

ATTACHMENT 13

Daytona Beach, FL MSA

EXHIBIT A

Competitive Overview Matrix

EXHIBIT B

Competitive Switch Information

**CLEC Switch POIs / Nodes With NPA/NXXs Assigned to BellSouth Rate Centers
Shown By MSA**

MSA	Switch CLLI	Switch EQP TYPE	Switch State	Switch Node	Sw Node EQP TYPE	Sw Node State	Switch Node CLEC Name
Daytona Beach, FL Metropolitan Statistical Area	FRFXSCUSCA1	SS	SC	DYBHFLPOSMD	POI	FL	SPRINT COMMUNICATIONS COMPANY, L.P. - SC
	JCVLFLJBD50	5E2	FL	DYBHFLMADS3	POI	FL	NEWSOUTH COMMUNICATIONS CORP
	JCVLFLJBD55	SMX	FL	DYBHFLMADS2	DS	FL	ITC DELTA COM - FL
	JCVLFLJBD56	SMX	FL	DYBHFLMADS5	DS	FL	ITC DELTA COM - FL
	NDADFLGGDS1	5E	FL	DYBHFLPO0MD	POI	FL	SUPRA TELECOMMUNICATIONS & INFORMATION SYSTEMS FL

EXHIBIT C

CLEC Marketing Strategies

and

Supporting Information

Daytona Beach, FL MSA CLEC Marketing Strategies BellSouth Pricing Flexibility Petition For Switched Services

CLECs	Res.	Small & Med Bus	Complex Bus	General Comments	MSA
AT&T	✓	✓	✓	AT&T offers local phone and long distance to residential, small/medium, and complex businesses according to their website. www.att.com	AT&T Offers local and long distance in AL, SC, GA, NC, MS, LA, FL, TN and KY
Florida Digital Network	✓	✓	✓	Florida Digital Network offers residential, small business, and complex service. Source: www.fdncommunications.com	According to Florida Digital's website, their service area includes FL and GA.
ITC Deltacom		✓	✓	ITC DeltaCom offers Small/Medium and Complex business voice solutions for companies of all sizes. Source: www.deltacom.com	ITC Deltacom serves NC, SC, GA, MS, AL, FL, and TN according to their website.
KMC Telecom Inc.		✓	✓	KMC provides a full range of local voice services for small/medium and complex businesses. Source: www.kmctelecom.com	KMC's website gives a detail coverage map of 22 cities in the 9 state BellSouth Region.
MCI	✓	✓	✓	MCI offers resident, Small/Medium, and Complex business service. Source: www.mci.com	MCI offers service in GA, FL, NC, SC, TN, AL, LA, KY and MS for the BellSouth Region.
Network Telephone				Network Telephone provides Local and long distance voice to small and medium sized businesses. Source: www.networktelephone.net	According to Network Telephone's website, they provide service and are FCC certified to provide service to AL, FL, GA, KY, LA, MS, NC, SC and TN.
Newsouth		✓		Newsouth Communications offers local and long distance service to small and medium sized businesses. Source: www.newsouth.com	According to Newsouth's website, they offer service in KY, TN, AL, GA, FL, NC, SC, LA and MS.
Sprint	✓	✓	✓	Sprint provides local service to resident, small/medium businesses and complex services. Source: csb.sprint.com	Sprint offers local Service in TN, NC, SC and FL according to their website.
Supra	✓	✓		Supra offers local and long distance service to resident, small and medium business customers.	According to their website, they offer service in the state of FL.
Time Warner	✓	✓	✓	Time Warner offers local and long distance telecom service to resident, small/medium and complex customers. Source: www.twtelecom-channels.com and www.timewarncable.com	Time Warner offers service in GA, FL, TN, SC, and NC according to their website.
US Lec		✓	✓	The US LEC product line includes local calling services to businesses. www.uslec.com	The US LEC local Service areas include AL, FL, GA, KY, MS, NC, SC, TN



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 - Voicemail Quick Reference
 - Voicemail (Call) Manager 100 & 200
 - Troubleshooting Quick Reference

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View or Contact Us to change your current local calling plans. **Dial up Internet access charges** outside your immediate local calling area are **not included** with the unlimited minutes.

Local with Long Distance Multiline	Local More Calling Plans
Local with Long Distance	
AT&T One Rate USASM	\$54.95 per line per month, available for Primary and Additional lines
AT&T One Rate Advantage	\$59.95 per line per month, available on Primary and Additional lines
One Rate State	\$39.95 per line per month, available on Primary and Additional lines
One Rate Local	\$29.95 per line per month, available on Primary and Additional lines

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Local

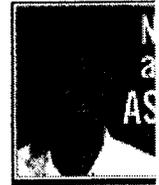
Call Plan Deluxe	No longer available for sign up
Call Plan Unlimited with 3 Feature Package Enhanced	No longer available for sign up
Call Plan Unlimited with 2 Feature Package Enhanced	\$26.95 per line per month, available for Primary and Additional lines

Contact Us for more local calling plans

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Multiline

One Rate Multiline Unlimited	No longer available for sign up
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Flat Rate Business Lines are an ideal and affordable solution for smaller-size businesses that do not require a large number of phone lines.

A Flat Rate Business Line provides you with a single phone line between your single-line, multi-line or key system equipment and the public telephone network. Whether you're established or just beginning, we've designed a simple, flexible and reliable solution to fit your company's growing needs.

FDN flat rate business lines are inclusive of the following features:

- Touch Tone Dialing
- Calling Number Delivery Block (*67)
- 900/976 Blocking.

FDN's A La Carte Options:

- Anonymous Call Rejection
- Call Block
- Call Forwarding – Busy Line and/or Don't Answer
- Call Forwarding Variable
- Call Forwarding Variable Remote Access
- Call Return
- Call Selector
- Call Tracing
- Call Waiting
- Caller ID – Basic (Number Only)
- Caller ID – Deluxe (Name & Number)
- Distinctive Ring 2nd or 3rd numbers
- Enhanced Caller ID
- Preferred Call Forwarding
- Repeat Dialing
- Selective Call Acceptance
- Speed Calling (8 and/or 30)
- Three Way Calling
- Three Way Calling with Transfer
- Toll Blocking

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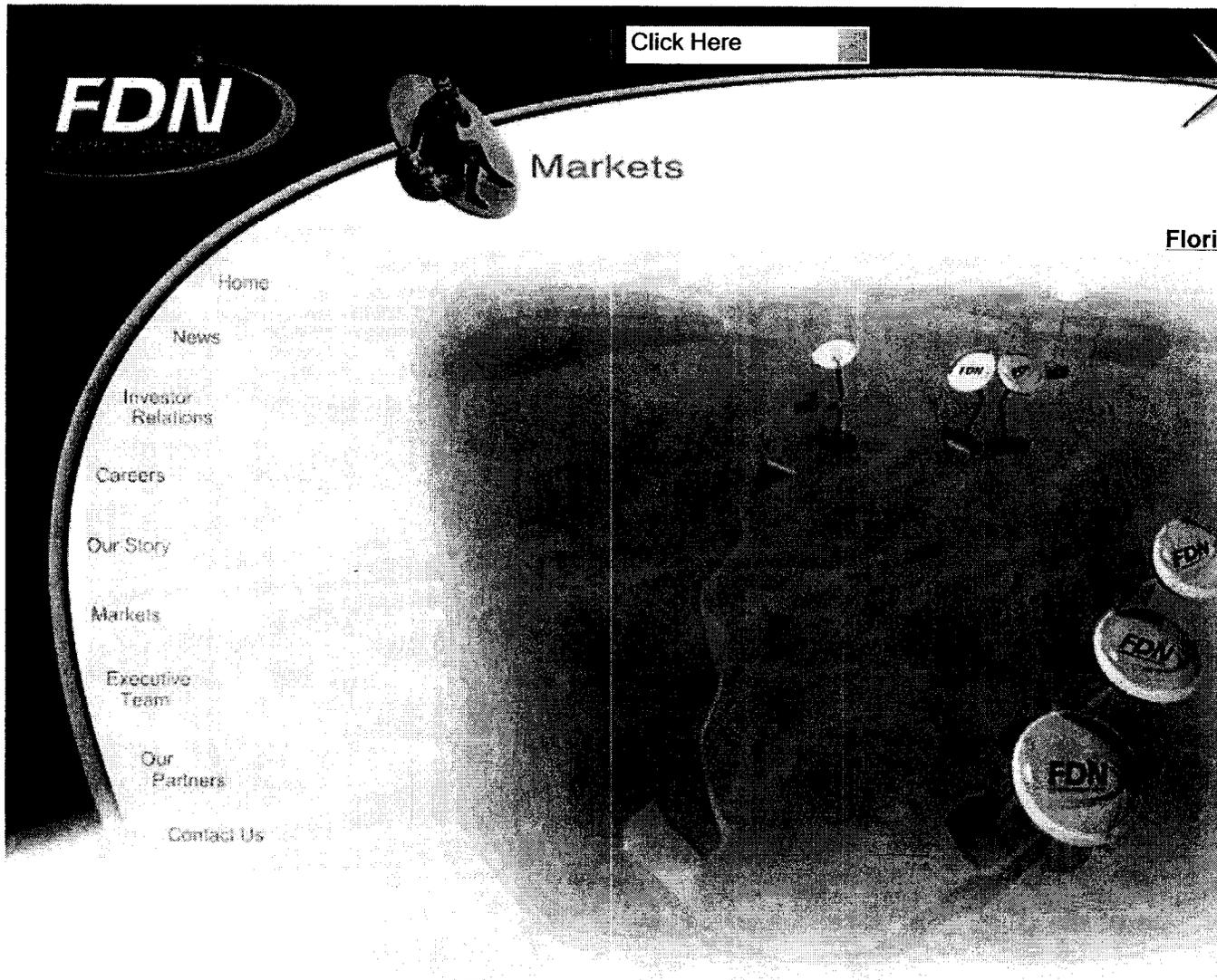
FDN Communications now offers two great ways to get business class customer service at home!

Traditional Phone Service
FDN Communications provides two great residential packages delivered over your existing phone line. Both packages include FREE features such as Caller ID, Unlimited *69, and Call Waiting. Switching is easy and your phone number stays the same. [Click here](#) to check the excellent packages and pricing and see if service is available in your area.

Internet Based Phone Service
Those customers that have high-speed Internet delivered via Cable Modem can get service from FDN's sister company Broadline Communications. Broadline Communications offers a cost-effective alternative to traditional phone service using your existing high-speed Internet connection instead of your phone line. [Click here](#) to go to the Broadline Communications web site and check availability.

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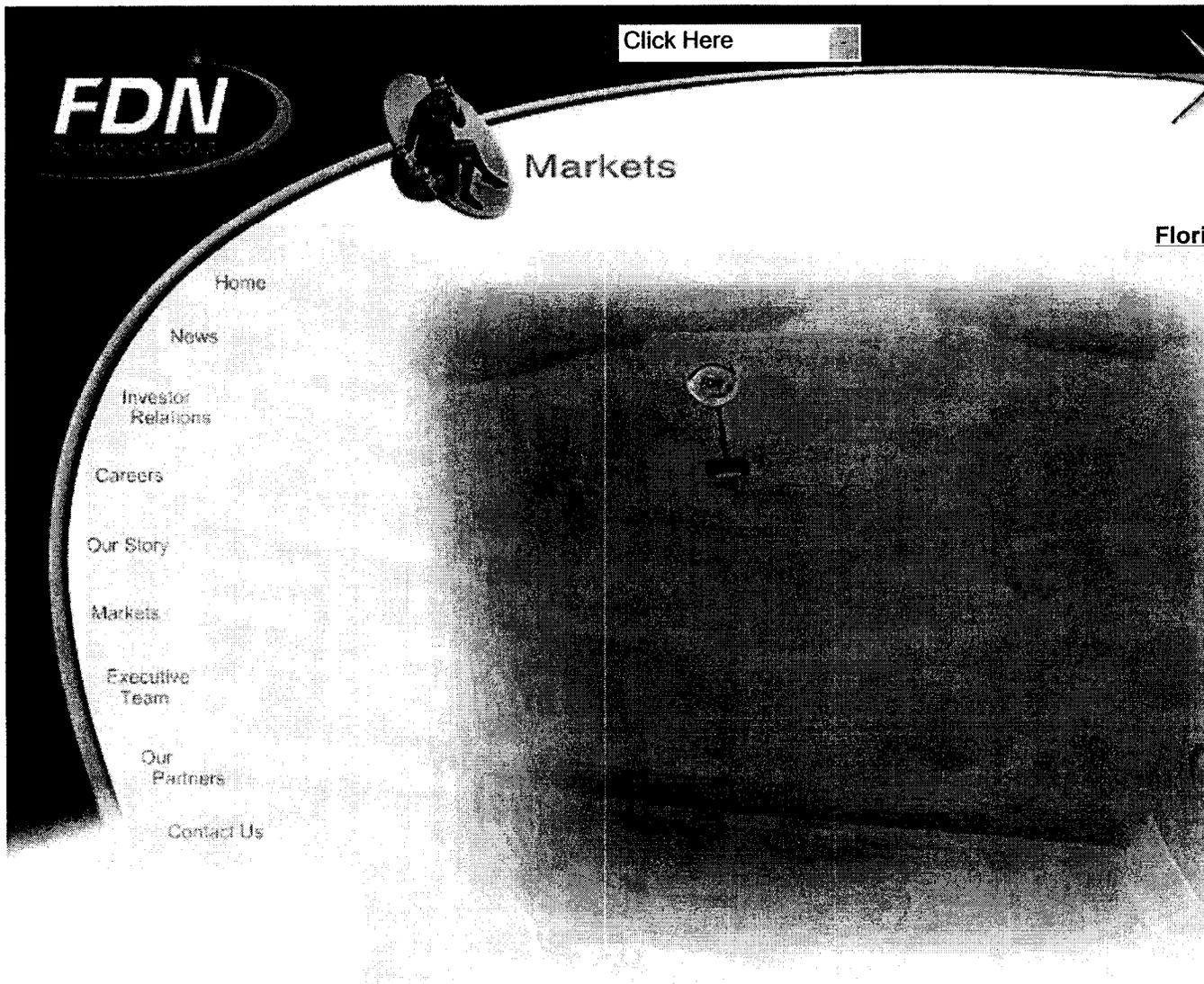
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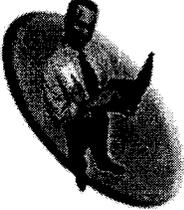
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EXHIBIT C

CLEC Marketing Strategies

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Supporting Information

Daytona Beach, FL MSA CLEC Marketing Strategies BellSouth Pricing Flexibility Petition For Switched Services

CLECs	General Comments			MSA
	Res.	Small & Med Bus	Complex Bus	
AT&T	√	√	√	AT&T offers local and long distance in AL, SC, GA, NC, MS, LA, FL, TN and KY
Florida Digital Network	√	√	√	According to Florida Digital's website, their service area includes FL and GA.
ITC Deltacom		√	√	ITC Deltacom serves NC, SC, GA, MS, AL, FL, and TN according to their website.
KMC Telecom Inc.		√	√	KMC's website gives a detail coverage map of 22 cities in the 9 state BellSouth Region.
MCI	√	√	√	MCI offers service in GA, FL, NC, SC, TN, AL, LA, KY and MS for the BellSouth Region.
Network Telephone		√		According to Network Telephone's website, they provide service and are FCC certified to provide service to AL, FL, GA, KY, LA, MS, NC, SC and TN.
Newsouth		√		According to Newsouth's website, they offer service in KY, TN, AL, GA, FL, NC, SC, LA and MS.
Sprint	√	√	√	Sprint offers local service in TN, NC, SC and FL according to their website.
Supra	√	√		According to their website, they offer service in the state of FL.
Time Warner	√	√	√	Time Warner offers service in GA, FL, TN, SC, and NC according to their website.
US Lec		√	√	The US LEC local Service areas include AL, FL, GA, KY, MS, NC, SC, TN



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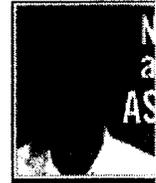
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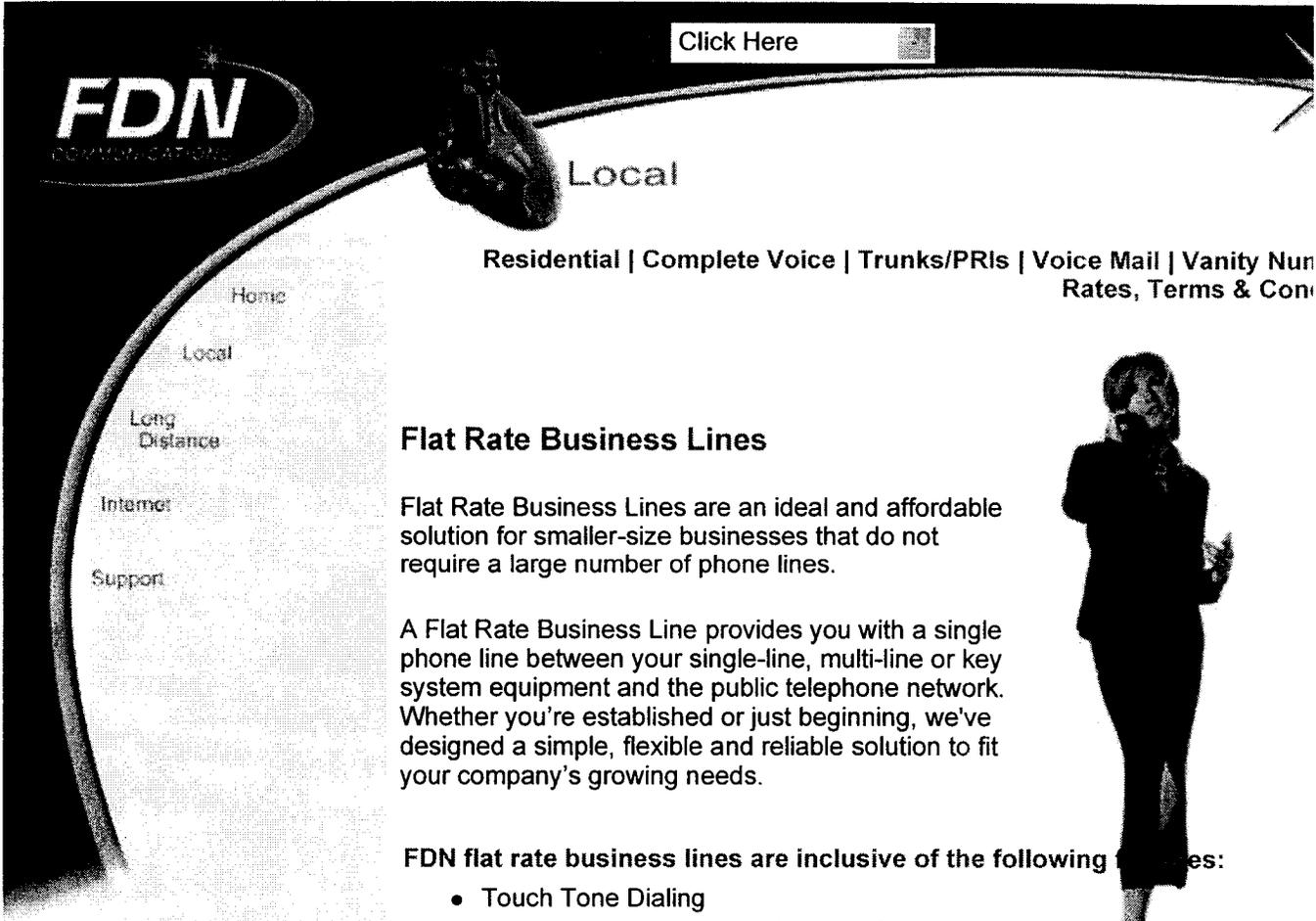
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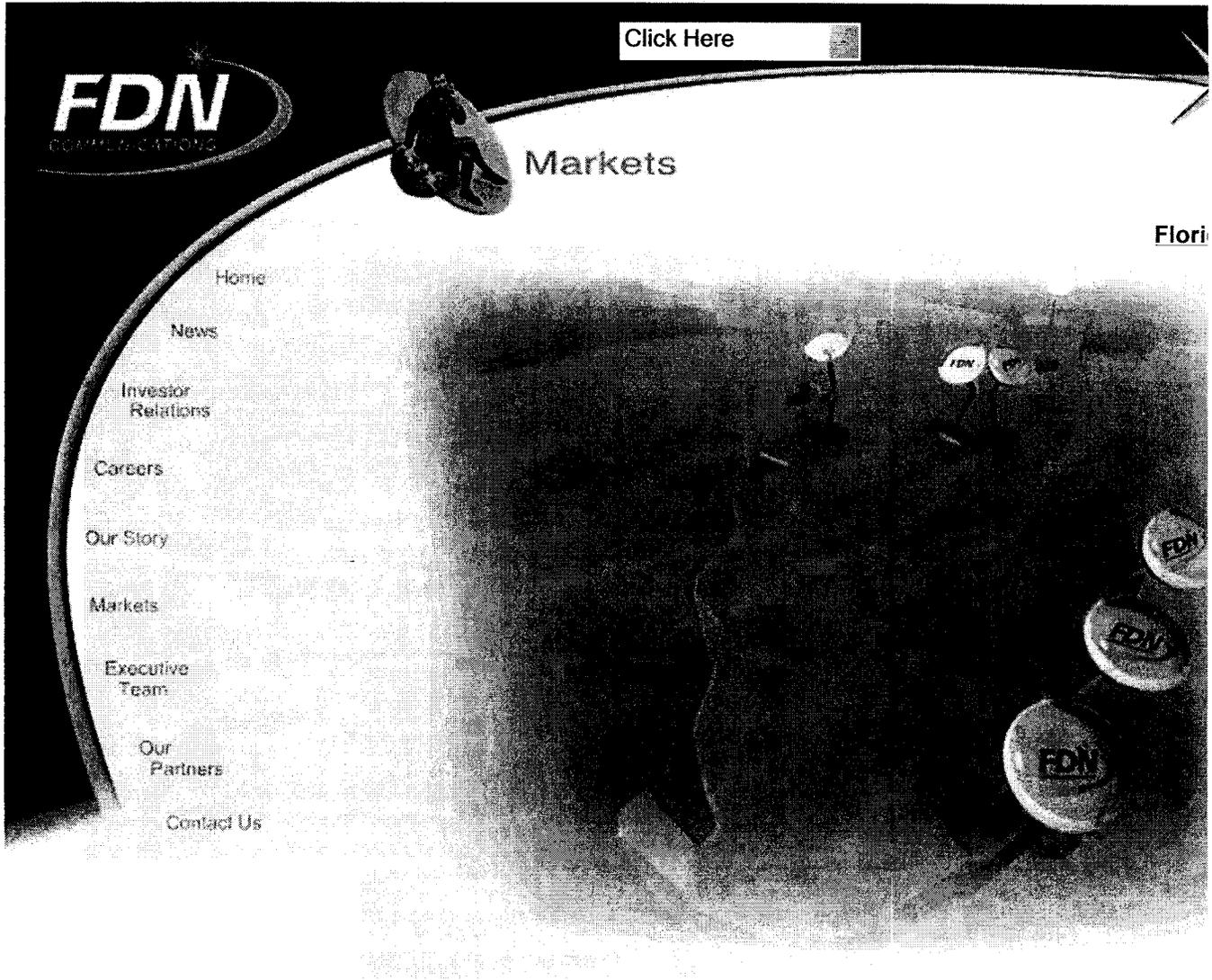
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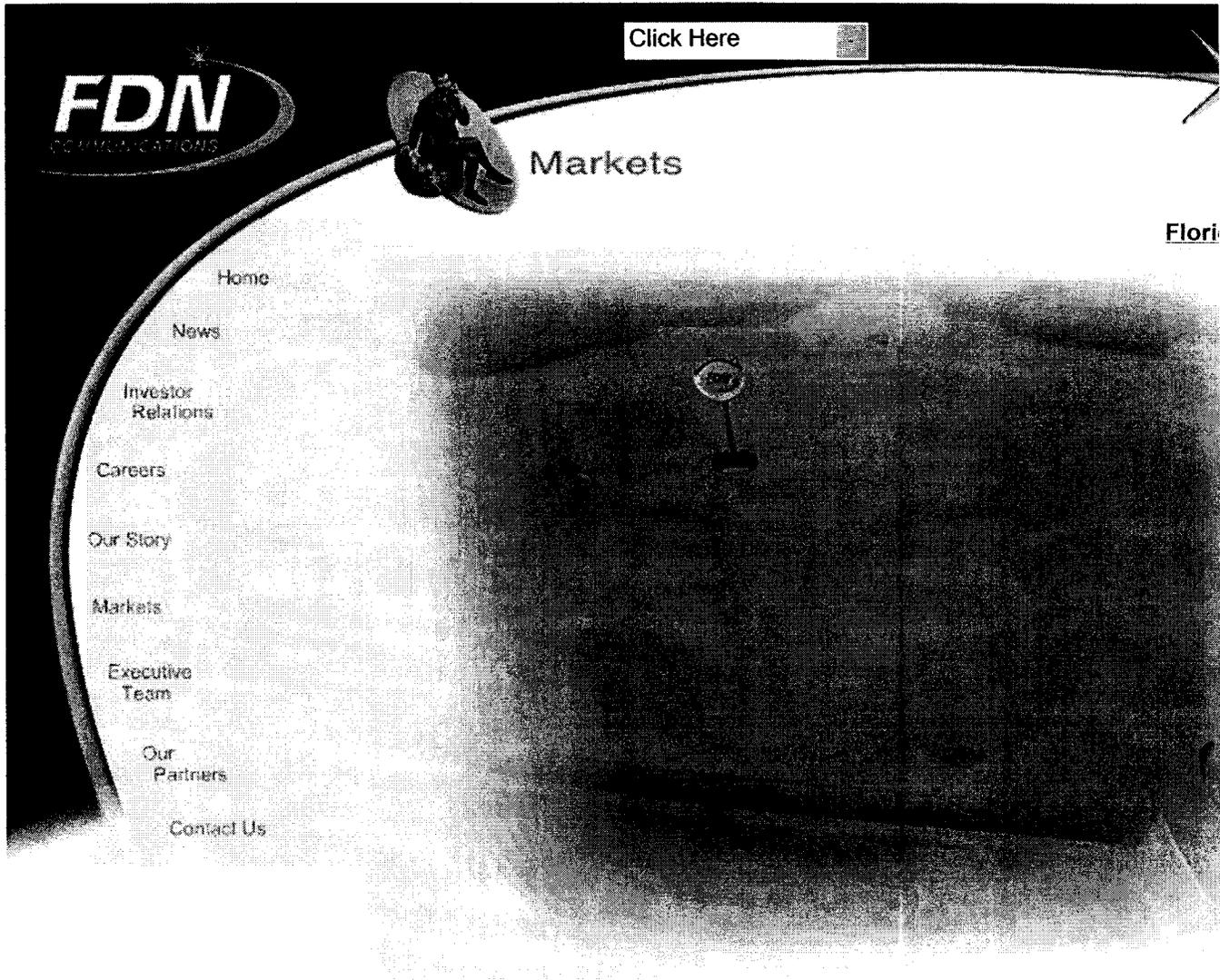
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