact eligible customers to provide them with information exclusive to this market trial. To take part in this market trial, eligible customers must be contacted by the Telephone Company, must call an 800 number established exclusively for this trial, or visit a company retail outlet.

Order applications for this service must be received between August 1, 2004 and October 29, 2004, with order completion within 10 days of the order application date. If order completion is delayed due to Telephone Company reasons, the order completion date will be extended.

The decoupled DSL market trial will be offered on a month-to-month and one-year DSL Term Discount Plan (DSL-TDP) basis. The terms and conditions of the DSL-TDP are set forth in 8.5.2(B) preceding. The provisions for DSL-TDP Renegotiation in 8.5.2(B)(3) preceding shall also apply to trial participants that choose to convert from decoupled DSL to a standard DSL offering during the one-year term of the trial. The provisions for Temporary Suspension of Service in 8.5.2(A)(3), as well as, DSL-TDP provisions for Downgrades and Renewals set forth in 8.5.2(B)(4) and 8.5.2(B)(5) respectively, shall not apply to services provided under this trial.

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25.3 Market Trials (Cont'd)

25.3.1 Trial No. 01 (Cont'd)

Name: Decoupled DSL Market Trial

Start Date: August 1, 2004

End Date: October 29, 2004

(B) Description of Rates and Charges

No later than October 29, 2005, the customer must convert the market trial service to the respective generally available DSL service provided in Section 8.5 of this tariff; change to another generally available DSL service; or discontinue the service.

The rates and charges in (C) following will apply to all customers subscribing to service under this market trial through October 29, 2005. If the customer elects to discontinue service prior to October 29, 2005, the customer may not reestablish service. Customers participating in the trial may not order additional decoupled DSL services after October 29, 2004. Customers who participated in the market trial under the DSL-TDP are subject to the early termination liability charges as indicated following.

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25.3 Market Trials (Cont'd)

25.3.1 Trial No. 01 (Cont'd)

Name: Decoupled DSL Market Trial

Start Date: August 1, 2004

End Date: October 29, 2004

(C) Rates and Charges

	<u>Monthly Rates</u>		<u>Nonrecurring Charge</u>
	<u>Month-to-Month</u>	<u>1 Year</u>	
Option I up to 512 Kbps/up to 128 Kbps	\$42.99	\$39.99	\$49.99
Option II up to 1.5 Mbps/up to 384 Kbps	\$89.99	\$79.99	\$49.99
Option III up to 640 Kbps/up to 640 Kbps	\$139.99	\$129.99	\$49.99
Option IV up to 3.0 Mbps/up to 512 Kbps	\$199.99	\$173.99	\$49.99
Option V up to 1.5 Mbps/up to 256 Kbps	\$59.99	\$49.99	\$49.99
Option VI up to 3.0 Mbps/up to 384 Kbps	\$104.99	\$94.99	\$49.99
<u>Termination Liability Charges</u>			
All Options	N/A	\$99.00	N/A

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