AT&T The world's networking company™

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AT HOME & ON THE GO: PRODUCTS & SERVICES   CUSTOMER CENTER   ASSISTANCE

CALLING PLANS   INTERNET SERVICES   BUNDLED SERVICES   VOICE OVER IP   PHONES & ACCESSORIES

AT&T CallVantage™
Phone service for broadband

AT&T CALLVANTAGE HOME

WHAT IS AT&T CALLVANTAGE

HOW IT WORKS

PLANS & PRICING

SAVINGS CALCULATOR

CHECK SERVICE AVAILABILITY

REFER A FRIEND

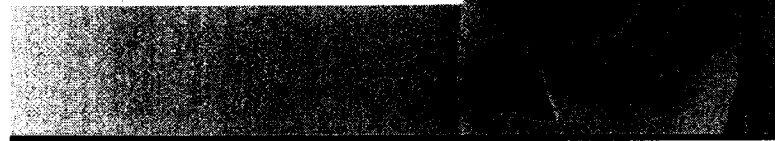IMPORTANT INFO AND FAQS

CONTACT US

SUBSCRIBER AGREEMENT

TAKE THE TOUR

Enter the Sweepstakes Now

HOW MUCH CAN YOU SAVE WITH AT&T CALLVANTAGE SERVICE?

Sign up now for unlimited local and long distance calling to save at least $250 a year[4] while you enjoy great service and exciting features.

Calculate Savings

NUMBER FC

Save 80's on I

See all Int

LEARN MORE   LEARN MORE

Or, call to order your VoIP service at **1-866-816-3815, ext. 64528**

Already an AT&T CallVantage customer? Access your account.
AT&T CallVantage Account Questions? **Call 1-866-596-8464**

AT&T Business VoIP Services Click here.

[1]Broadband service charges not included. Offer expires 1/31/05. Monthly rate includes direct-dialed domestic calls and calls to Canada International calls are billed at additional per-minute rates and may have different feature capabilities. A $29.99 service activation fee applies. Other charges may apply. Customers who disconnect Service must return equipment associated with Service in order to avoid disconnect fee. Minimum system requirements apply, DSL or 2-way cable. Internet access required. Service does not support certain directory services, direct dial calls outside the U.S. and Canada, operator assisted, pay services or third-party billing (except calling ca prepaid services). Other restrictions may apply. Service will not function during a power or broadband service outage and is not compa with home security systems. Service's 911 Emergency Dialing operates differently from traditional 911 Service. To insure correct emer call routing, the Service Address provided to us MUST correspond to the physical location of your AT&T CallVantage[SM] Service phone.

[2]**Savings do not include charges for broadband services.** As compared to the lead end to end offers of MCI, Sprint, Verizon, SBC, and Bell South as of 9/8/04. Savings result because AT&T CallVantage Service customers pay lower monthly service fees and lower Fe Excise Tax, and do not pay Federal USF and FCC Line Charges. Savings may be higher dependent upon state and carrier.

See the FAQs and subscriber agreement for additional terms and conditions.

[3]Savings based on weighted average of calling to all countries, compared to the lead plan of AT&T as of 10/1/04. Calls terminating on phones or other wireless devices may be charged additional per-minute rates and are not included in stated savings.

[4]Broadband service charges not included. Monthly fee includes direct-dialed calls within your local calling area. All other calls are billed additional per-minute rates. A $29.99 service activation fee applies. Customers who disconnect Service must return equipment associa with Service in order to avoid $29.99 disconnect fee. If a long distance number or non-local number is used for the Locate Me, 3-Way or Calling Forwarding Features, charges will be applied. Other charges may apply.

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AT&T The world's networking company℠

AT HOME & ON THE GO: PRODUCTS & SERVICES   CUSTOMER CENTER   ASSISTANCE

CALLING PLANS   INTERNET SERVICES   BUNDLED SERVICES   VOICE OVER IP   PHONES & ACCESSORIES

BUNDLED SERVICES

LOCAL & LONG DISTANCE BUNDLES

AT&T CallVantage℠ Service
Phone Service for Broadband
Get unlimited local and long distance calling in the U.S. and to Canada, great voice quality, and powerful new features through your broadband connection for at least $250 less than you pay for traditional phone service.
◎ **Unlimited Local & Unlimited Long Distance**

AT&T One Rate USA℠
All of your local and domestic long distance calling over your traditional phone lines for a great rate.
◎ **Unlimited Local & Unlimited Domestic Long Distance**

INTERNET & H(
PHONE BUNDLI

DSL & Home Phone
Get your DSL Internet connection and traditi home phone service all on one bill while you download speeds of up to 3.0 mbps.*
◎ **AT&T DSL Service & Local & Long Distance**

AT&T Worldnet® Service & Home Phone
Get unlimited Internet and unlimited local an domestic long distance service and take adva a great overall value.
◎ **Unlimited Dial-Up Internet & Local & Long Dista**

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AT HOME & ON THE GO: PRODUCTS & SERVICES   CUSTOMER CENTER   ASSISTANCE

CALLING PLANS   INTERNET SERVICES   BUNDLED SERVICES   VOICE OVER IP   PHONES & ACCESSORIES

CALLING PLANS

•› LOCAL

- Local Service
- Set up new service
- Moving?

$250

•› LONG DISTANCE

- View all
- Compare plans

UNLIMITED

•› INTERNATIONAL

- View all
- Compare plans

50%

•› CALLING ON THE GO

- Calling Cards
- Calling from abroad
- 1 800 CALL ATT

•› OTHER SERVICES

- Local Toll
- Plans for military personnel
- Services for the hearing impaired
- Alascom for residents of Alaska
- Personal 800 Number

•› BUNDLED SERVICES

- Calling Bundle
- DSL Bundle
- Dial-up Bundle

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AT HOME & ON THE GO: PRODUCTS & SERVICES   CUSTOMER CENTER   ASSISTANCE

& BUNDLES   CALLING SERVICES   INTERNET SERVICES   VOICE OVER IP   PHONES & ACCESSORIES   WIRELESS

AT&T CallVantage
Phone service for broadband

SERVICE AVAILABILITY

- AT&T CALLVANTAGE HOME
- WHAT IS AT&T CALLVANTAGE
- HOW IT WORKS
- PLANS & PRICING
- SAVINGS CALCULATOR
- CHECK SERVICE AVAILABILITY
- SHOPPING CART
- REFER A FRIEND
- IMPORTANT INFO AND FAQS
- CONTACT US
- SUBSCRIBER AGREEMENT
- TAKE THE TOUR

AT&T CallVantage Service is available just about everywhere! To find out if it's availa your area, just fill out the form below and select the Check Availability button.

What type of phone number would you like to use for AT&T CallVantage Ser

⦿ I want to get a new
phone number from AT&T.

-OR-

◯ I want to keep my
existing phone number.
Click here to learn more ⊡

Select the State and Location you would want for your new AT&T CallVanta Phone Number:

Georgia ▓   Select an Area Code ▓

The number you choose can be outside your residential calling area, ev outside of your state of residence. For example, if you live in Florida, your AT&T CallVantage number can have a New York area code. You will be able to your phone normally, and callers will reach you by dialing your number in New York.

What State do you live in?   Select a State ▓

How do you access the Internet?:   Select an Internet Access Type ▓

⊘ Cl

Take a moment to review our Minimum Service Requirements.

AT&T

AT HOME & ON THE GO: PRODUCTS & SERVICES   CUSTOMER CENTER   ASSISTANCE

& BUNDLES   CALLING SERVICES   INTERNET SERVICES   VOICE OVER IP   PHONES & ACCESSORIES   WIRELESS

AT&T CallVantage
Phone service for broadband

SERVICE AVAILABILITY

⊞ AVAILABLE NUMBER

Your new phone number will begin with:

678 387-xxxx

View your order

Check another number

AT&T CALLVANTAGE HOME

WHAT IS AT&T CALLVANTAGE

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SAVINGS CALCULATOR

CHECK SERVICE

AVAILABILITY

SHOPPING CART

REFER A FRIEND

IMPORTANT INFO AND FAQS

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SUBSCRIBER AGREEMENT

TAKE THE TOUR

AT&T CallVantage Service is available for the phone number you requested!
here to get AT&T CallVantage Service now.

Take a moment to review our Minimum Service Requirements.

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Business Report

─────── IT'S YOUR BUSINESS TO KNOW ───────

TELECOMMUNICATIONS

May 27, 2003

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🖶 **Printer-Friendly Version**

EATEL taketh away

AscensionÕs phone company makes strides in residential service
By Mukul Verma
Business Report staff

Can you hear them now?

EATEL is making noise in the local and long-distance markets, signing up tens of thousands of customers for its residential telephony service.

"It's huge for us," said Dan Ahern, EATEL president.

Ahern won't give exact numbers, but he says the Ascension Parish telecom now has between 30,000 and 60,000 residential customers paying for local and long-distance service, partly because of an aggressive marketing campaign over the past year.

Revenues from that source have more than doubled in the past year.

EATEL is offering residential service to customers in Baton Rouge, Lafayette and New Orleans. In those markets, Ahern said there are roughly 1 million residential lines.

EATEL and other smaller phone companies have been expanding by reselling BellSouth service. Under deregulation, BellSouth is required to lease its lines at a discount to phone companies, which mark up the price and resell the lines to make money.

In turn, when federal and state regulators ruled a market was competitive for local phone service, BellSouth was permitted to offer long-distance to customers. It does that now in Louisiana.

Tom Boggs, BellSouth spokesman, sees the loss of local customers to EATEL and others as a trade. He says the Atlanta-based telecom has gained 1.9 million long-distance customers in its nine-state area since deregulation in 1996.

Some critics say that deregulation has done little to disperse the power of the Baby Bells, but people who have switched are saving money.

Pretty packages

Savings aren't the only reason people are signing up for EATEL's local service, says

Ahern. "Clearly, price sometimes initially gets their attention, but we offer some very clever packaging."

Launched recently, EATEL's Access America package has been a winner, said Ahern. For $49.95, customers get unlimited local and long-distance service and calling features such as caller ID and call forwarding.

Ahern said EATEL is not making money from residential services. It cashes in when customers buy extra services, such as calling features. About 95 percent of customers are paying for additional services.

The market for business customers has always been fiercely competitive. Now the residential service niche is becoming competitive as well.

That can be seen in print and on television. In ads, EATEL has been blaring its Access America plan; BellSouth has countered with a campaign that pays customers to sign up with its residential service.

Ahern sees BellSouth's tactic as a bit frayed.

"When you have to pay people to be your customers, it looks like an act of desperation."

Boggs, meanwhile, touts BellSouth's superior service, which he says has won top awards for about a decade. Also, he says the company is bundling services at discounts to keep customers and get new ones.

The market is likely to get more competitive. EATEL will expand to another market soon, though Ahern won't reveal where the company is going next. He did say it's a city under 1 million people and that it's not in Louisiana.

The company is sticking to smaller markets because advertising dollars are spent more effectively in them.

Also, in June, Eatel will launch high-speed residential DSL Internet service in its markets, competing against BellSouth's DSL service as well as cable companies.

Says Ahern, "The key element for us is to increase the number of services."

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Sign Up with EATELNET Online!

Want a better Internet connection? Tired of network congestion? Sign up with EATELNET now! Just download our set-up software, type in your credit card information, and you can be surfing the web over a faster and more reliable Internet connection in minutes.

DOWNLOAD NOW!!!!!

If you don't want to download the software, just call 1-888-457-4800 and we'll mail you a CD ROM version for FREE!!!!

EATELNET Features

- Basic plan - $19.95/mth - NO set-up fees (Unlimited use, 1 email account, 1 MB of disk space)

- Premium Plan - $24.95/mth - NO set-up fees (Unlimited use, 3 email accounts, 10 MB of disk space)

- 56K - v.90 modem access

- Local Dial-Up numbers for Southern Louisiana

- Worldwide dialing access through Internet Roaming

The New Total Internet Toolbar!

Even if you're an existing customer, you'll want to download this software. It contains a new feature called the Total Internet Toolbar. This utility sits on your desktop, making it easier to launch Internet programs, reach websites, and organize your favorite applications. Current EATEL customers can use this new software with their existing accounts. New customers will automatically receive this software when they sign up.

Toolbar Buttons

EATEL Start

Start: The first button on the bar brings up the "Connect To" window. You can make a connection to the EATELNET server before or after opening the browser. Use the launch browser button to open the browser.
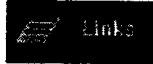
Launch Browser

Launch Browser: Starts the default browser for your computer: Microsoft Internet Explorer or

Netscape.

EMAIL: Starts the default mail program separately from the browser. There may be occasions when you log on to EATELNET just to check email...no need to even start the browser. Just establish your dial-up connection, open the mail program, send and receive mail, and disconnect. Remember, you can also compose mail offline.

Links: Provides you with a rich variety of categorized Internet sites. The best way to check out this option is to log on and explore the wealth of sites provided.

Software: EATEL will be there to help you keep pace with the rapid evolution of the World Wide Web. Shortcuts to the software you download from EATELNET will be shown in this panel.

My Stuff: Designed to let you organize the desktop shortcuts and Internet links that you use regularly. Click on "My Stuff">"About My Stuff" to get the idea. Items can be easily edited to reflect your current projects or interests.

Total Internet: Click the button on the far right. A vertical panel opens. Click the "Setup" icon to re-run the setup wizard for Total Internet. The "Direct Upgrade" icon will scan your system and give you the option of upgrading to the latest version of EATELNET. Also, look here in the future for free Internet software plug-ins.

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2nd Quarter
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BUSINESS

ITC^DeltaCom understands the complexity of telecommunications. Whether you are looking for small business solutions or to connect multiple locations, ITC^DeltaCom has the experience and technology to be your total communications provider.

ITC^DeltaCom's Small Business packages are specifically bundled for small businesses or home offices. Our Enterprise services provide voice, data, and Internet solutions as well as, Equipment and Systems for companies of all sizes. We also provide additional business solutions such as collocation and hosting through e^deltacom, our 376,000 sq.ft. data center. Unlike many traditional communication services, you can get high-speed communications to practically any location you wish. ITC^DeltaCom always gives you the highest quality of products and
services. One company, one invoice, one choice -- that's telecom simplified.

Contact your local ITC^DeltaCom branch office today or call 1.800.239.3000, to find out how ITC^DeltaCom can provide your integrated telecommunications and technology needs.

Business
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People 🔒

Products/Operations 🔒

Competitors 🔒

News

Financials

SEC Filings

Pro Premium Tools

🔀 Family Tree Viewer

📘 Build Company List (D&B In-Depth)

Pro Plus Tools

📑 Report Builder

📘 Build Company List (D&B Basic)

🌐 International Search

Pro Tools

🔲 Find Similar Companies

📯 Add E-Mail News Alerts

📘 Build Company List (Hoover's In-Depth)

👤 Build Executive List

📧 Custom News Search

◎ Target IPO Companies

📊 StockScreener

Tools

📄 Profile View

📄 Search For Reports

📥 Download to PDA

ITC^DeltaCom, Inc. (NASDAQ: ITCD)

1791 O.G. Skinner Dr.
West Point, GA 31833 (Map)

Phone: 706-385-8000
Fax: 706-385-8001
Toll Free: 800-239-3000

http://www.itcdeltacom.com 🔁

Covered by David Hamerly

ITC^DeltaCom, an integrated telephone company, _is_ the competition. The competitive local-exchange carrier (CLEC) serves business customers through 40 offices from New York to Florida. It also wholesales long-distance services to other carriers -- including AT&T, MCI (formerly WorldCom), and Sprint -- through its regional fiber-optic network. The firm owns part of the network and manages the rest, which is owned by Duke Energy, FPL, and Entergy. But the depressed telecom sector forced the company to seek debt relief and it has emerged from Chapter 11 bankruptcy with investment firm Welsh, Carson, Anderson & Stowe owning a 65% equity stake.

Full Overview 🔒

Key Numbers

Company Type	Public (NASDAQ: ITCD)
D&B D-U-N-S Number	Subscribers Only 🔒
Fiscal Year-End	December
2003 Sales (mil.)	$461.6
1-Year Sales Growth	10.3%
2003 Net Income (mil.)	($24.3)
2003 Employees	2,360
1-Year Employee Growth	0.0%

More Financials

Key People

Chairman and CEO	Larry F. Williams 🔒
COO	John W. (J.W.) Braukman III 🔒
SVP and CFO	Douglas A. Shumate 🔒

Job One

SVP, Carrier Services   Subscribers Only 🔒

SVP, Sales   Subscribers Only 🔒

More People 🔒

Industry Information

- Telecommunications Services
    - ○ **Fixed-line Voice Services Providers** (primary)
        - ■ Local Exchange Carriers
        - ■ Long-distance Carriers
    - ○ Data Services

Top Competitors

- ALLTEL
- AT&T
- BellSouth

13 Competitors Listed For ITC^DeltaCom 🔒

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- ITC^DeltaCom, Inc.: Company Profile
  (Datamonitor, Jul 1, 2004, Business Reports)
- Quantitative Report for ITCD
  (ValuEngine, Inc., Jul 1, 2004, Business Reports)
- Tomorrow's Telephone Technology: The VoIP Revolution

  (Hoover's, Inc., Feb 1, 2004, Business Reports)
- Wired Telecommunications Carriers Major Companies Report
  (Harris Industry Reports, Aug 12, 2003, Business Reports)
- Data Services: Financial Analysis Profiles
  (BizMiner, May 24, 2004, Business Reports)
- Wired Telecommunications Carriers in the US
  (IBISWorld, Jan 18, 2004, Business Reports)
- Plunkett's Telecommunications Industry Almanac 2003-2004
  (Plunkett Research, Ltd., Jul 15, 2002, Books)

- **Audiotex Update: June 2003**
  (Worldwide Videotex, Jun 1, 2003, Business Reports)

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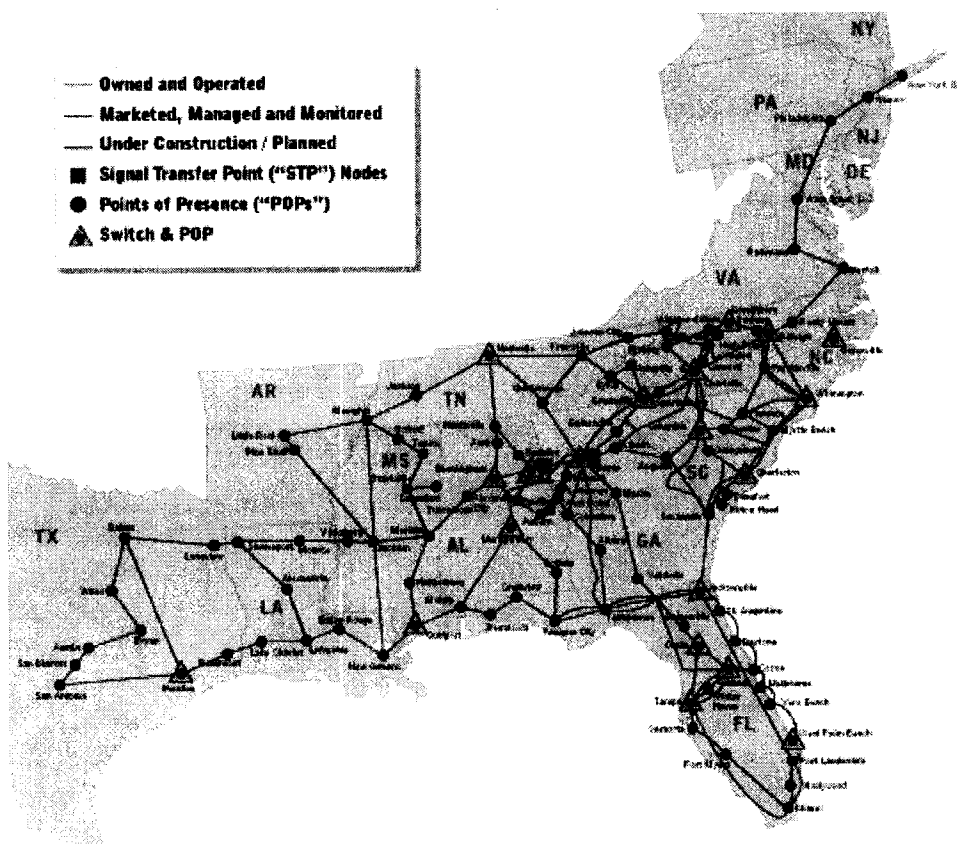
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— Marketed, Managed and Monitored
— Under Construction / Planned
■ Signal Transfer Point ("STP") Nodes
● Points of Presence ("POPs")
▲ Switch & POP

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> Fiber Optic Network
> IP Backbone
> PRI
> Frame Relay
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DIVISION of the STATE CHIEF INFORMATION OFFICE

NON-EXCLUSIVE STATE-WIDE TERM CONTRACT

LOCAL TELECOMMUNICATION SERVICES

Vendor: KMC Telecom, Inc.

Contact: Sharon Wilson

Phone: (803) 233-3017

Contract Number: 2000.17.04

Expiration Date: May 31, 2006

CIO Contract Administrators:

Vickie Pearce
Phone: (803) 896-0350
Email: vpearce@cio.sc.gov

Richard Katz
Phone: (803) 896-0368
Email: rkatz@cio.sc.gov

CIO Customer Services
Phone: (803) 896-0330
Email: customerservice@cio.sc.go

E-RATE MASTER CONTRACT NUMBER: SRCSC92-2238-08

Service Area	Contract Terms	Pricing

- ## Columbia

- ## Charleston

- ## Spartanburg

KMC LOCAL SERVICE RATES

Description	Installation	Monthly Rate
FLAT RATE BUSINESS LINES AND TRUNKS		
Business Line	$23.40	$28.40
Call Forwarding		$1.50
Rotary Line Service-Business		$5.25
Caller ID Number Delivery		$4.90
PBX Service, establish trunk group and provide first group of $45.00 20 DID number		$1.90
PBX Service, additional group of 20 DID numbers	$13.50	$1.90
PBX Service, DID inward trunk	$81.00	$29.20
PBX Service, DOD flat rate trunk	$23.40	$29.60
PBX Service, combination flat rate trunk	$23.40	$29.60

BASIC RATE ISDN

BRI, per circuit	$160.00	$73.70

PRIMARY RATE ISDN

Primary Rate Inward Data ISDN Circuit (w/ 23B + 1D Channel)	$600.00	$580.00

NOTE: Intra LATA calling is included in above PRI rates.

KMC SERVICE AREAS

Columbia

803-977	803-988	803-248	803-213	803-214
803-212	803-231	803-241	803-251	803-252
803-253	803-254	803-255	803-256	803-296
803-301	803-303	803-304	803-306	803-312
803-343	803-352	803-355	803-376	803-400
803-216	803-503	803-504	803-551	803-561
803-401	803-415	803-434	803-540	803-619
803-690	803-698	803-733	803-742	803-748
803-896	803-598	803-736	803-791	803-794
803-612	803-731	803-750	803-772	803-798
803-758	803-765	803-771	803-779	803-799
803-806	803-898	803-929	803-931	803-933
803-796	803-926	803-936	803-939	

Charleston

843-202	843-218	843-219	843-220	843-255
843-277	843-278	843-308	843-402	843-434
843-512	843-518	843-529	843-534	843-554
843-556	843-566	843-570	843-571	843-573
843-577	843-579	843-720	843-721	843-722
843-723	843-724	843-727	843-728	843-740
843-743	843-744	843-745	843-746	843-747
843-763	843-766	843-769	843-789	843-792
843-805	843-807	843-809	843-852	843-853
843-876	843-937	843-953	843-958	843-961
843-964	843-965	843-967	843-973	843-974

Spartanburg

864-205	864-208	864-212	864-216	864-218
864-237	864-253	864-278	864-279	864-308
864-316	864-326	864-327	864-415	864-494

864-514	864-515	864-541	864-542	864-560
864-948	864-978	864-266	864-273	864-574
864-562	864-573	864-577	864-580	864-582
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864-596	864-597	864-598	864-620	864-621
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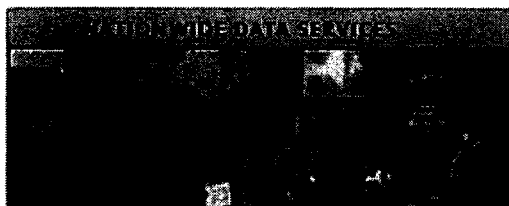
KMC PROVIDES

> ## NATIONWIDE DATA SERVICES
> ### OFFERING CONSULTING, OUTSOURCING AND FINANCIAL SOLUTIONS

> ## ADVANCED COMMUNICATIONS SERVICES
> ### OFFERING VOICE, DATA AND INTERNET SOLUTIONS

NATIONWIDE DATA SERVICES

ADVANCED COMMUNICATIONS SERVICES

ASK KMC:

How can KMC and expertise business?

For Cable MSOs, ISPs, IXCs, Utility and Power Companies, Wireless Carriers:

For local businesses, organizations and enterprises:

Consulting, financing, engineering and operations support for national, regional, and local access infrastructures and services.

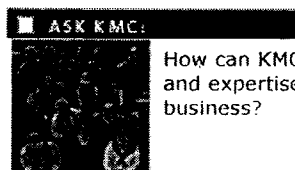A full range of Voice, Data, and Internet Services provided over a high-performance network infrastructure spanning 35 cities.

KMC SERVICE AREAS

> GO

> GO

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K//C Telecom.
PHONE • DATA • INTERNET

ADVANCED
COMMUNICATIONS
SERVICES

BUNDLED VALUES:

KMC Phone & Feature Bundles

LOCAL SERVICES:

KMC Business Line Service

KMC Custom Calling Features

LONG DISTANCE SERVICES:

KMC Long Distance Service

ENHANCED SERVICES:

KMC Voice Mail Service

KMC Voice Conferencing Service

DATA SERVICES:

KMC Special Access Service

KMC Dedicated Internet Access

KMC ISDN BRI-PRI Service

PRIVATE LINE SERVICES:

KMC Private Line Services

CARRIER SERVICES:

KMC Carrier Transport Services

KMC Carrier Terminating Access

KMC Collocation Services

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KMC Home

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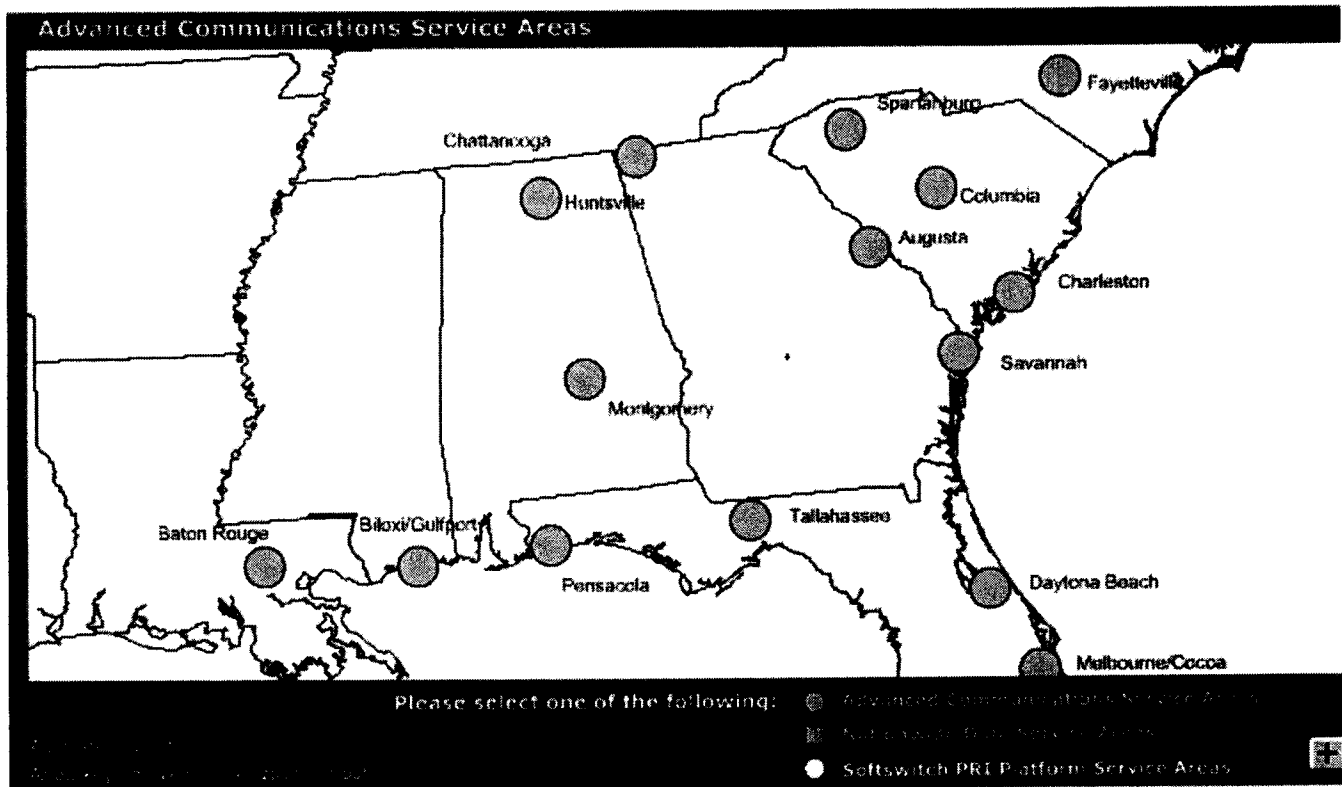*Local Business Telephone Service from Your Local Full-Service Prov*

You can select from a range of options that includes everything from a sinc line to a multi-line service with a lot of features. Our state-of-the-art fiber networks ensure clarity and dependability of your service. What's more, the expensive start-up cost and no costly equipment to buy. **KMC Business Li** interfaces with your equipment, whether it is a PBX, Key System or an indi phone line. And you can keep your present telephone number!

We offer several types of local service, including **KMC Business Line Serv** either a Basic Business Line (Flat Rate and Measured) or a Basic Business l Hunting (Flat Rate and Measured). We also offer both analog and digital Pr Branch Exchange (PBX) trunk service which provides local access for your l Whether you need Direct Inward Dial (**KMC PBX Trunk Service** DID Trunl Outward Dial (**KMC PBX Trunk Service** DOD Trunk) or a combination (**KM Trunk Service** Combination Trunk), we'll configure the trunk to the requir your business.

For ISDN users, KMC offers two flexible, cost-effective solutions designed t complex voice and data telecommunications needs:
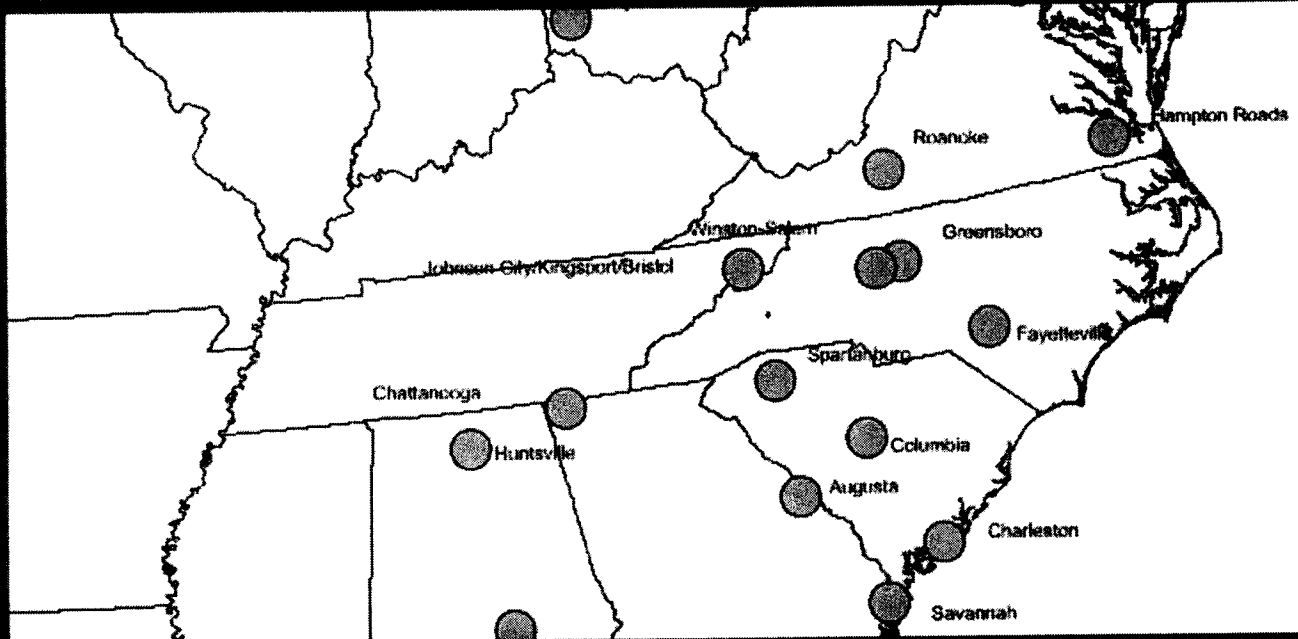
- **KMC Basic Rate ISDN Service**, and

- **KMC Primary Rate ISDN Service**.

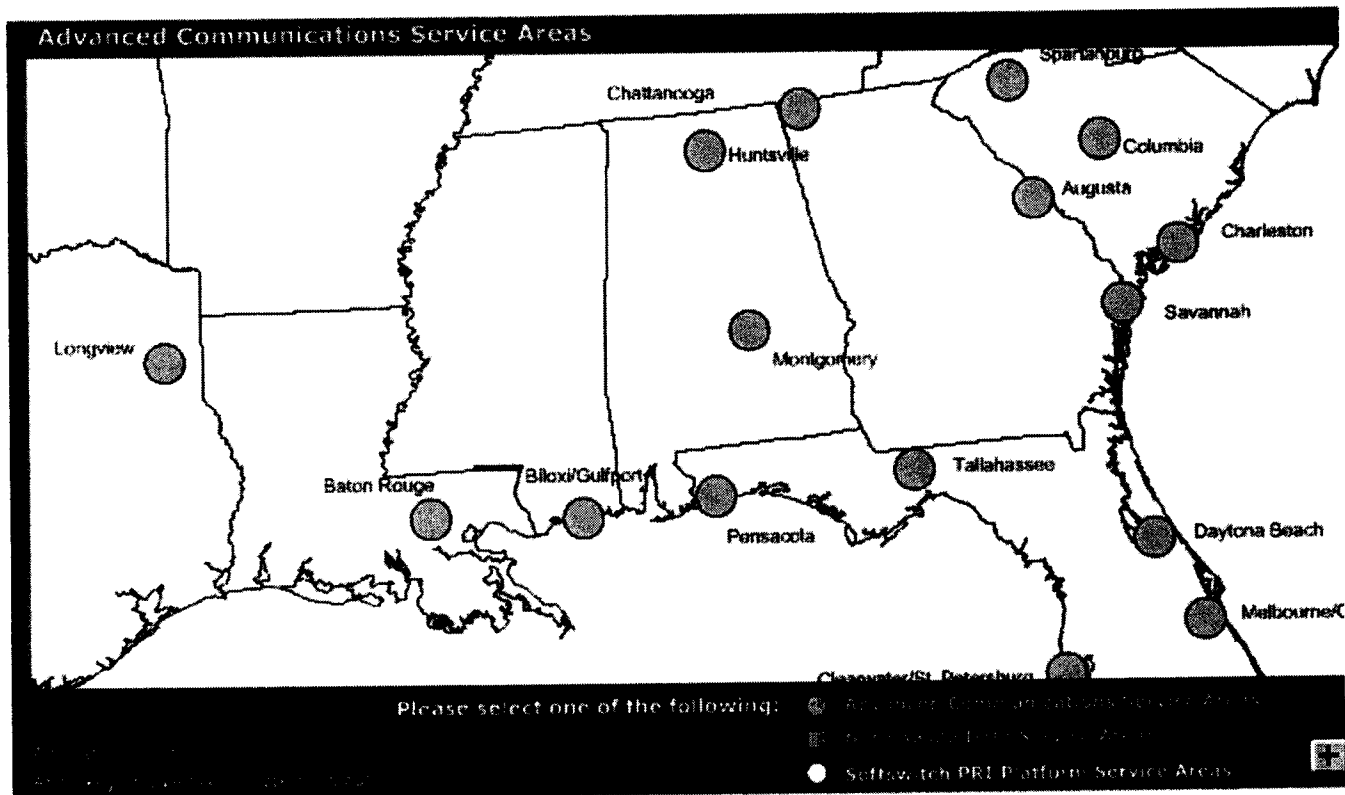Whichever type of ISDN service you select, you will receive a monthly invo from KMC Telecom ®.

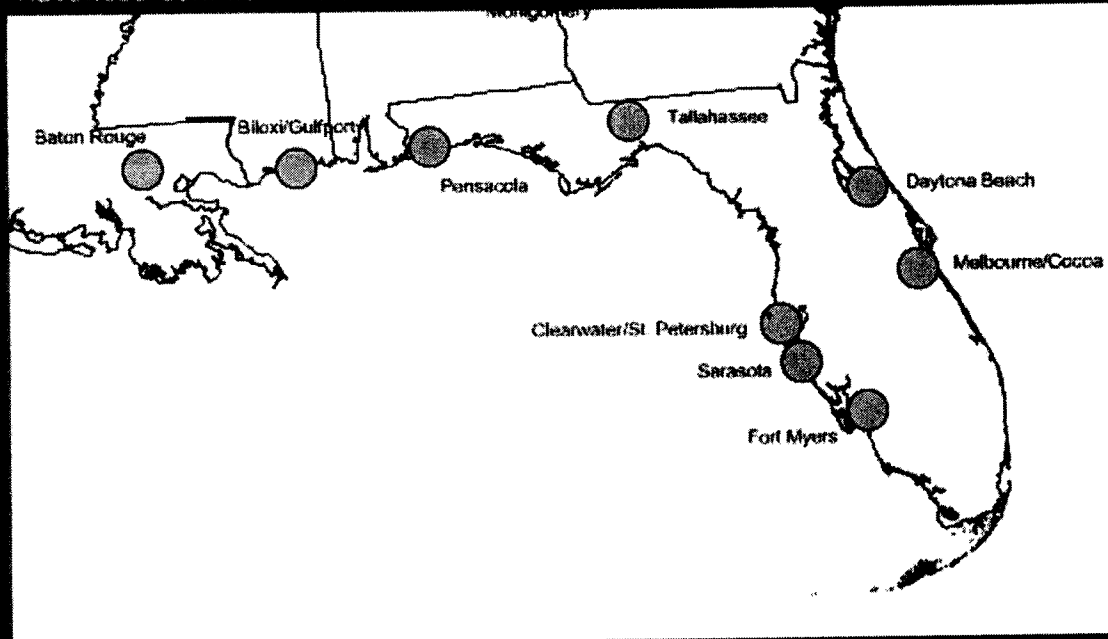Privacy Policy | Contact Us | Regulatory Info | Careers   Copyright © 2000-2003 KMC Telecom. All Ri

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