

ATM Multimedia VCC Service

PROJECTED DEMAND	10.0	10.0	L1 Input
COSTS	CTOC-AL	CTOC-MO	
Channel Mileage Termination Monthly Cost - OC12	\$1,391.67	\$1,356.99	L2 Engineering
Channel Mileage Facility Monthly Cost - OC12	\$313.45	\$236.73	L3 Engineering
Average Interoffice Transport Mileage	18.82	22.30	L4 Engineering
Total Average OC12 Interoffice Transport	\$8,682.54	\$7,993.07	L5 (L2*2)+(L3*L4)
Total Average OC12 Interoffice Transport per Mile	\$461.35	\$358.43	L6 L5 / L4
OC12 Megabit Capacity	622.08	622.08	L7 Engineering
Average Monthly Cost Per Megabit	\$13.96	\$12.85	L8 L5 / L7
Monthly Cost Per 1 Megabit MM-VCC	\$1.40	\$1.28	L9 L8 / L1
Projected Annual Cost	\$167.49	\$154.19	L10 L1 * L9 * 12
REVENUES			
Proposed Monthly Price per 1 Megabit MM-VCC	\$1.55	\$1.55	L11 NECA Tariff
Projected Annual Revenue	\$186.00	\$186.00	L12 L1 * L11 * 12
CONTRIBUTION			
Annual Contribution	\$18.51	\$31.81	L13 L12 - L10
Contribution Margin	11.1%	20.6%	L14 L12 / L10 -1

kmiller