

ATTACHMENT 38

MS Outside MSAs

EXHIBIT A

Competitive Overview Matrix

All Outside MSA's, MS Competitive Overview
BellSouth Pricing Flexibility Petition for Switched Services

PUBLIC VERSION

W/C Name	WC CLLI	WC ZIP address	Res Locations	Sm & Med Bus Locations	Complex Locations	Total Locations	Competitors w/switch (S) or collo (C) serving BS WC	UNE Counts through 5/04	Ported Number Counts as of 5/04/04	Tgt Segment	% of all Locations w/ WC	% of Locations Trgtd by CLECs
Totals						614,399					26.9%	23.1%
ABERDEEN - ABERDEEN MAIN C O	ABRDMSES	39730				4,693						
AMORY - AMRY-MAIN CO	AMRYMSMA	38821				6,800						
ASHLAND - ASHLAND MAIN C O	ASLDMMSA	38603				1,947						
BLUE MOUNTAIN - BLUE MOUNTAIN MAIN C O	BEMTMSMA	38610				758						
BENTONIA - YAZOO CITY S U	BENTMSSU	39040				1,018						
BOGUE CHITTO - BROOKHAVEN SU	BGCHMSSU	39629				1,295						
BROOKSVILLE - MACON SU WILBROOK RD	BKVLMSU	39739				1,101						
BALDWIN - BALDWIN MAIN C O	BLDWMFMF	38824				3,496						
BELMONT - BELMONT MAIN C O	BLMTMSMA	38827				1,957						
BELZONI - BELZONI MAIN C O	BLZNMSMA	39038				2,369						
BENOIT - BENOIT MAIN C O	BNITMSMA	38725				512						
BENTON - YAZOO CITY SU	BNITMSSU	39039				1,439						
BENTON - BENTON MAIN NO.2	BNITNMT	37307				4,408						
BOONEVILLE - BOONEVILLE MAIN C O	BNVLMMSA	38829				7,889						
BROOKHAVEN - BROOKHAVEN MAIN	BRHNMSMA	39601				12,601						
BURNSVILLE - BURNSVILLE MAIN C O	BRVLMMSA	38833				993						
BRIARWOOD - BRIARWOOD MAIN C O	BRWDMMSA	39337				1,104						
BATESVILLE - BATESVILLE MAIN C O	BTVLMSDS	38606				9,121						
BEAUMONT - BEAUMONT MAIN C O	BUMTMSMA	39423				718						
COLUMBUS AIR FORCE BASE - COLUMBUS AIR FORCE BASE	CAFBMSMA	39701				1,105						
COLDWATER - COLDWATER MAIN C O	CDWRMSMA	38618				1,034						
CHUNKY - CHUNKY SUMERIDIAN	CHNKMSSU	39323				661						
CHARLESTON - CHARLESTON MAIN C O	CHTNMSMA	38921				2,709						
CALEDONIA - CALEDONIA MAIN C O	CLDNMSMA	39740				1,784						
CLEVELAND - CLEVELAND MAIN C O	CLVMSMA					7,132						
COLUMBIA - COLUMBIA MAIN C O	CLMAMMSA	39429				10,846						
COLUMBUS - COLUMBUS MAIN	CLMBMSMA	39701				20,061				A	3.3%	3.3%
COLLINS - COLLINS MAIN C O	CLNSMSMA	39428				3,769						
CENTREVILLE - CENTREVILLE MAIN C O	CNVMSMA	39631				1,403						
COMO - COMO MAIN C O WEST ST	COMOMMSA	38619				1,667						
COLLINSVILLE - MERIDIAN SU	COVLMSSU	39325				1,282						
GRENSHAW - GRENSHAW MAIN C O	CRNSMSMA	38621				1,185						
CORINTH - CORINTH MAIN	CRNTMSMA	38834				14,510						
CARTHAGE - CARTHAGE MAIN C O	CRTHMSMA	39051				6,232						
CARROLLTON - CARROLLTON MAIN C O	CRTNMSMA	38917				1,754						
CLARKSDALE - CLARKSDALE MAIN C O	CSDLMSMA	38614				9,267				A	1.5%	1.5%
CAUSEYVILLE - CAUSEYVILLE	CSVLMSSU	39301				1,167						
DUCK HILL - DUCKHILL MAIN C O	DCHLMSMA	38925				706						
DUFFEE - DUFFEE MAIN C O	DIFFMSMA	39337				1,127						
DE KALB - DEKALB MAIN C O	DKLBMMSA	39328				1,915						
DUNCAN - DUNCAN MAIN C O	DNCNMMSA	38740				144						
DREW - DREW MAIN C O	DREWMMSA	38737				1,112						
DURANT - TELE COMP PRNSN	DRNTMSMA	39063				1,358						
ELLSVILLE - ELLSVILLE MAIN C O	ELVLMMSA	39437				2,440						
ENTERPRISE - ENTERPRISE MAIN C O	ENTRMMSA	39330				1,586						
ETHEL - ETHEL MAIN C O OLD HWY	ETHLMSMA	39067				912						

Tgt Segment:
B=Small, Med, Complex Bus.
S=Small, Med. Bus.
C=Complex Bus.
R=Res.
A=All segments
5/4/04

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BellSouth Pricing Flexibility Petition for Switched Services

PUBLIC VERSION

W/C Name	WC CLLI	WC ZIP address	Res Locations	Sm & Med Bus Locations	Complex Locations	Total Locations	Competitors w/switch (S) or collo (C) serving BS WC	UNE Counts through 5/04	Ported Number Counts as of 5/04/04	Tgt Segment	% of all Locations w/ WC	% of Locations Trgt'd by CLECs
EUPORA - EUPORA MAIN C O W FOX AVE	EUPRMSFA	39744				3,024						
FOREST - FOREST MAIN	FORSMSMA	39074				3,477						
FAYETTE - FAYETTE MAIN	FYTTMSMA	39069				2,596						
GOODMAN - GOODMAN MAIN C O MAIN ST	GDNMMSMA	39079				580						
GLOSTER - GLOSTER MAIN C O	GLSTMSMA	39638				1,472						
GUNNISON - GUNNISON MAIN C O	GNSNMSMA	38746				285						
GREENVILLE - GREENVILLE MAIN C O	GNVLSMSA	38701				15,825						
GREENWOOD - GREENWOOD MAIN C O	GNWDMMSA	38903				11,570						
GREENADA - GREENADA MAIN C O	GRNDMSMA	38901				10,139						
HEIDELBERG - HEIDELBERG MAIN C O	HDLBMSMA	39439				1,734						
HOLLY SPRINGS - HOLLY SPRINGS MAIN C O	HLSPMSMA	38635				6,241						
HAMILTON - ABERDEEN SU	HMTNMSU	39746				1,094						
HOLLANDALE - HOLLANDALE MAIN C O	HODLMSMA	38748				1,704						
HARPERVILLE - FOREST SU	HPVLMSU	39080				1,762						
HOUSTON - HOUSTON MAIN C O	HSTNMSMA	38851				4,551						
HATTIESBURG - HATTIESBURG MAIN C O	HTBGMSMA	39401				19,902				A	3.2%	3.2%
HATTIESBURG - HATTIESBURG WEST C O	HTBGMSWE	39401				15,822						
HAZLEHURST - HAZLEHURST MAIN	HZLHMSMA	39083				4,128						
INDIANOLA - INDIANOLA MAIN C O	INDNMSMA	38751				4,258						
INDEPENDENCE - COLDWATER SU CDWR-INDP RD	INDPMSSU					2,037						
INVERNESS - INVERNESS MAIN C O	INVRMSMA	38753				688						
ITTA BENA - ITTA BENA MAIN C O	ITBNMSMA	38941				2,810						
IUKA - IUKA MAIN C O	IUKAMES	38852				4,849						
JONESTOWN - JONESTOWN MAIN C O	JNTWMSMA	38639				454						
KILMICHAEL - KILMICHAEL MAIN C O	KLMCMSMA	39747				953						
KOSCIUSKO - KOSCIUSKO MAIN C O	KSCSMSMA	39090				7,326						
LAKE - LAKE MAIN C O	LAKEMMSA	39092				1,173						
LAUREL - LAUREL MAIN C O	LARLMSMA	39440				17,669						
LIBERTY - LIBERTY MAIN C O	LBRTMSMA	39645				1,748						
LELAND - LELAND MAIN C O	LELDMSMA	38756				2,276						
LENA - CARTHAGE SU	LENAMSSU	39094				918						
LUMBERTON - LUMBERTON MAIN C O	LMTNMSSS	39455				2,518						
LOUISVILLE - LOUISVILLE MAIN C O	LSVLMSMA	39337				6,984				S	1.1%	1.1%
LULA - LULA MAIN C O	LULAMMSA	38644				564						
LEXINGTON - LEXINGTON MAIN C O	LXTNMSMA	39095				3,257						
MABEN - MABEN MAIN C O	MABNMSMA	39750				1,601						
MACON - MACON MAIN C O	MACNMSMA	39341				2,766						
MAGEE - MAGEE MAIN C O	MAGEMMSA	39111				4,136						
MCCOOL - MCCOOL MAIN C O W CLARK ST &	MCCCLMSMA	39108				1,274						
MCCOMB - MCCOMB MAIN C O	MCCMMSMA	39648				10,019				A	1.6%	1.6%
MCCOMB - SUMMIT MAIN C O	MCCMMSM	39666				2,679						
MCLAIN - MCLAIN MAIN C O	MCLNMSMA	39456				469						
MAGNOLIA - MAGNOLIA MAIN C O	MGNLMSMA	39652				3,154						
MIZE - MIZE MAIN C O PECAN DR	MIZEMMSA	39116				1,095						
MERIDIAN NAVAL AIR STATION - NAVAL AIR STATION C	MNASMSMA	39301				1,660						

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MENDENHALL - MENDENHALL MAIN C O	MNDNMSMA	39114				5,626						
MONTICELLO - MONTICELLO MAIN C O	MRTNMSMA	39654				3,651				A	4.1%	4.1%
MERIDIAN - MERIDIAN MAIN C O	MIRDNMSTL	39301				25,043						
MOORHEAD - MOORHEAD MAIN C O	MRHDMMSA	38761				629						
MARKS - MARKS MAIN C O HIGHWAY	MRKSMSHW	38646				2,785						
MORTON - MORTON MAIN C O SECOND AVE E	MRTNMSMA	39117				2,664						
MOUNT OLIVE - MOUNT OLIVE MAIN C O	MTOLMSMA	39119				1,829						
NATCHEZ - NATCHEZ MAIN C O	NTCHMSMA	39120				14,850						
NETTLETON - NETTLETON MAIN C O	NTTNMSMA	38858				2,211						
NEW ALBANY - NEW ALBANY MAIN C O	NWALMSMA	38652				8,691						
NEWTON - HICKORY MAIN C O	NWTNMSHC	39332				493						
NEWTON - NEWTON MAIN C O	NWTNMSMA	39345				2,915						
OAKLAND - OAKLAND MAIN C O	OKLDMSMA	38948				1,057						
OKOLONA - OKOLONA MAIN C O	OKLNMMSA	38860				2,175						
OSYKA - OSYKA MAIN C O	OSYKMSMA	39657				1,322						
OXFORD - OXFORD MAIN C O	OXFRMSMA	38655				15,968				A	2.6%	2.6%
PACE - PACE MAIN C O	PACMSMA					245						
PICAYUNE - PICAYUNE MAIN C O	PCYNMSMA	38764				14,818						
PORT GIBSON - PORT GIBSON MAIN C O	PGSNMSMA	39150				3,331						
PHILADELPHIA - PHILADELPHIA MAIN C O	PHLAMSA	39350				10,512						
PONTOTOC - PONTOTOC MAIN C O	PNTTMSMA	38863				9,486						
PURVIS - PURVIS MAIN C O	PRVSNMSMA	39475				3,551						
POTTS CAMP - HOLLY SPRINGS SU HWY	PTCMSSU	38659				1,570						
QUITMAN - QUITMAN MAIN C O	QTMNMSMA	39355				3,809						
RIGHTON - RIGHTON MAIN C O	RCTNMSMA	39476				1,578						
ROLLING FORK - ROLLING FORK MAIN C O	RLFKMSMA	39159				2,368						
RALEIGH - RALEIGH MAIN C O	RLGHMSMA	39153				1,203						
RULEVILLE - RULEVILLE MAIN C O	RLVLMSMA	38771				1,087						
ROXIE - ROXIE MAIN C O	ROXMSMA	39661				438						
RIPLEY - RIPLEY MAIN C O	RPLYMSMA	38663				5,329				S	0.9%	0.1%
ROSEDALE - ROSEDALE MAIN C O	RSDLMSMA	38769				967						
SCOоба - SCOоба MAIN C O	SCOBMSMA	39357				1,149						
SHAW - SHAW MAIN C O	SHAWMSSES	38773				1,050						
SHUBUTA - SHUBUTA MAIN C O	SHBTMSMA	39360				1,164						
SHELBY - SHELBY MAIN C O	SHLBMSDS	38774				853						
SHANNON - SHANNON MAIN C O	SHNNMSMA	38868				1,727						
SHUQUALAK - SHUQUALAK MAIN C O RESIDENCE ST	SHQLMSMA	39361				472						
STARKVILLE - STARKVILLE MAIN C O	SKVLMSMA	39759				22,961				A	3.7%	3.7%
SILVER CREEK - SILVER CREEK MAIN C O MAIN ST	SLCKMSMA	39663				901						
SALTILLO - TUPELO SW UNIT	SLTLSSU	38866				3,185						
SMITHDALE - MCCOMB SU INTERSECTION HWY	SMDLSSU	39664				906				A	0.1%	0.1%
SUMNER - SUMNER MAIN C O	SMNRMSMA	38957				1,046						
SUMRALL - SUMRALL MAIN C O	SMRLMSMA	39482				1,840						

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SEMINARY - SEMINARY MAIN C O	SNRYMSMA	39479				1,767						
SUNNYSIDE - GREENWOOD SU	SNSDMSSU	38952				551						
SENATOBIA - SENATOBIA MAIN C O	SNTBMSPS	38668				6,586						
SARDIS - SARDIS MAIN C O	SRDSMSMA	38666				2,206						
STURGIS - STARKVILLE S U	STRGMSSU	39769				692						
TCHULA - TCHULA MAIN C O	TCHLMSMA	39169				1,139						
TOOMSUBA - TOOMSUBA MAIN C O	TMSBMSMA	39364				1,607						
TUNICA - TUNICA MAIN C O	TUNCMSMA	38676				4,666				A	0.8%	0.8%
TUPELO - TUPELO MAIN C O	TUPLMSMA	38801				24,592						
TYLERTOWN - TYLERTOWN MAIN C O	TYTWMSMC	39667				5,703						
TAYLORSVILLE - TAYLORSVILLE MAIN C O	TYVLSMSA	39168				1,242						
UNION - UNION MAIN C O	UNINMSDS	39365				2,149						
VAIDEN - VAIDEN MAIN C O HERRING ST & MULBERRY S	VADNMSMA	39176				941						
VICKSBURG - VICKSBURG MAIN C O	VCBGMSMA	39180				19,314				B	3.1%	0.9%
VERONA - VERONA MAIN C O	VRNAMMSA	38879				2,313						
WOODVILLE - WOODVILLE MAIN C O	WDVLSMSA	39669				2,716						
WEST - WEST MAIN C O CARROLLTON ST W	WESTMSMA	39192				445						
WINONA - WINONA MAIN C O	WINOMMSA	38967				3,428						
WALNUT GROVE - CARTHAGE SU	WLGVMSSU	39189				945						
WALNUT - WALNUT MAIN C O	WLNMTMSA	38683				2,046				S	0.3%	0.0%
WINDSOR ROAD - PORT GIBSON SW UN WINDSOR RD	WNRDMSSU	39150				215						
WEST POINT - WEST POINT MAIN C O	WSPNMSMA	39773				8,012						
WESSON - WESSON MAIN C O	WSSNMSMA	39191				1,579						
WATER VALLEY - WATER VALLEY MAIN C O	WTVYMSMA	38965				3,091				S	0.5%	0.1%
WAYNESBORO - WAYNESBORO MAIN C O	WYBOMMSA	39367				5,886						
YAZOO CITY - YAZOO CITY MAIN C O	YZCYMSMA	39194				6,717						

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5/4/04

Exhibit B

Competitive Switch Information

Not Applicable

EXHIBIT C

CLEC Marketing Strategies and Supporting Information

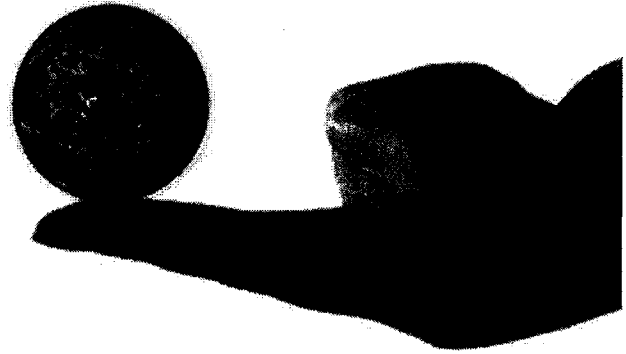
MS Outside MSAs CLEC Marketing Strategies BellSouth Pricing Flexibility Petition For Switched Services

CLECs	Res.	Small & Med Bus	Complex Bus	General Comments	MSA
DixieNet Communications	✓	✓		DixieNet provides residential, small/medium businesses. Source: www.dixiecom.net/business.php	DixieNet Communications currently serves voice service to eight cities in Mississippi counties, Tippah County, Ripley, Blue Mountain, Walnut, Benton County, Ashland, Lafayette, Oxford, Oktibbeha, Starkville, Yalobusha, Water Valley, Winston County and Louisville. A detail map of the state of Mississippi. The detailed service area map is located on DixieNet's website.
ITC Deltacom		✓	✓	ITC DeltaCom offers Small/Medium and Complex business voice, data, and Internet solutions as well as , Equipment and Systems for companies of all sizes. Source: www.deltacom.com	The competitive local exchange carrier (CLEC) serves NC, SC, GA, MS, AL, FL, and TN according to their website.
Network Telephone		✓		Network Telephone Corp is a facilities-based provider that provides Local and long distance voice, internet and wireless data services to small and medium sized businesses. Source: www.networktelephone.net	According to Network Telephone's website, they provide service and are FCC certified to provide service to AL, FL, GA, KY, LA, MS, NC, SC and TN.
Telepak Networks	✓	✓	✓	Telepak offers local phone service to residents, small/medium, and commercial customers. www.telepaknetworks.com	According to Telepak's website, they offer service throughout the state of MS.
AT&T	✓	✓	✓	AT&T offers local and long distance to residential, small/medium, and complex businesses according to their website. ww.att.com	AT&T Offers local and long distance in AL, SC, GA, NC, MS, LA, FL, TN and KY



DixieNet Communications

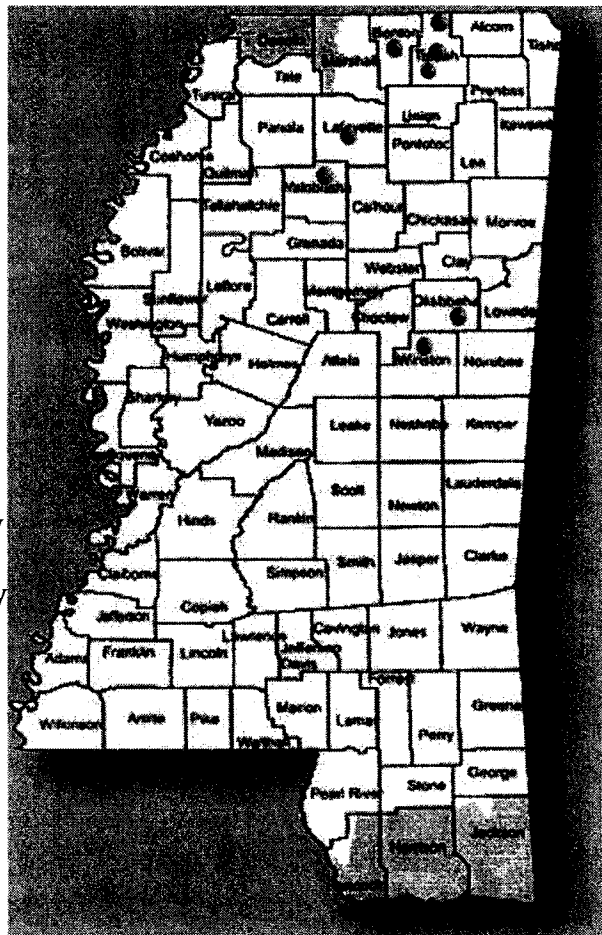
Service Areas



DixieNet Communications currently serves voice service to eight cities in Mississippi counties.

SERVICE
SUPPORT
RESIDENTIAL
BUSINESS
LONG DISTANCE
BILLING

Tippah County
 Ripley
 Blue Mountain
 Walnut
 Benton County
 Ashland
 Lafayette County
 Oxford
 Oktibbeha County
 Starkville
 Yalobusha County
 Water Valley
 Winston County
 Louisville



DixieNet Communications Coverage Map
[Click to enlarge](#)

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DixieNet Communications

Home serv



SERVICE

SUPPORT

RESIDENTIAL

BUSINESS

LONG DISTANCE

BILLING

Our residential phone lines come standard with free Statewide Long Distance, Call Forwarding, Three-Way Calling, Call Waiting, Caller ID and Call Blocking, and Distinctive Ringtones.

Calls made outside the state will be billed at **6.9¢** per minute, or you can choose our **\$19.99 Unlimited Long Distance Plan**: Call **anywhere** in the continental States at any time and talk for as long as you like for only one low fee!

Each voice line you order is only **\$22** per month.

Add our low-cost DSL service to any Voice package for only **\$39.95** per month, plus any applicable fees or taxes.

Request more information

Your Name

Email address

Current telephone number

Physical address

Any comments or questions?

<div data-bbox="1015 121 1055 163" data-label="Image"></div> <div data-bbox="1015 241 1055 283" data-label="Image"></div>	<div data-bbox="1063 231 1161 283" data-label="Text"><p>Send</p></div>
---	--

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DixieNet Communications

Business Service

SERVICE

SUPPORT

RESIDENTIAL

BUSINESS

LONG DISTANCE

BILLING

Our business phone lines come standard with free Statewide Long Distance Call Forwarding, Three-Way Calling, Call Waiting, Caller ID and Caller Blocking, and Distinctive Ringtones. Your Yellow Page listings will remain unchanged, as well as your existing phone number. Out of area long distance 6.9¢ per minute.

Each voice line you order is only \$55 per month, plus any applicable local taxes.

Add our low-cost Business DSL service to any Business Voice package for \$59.95 per month, or if your bandwidth needs are higher than normal, try G.SHDSL DSL standard for only \$99.95 per month. G.SHDSL is symmetric meaning that your upload and download speeds are identical, both of which are 2.3 Mbps, faster than a typical T1!

If DSL is unavailable in your area, then ask about our high speed Voice/Frame Relay combo package.

Request more information

Your Name

Email address

Current telephone number

Physical address

Any comments or questions?	
	<input type="button" value="Send"/>

Thank you for choosing DixieNet Communica

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DixieNet Communications



Long Distance Ca

SERVICE

SUPPORT

RESIDENTIAL

BUSINESS

LONG DISTANCE

BILLING

Choose from two easy and economical long distance plans and talk for less with DixieNet.

A long distance call is any call that is made to a number out of our area. 1

Pay as you go

Only 6.9¢ per minute.

Flat rate long distance

For only \$19.99 per month you can dial anywhere in the country and talk for as long as you like. This option is only available to Residential customers.

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DixieNet Communications



Suppc

SERVICE

SUPPORT

RESIDENTIAL

BUSINESS

LONG DISTANCE

BILLING

We believe that DixieNet Communications provides you with the best vo communications service in the state. However, occasionally you may hav about our service or wish to report a problem.

Common questions:

- How do I use my features, such as Call Forwarding or Three-Way

To report a problem, please call our 24/7 Help Desk in your area, or desc problem in the form at the bottom of this page.

Tippah County
(662) 993-2222
Benton County
(662) 556-2222
Lafayette County
(662) 533-2222
Oktibbeha County
(662) 461-2222
Yalobusha County
(662) 218-2222
Winston County
(662) 437-2222
All other areas
(800) 918-9023

| Report a problem|
| Your Name |

Email address

Current telephone number


Physical address

Describe the problem you are experiencing

Send report

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2nd Quarter

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ITC^DeltaCom understands the complexity of telecommunications. Whether you are looking for small business solutions or to connect multiple locations, ITC^DeltaCom has the experience and technology to be your total communications provider.

ITC^DeltaCom's Small Business packages are specifically bundled for small businesses or home offices. Our Enterprise services provide voice, data, and Internet solutions as well as, Equipment and Systems for companies of all sizes. We also provide additional business solutions such as collocation and hosting through e^deltacom, our 376,000 sq.ft. data center. Unlike many traditional communication services, you can get high-speed communications to practically any location you wish. ITC^DeltaCom always gives you the highest quality of products and services. One company, one invoice, one choice -- that's telecom simplified.

Contact your local ITC^DeltaCom branch office today or call 1.800.239.3000, to find out how ITC^DeltaCom can provide your integrated telecommunications and technology needs.

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ITC^DeltaCom, Inc. (NASDAQ: ITCD)

 1791 O.G. Skinner Dr.
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ITC^DeltaCom, an integrated telephone company, is the competition. The competitive local-exchange carrier (CLEC) serves business customers through 40 offices from New York to Florida. It also wholesales long-distance services to other carriers -- including AT&T, MCI (formerly WorldCom), and Sprint -- through its regional fiber-optic network. The firm owns part of the network and manages the rest, which is owned by Duke Energy, FPL, and Entergy. But the depressed telecom sector forced the company to seek debt relief and it has emerged from Chapter 11 bankruptcy with investment firm Welsh, Carson, Anderson & Stowe owning a 65% equity stake.

[Full Overview](#)
Key Numbers

Company Type	Public (NASDAQ: ITCD)
D&B D-U-N-S Number	Subscribers Only
Fiscal Year-End	December
2003 Sales (mil.)	\$461.6
1-Year Sales Growth	10.3%
2003 Net Income (mil.)	(\$24.3)
2003 Employees	2,360
1-Year Employee Growth	0.0%

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Key People

Chairman and CEO	Larry F. Williams
COO	John W. (J.W.) Braukman III
SVP and CFO	Douglas A. Shumate

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13 Competitors Listed For ITC^DeltaCom

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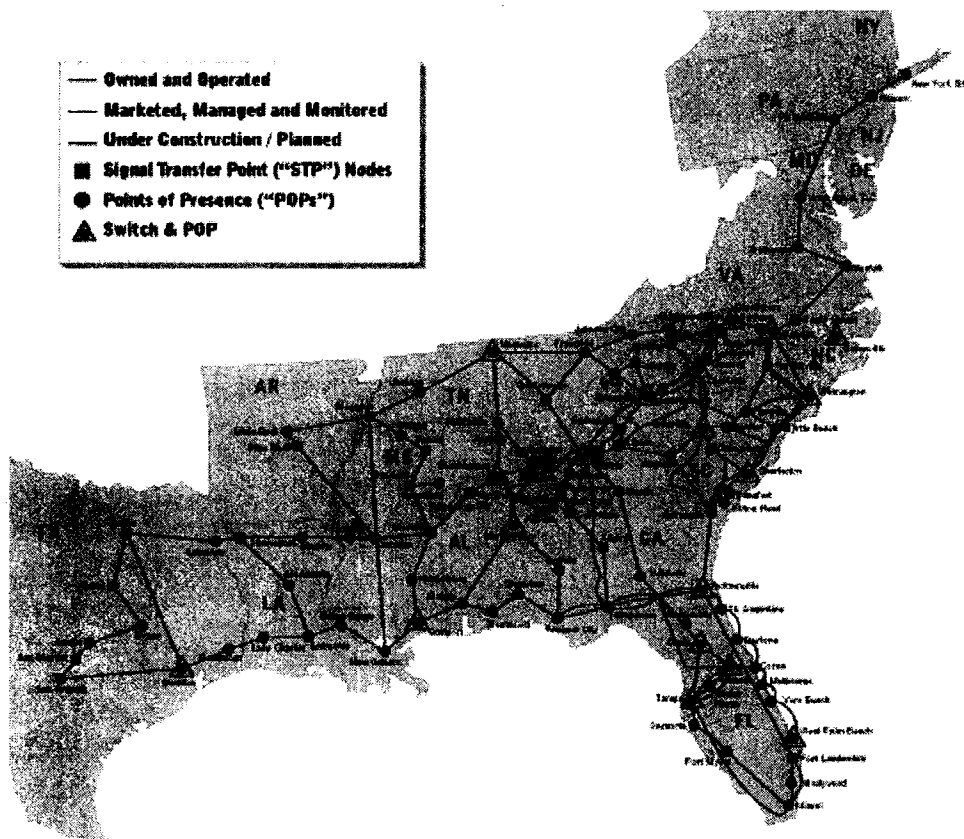


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ABOUT NETWORK TELEPHONE CORPORATION

www.networktelephone.net

Overview

Headquartered in Pensacola, Fla., Network Telephone Corporation is a facilities-based, second generation, data-centric competitive exchange carrier providing high speed digital subscriber line (DSL), voice over DSL (VoDSL), local and long distance voice, internet and wireless data services throughout a nine-state southeastern US footprint.

Network Telephone secured government certification to provide local and long distance telecommunications exchange in the state of Florida in July 1998. Since then, the company has embraced forefront technology and enhanced product offerings, corporate and client architecture. Network Telephone is currently FCC certified to provide service to Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina and Tennessee. In addition, more than 300 collocation agreements have been filed with BellSouth, Sprint and GTE and strategic plans include delivery of end-to-end DSL and voice choices to 60+ markets before year-end. Network Telephone concentrates primarily on servicing the small and medium sized business market.

Ray Russenberger founded Network Telephone in 1998, realizing the opportunities that deregulation presented for embracing dynamic technology. Network Telephone immediately began bundling local and long distance voice exchange with data transmission at considerable savings off of incumbent local exchange carrier (ILEC's) rates.

After less than one year in existence, Network Telephone formed a partnership with California-based Copper Mountain Network® to deploy their CopperEdge DSL concentrators and packet-based integrated access devices, securing delivery of DSL to all of Network Telephone's territories. The move presented full-service telecommunications solutions and advanced technological offerings from one powerhouse source.

Other benchmarks quickly followed. Lucent Technologies feature-rich voice over DSL (VoDSL) Pathstar™ technology joined the Network Telephone product delivery menu. Before year-end 1999, Network Telephone launched its Jackrabbit DSL product, with speeds 50 to 100 times greater than analog dial-up service and a dedicated connection at half the cost of former options, like T1 or ISDN usage-based charges. An aggressive sales team began pre-selling customers to Network Telephone's custom-designed fiber-optic circuitry in Pensacola, Fl. with a scheduled date to move to the network in the first quarter 2000.

In January 2000, Network Telephone successfully launched a new \$8 million, customized SavillExpress CLEC and SavillCare comprehensive customer care back-office infrastructure, automating services and accounting, streamlining customer profiling and management.

Since inception, Network Telephone has assembled a senior management staff representing more than 100 years of telecom experience. To date Network Telephone circuits connect approximately 19,000 lines and 4,000 customers.

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Press Release

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Network Telephone Corporation
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clarel@networktelephone.net

Network Telephone Extends Reach of Free Powerline DSL™ Broadband Data and Voice Service for Business with T1 Solution from Copper Mountain

Copper Mountain Helps Southeast U.S. Integrated Communications Provider Deliver Affordable T1-Enabled High-Speed Internet Service Bundles to Business Customers Regardless of Distance from CO

PENSACOLA, Fla., July 31, 2001—Network Telephone, providing facilities-based broadband voice and data telecommunications services to businesses, and Copper Mountain Networks (Nasdaq: CMTN), a provider of copper-based broadband access solutions, today announced Network Telephone is utilizing T1 Line Cards from Copper Mountain to extend the reach of its affordable, business-class, bundled voice, digital subscriber line (DSL) Internet and Web services in the Southeastern U.S.

Network Telephone is installing Copper Mountain's CopperEdge® T1 Line Cards in Copper Mountain 200 Digital Subscriber Line (DSL) Concentrators already activated in 175 sites throughout the Southeastern states. The T1 capability of Copper Mountain's CopperEdge concentrators enables Network Telephone to offer concurrent high-speed Internet, multi-line voice services, and site development and hosting applications to business customers located almost anywhere within the central office (CO) serving area. Network Telephone is providing the T1-enabled access to business customers located behind digital loop carriers (DLCs) or beyond the distance that can be reached using SDSL access. Network Telephone's broadband service bundle is priced to include 160 Kbps Internet connection for businesses with five to 24 telephone lines, regardless of distance. This means that Network Telephone uses to reach the customer with the high speed Internet connection.

"Network Telephone has been an industry leader in providing affordable broadband data and voice services over SDSL to small and mid-sized businesses throughout the Southeast U.S.," said Rick Gilbert, president and chief executive officer of Copper Mountain Networks. "Now, with the addition of T1-based DSL access, Network Telephone is leading the way in making its value-added solutions available to customers beyond the reach of traditional SDSL access."

"Access to affordable broadband service is increasingly vital to small and medium-sized business operations," said Network Telephone's chief executive officer and founder Ray Russenberr.

"With Copper Mountain's T1 Line Card, Network Telephone can extend the DSL bundle of business-ready data and voice services to all interested customers in every metro market we serve. Distance from the CO is no longer an issue for Network Telephone or our prospective customers."

About the CopperEdge® T1 Line Card

Copper Mountain's 12-port CopperEdge T1 Line Card is hot-swappable in CopperEdge DSL concentrators, and can be deployed concurrently with Copper Mountain's CopperEdge Fx ADSL, G.lite, IDSL, and SDSL Line Cards. The CopperEdge T1 Line Card enables broadband service providers to leverage CopperEdge concentrators' robust Internet Protocol (IP) service intelligence—Copper Mountain's IP IQ™—to deliver cost-effective broadband voice and high-speed data services, even to customers located beyond the reach of conventional SDSL or who are served by Digital Loop Carrier (DLC) equipment. The CopperEdge T1 Line Card is interoperable with Copper Mountain's CopperRocket® 508T Integrated Access Device (IAD) as well as industry-standard T1 customer premise equipment (CPE).

About Network Telephone Corp.

Headquartered in Pensacola, Fla., Network Telephone Corp. is a facilities-based broadband Integrated Communications Provider (ICP) using voice over digital subscriber line (VoDSL) technology to deliver local and long-distance, high-speed Internet, Web site hosting, and other service development services to small and medium-size businesses throughout the Southeast. The company employs almost 500 at its headquarters and 20 regional offices. More than 100 lines are in service to date. For more information about Network Telephone, visit the company Web sites, <http://www.networktelephone.net> and <http://www.powerlinedsl.com>.

About Copper Mountain Networks

Copper Mountain Networks, Inc. (Nasdaq: CMTN) manufactures intelligent DSL and aggregation equipment for central office, digital loop and multi-tenant unit (MTU) broadband networks worldwide. Its DSL solutions enable carriers and service providers to deliver cost-effective broadband performance data and voice services over existing copper telephone wiring. Its CopperEdge® 200 DSL Concentrator is deployed in some of the world's largest public networks, and its environmentally hardened CopperEdge® RT (remote terminal) DSL Concentrator extends the reach of DSL to the millions of customers served by digital loop carriers (DLCs). Copper Mountain's OnPrem™ MTU Concentrator offers a cost-effective and scalable platform for service providers. With IP IQ™, Copper Mountain's robust Internet Protocol (IP) service intelligence, service providers can maximize bandwidth utilization, support value-added broadband services, and scale to meet the demands of hundreds of thousands of subscribers. Copper Mountain's CopperRocket® CPE family and CopperCompatible® program ensure Copper Mountain DSL concentrators are interoperable with the broadest range of customer premise equipment (CPE). Customers wanting more information about Copper Mountain products or office locations worldwide can visit the company's World Wide Web site at <http://www.coppermountain.com>. For investor relations information, contact us at IR@coppermountain.com.

Safe Harbor Warning

Portions of this release contain forward-looking statements regarding future events based on current expectations, and are subject to risks and uncertainties, such as the rate of installation of the Copper Edge® T1 line cards in Network Telephone's CopperEdge® 200 DSL Concentrators. Copper Mountain wishes to caution you that there are some factors that could cause actual results to differ materially from the results indicated by such statements. These factors include, but are not limited to: the ability to expand addressable markets for high-value services like quality and multi-line voice in the broadband industry; quarterly fluctuations in operating results attributable to the timing and amount of orders for our products; our ability to keep pace with rapidly changing product requirements of its customers; market acceptance of our products; concentration of our revenue in a small number of customers; factors and market conditions affecting the telecommunications market, the demand for DSL technologies, the market for service providers, and economic conditions generally which are beyond Copper Mountain's control. We refer you to the documents Copper Mountain files from time to time with the Securities and Exchange Commission, specifically the section titled Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2000 and other reports and filings.

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<http://www.networktelephone.net>

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Network Telephone is a facilities-based provider of advanced integrated telecommunications services, including local and long-distance voice access and broadband Internet, in Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, and Tennessee. The company has more than 114,000 lines in service to 13,000 small business customers. Network Telephone also offers Web hosting and Web site development. Chairman Ray Russenberger founded Network Telephone in 1997. Russenberger also founded Network Paging in 1985 and Network USA (now Metrocall) in 1988.

Key Numbers

Company Type	Private
D&B D-U-N-S Number	<u>Subscribers Only</u>
Fiscal Year-End	December
2002 Sales (mil.)	\$44.9
1-Year Sales Growth	130.3%
2002 Employees	500

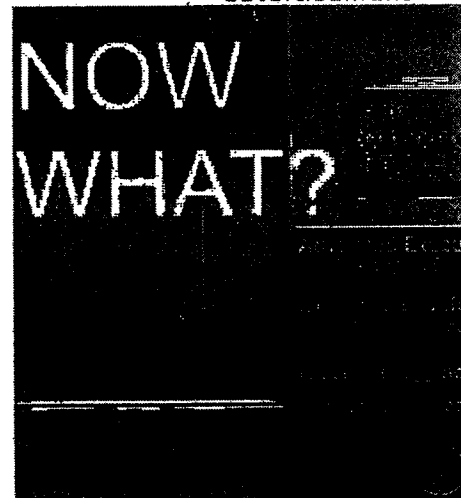
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Key People

Chairman and CEO	<u>Ray Russenberger</u>
President, COO, and Director	<u>Leo J. Cyr</u>
CFO	<u>Danyelle Kennedy</u>
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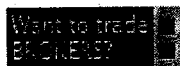
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6 Competitors Listed For Network Telephone 

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Overview

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Press Release

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 Network Telephone Corporation
 1.850.432.4855, ext. 1505
clarel@networktelephone.net

Network Telephone Extends Reach of Free Powerline DSL™ Broadband Data and Voice Service for Business with T1 Solution from Copper Mountain

Copper Mountain Helps Southeast U.S. Integrated Communications Provider Deliver Affordable T1-Enabled High-Speed Internet Service Bundles to Business Customers Regardless of Distance from CO

PENSACOLA, Fla., July 31, 2001—Network Telephone, providing facilities-based broadband voice and data telecommunications services to businesses, and Copper Mountain Networks (Nasdaq: CMTN), a provider of copper-based broadband access solutions, today announce that Network Telephone is utilizing T1 Line Cards from Copper Mountain to extend the reach of its affordable, business-class, bundled voice, digital subscriber line (DSL) Internet and Web services in the Southeastern U.S.

Network Telephone is installing Copper Mountain's CopperEdge® T1 Line Cards in Copper Mountain's 200 Digital Subscriber Line (DSL) Concentrators already activated in 175 sites throughout the Southeastern states. The T1 capability of Copper Mountain's CopperEdge concentrators enables Network Telephone to offer concurrent high-speed Internet, multi-line voice services, and site development and hosting applications to business customers located almost anywhere within the central office (CO) serving area. Network Telephone is providing the T1-enabled access to business customers located behind digital loop carriers (DLCs) or beyond the distance that can be reached using SDSL access. Network Telephone's broadband service bundle is priced to include 160 Kbps Internet connection for businesses with five to 24 telephone lines, regardless of distance. This means that Network Telephone uses to reach the customer with the high speed Internet connection.

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