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Network Telephone Corp.

40 S. Palafox Pl.
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Phone: 850-432-4855
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<http://www.networktelephone.net>

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Covered by David Hamerly

Network Telephone is a facilities-based provider of advanced integrated telecommunications services, including local and long-distance voice access and broadband Internet, in Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, and Tennessee. The company has more than 114,000 lines in service to 13,000 small business customers. Network Telephone also offers Web hosting and Web site development. Chairman Ray Russenberger founded Network Telephone in 1997. Russenberger also founded Network Paging in 1985 and Network USA (now Metrolcall) in 1988.

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Key Numbers

Company Type	Private
D&B D-U-N-S Number	<u>Subscribers Only</u>
Fiscal Year-End	December
2002 Sales (mil.)	\$44.9
1-Year Sales Growth	130.3%
2002 Employees	500
More Financials	

Key People

Chairman and CEO	Ray Russenberger
President, COO, and Director	Leo J. Cyr
CFO	Danyelle Kennedy
VP Corporate Services	<u>Subscribers Only</u>
CIO	<u>Subscribers Only</u>
More People	

Job Openings

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Industry Information

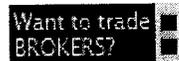
- Telecommunications Services
 - Fixed-line Voice Services Providers (primary)
 - Local Exchange Carriers
 - Long-distance Carriers
 - Data Services

Top Competitors

- ALLTEL
- BellSouth
- CenturyTel

6 Competitors Listed For Network Telephone 

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NETWORK TELEPHONE

ABOUT NETWORK TELEPHONE CORPORATION

www.networktelephone.net

Overview

Headquartered in Pensacola, Fla., Network Telephone Corporation is a facilities-based, second generation, data-centric competitive exchange carrier providing high speed digital subscriber line (DSL), voice over DSL (VoDSL), local and long distance voice, internet and wireless data services throughout a nine-state southeastern US footprint.

Network Telephone secured government certification to provide local and long distance telecommunications exchange in the state of Florida in July 1998. Since then, the company has embraced forefront technology and enhanced product offerings, corporate and client architecture. Network Telephone is currently FCC certified to provide service to Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina and Tennessee. In addition, more than 300 collocation agreements have been filed with BellSouth, Sprint and GTE and strategic plans include delivery of end-to-end DSL and voice choices to 60+ markets before year-end. Network Telephone concentrates primarily on servicing the small and medium sized business market.

Ray Russenberger founded Network Telephone in 1998, realizing the opportunities that deregulation presented for embracing dynamic technology. Network Telephone immediately began bundling local and long distance voice exchange with data transmission at considerable savings off of incumbent local exchange carrier (ILEC's) rates.

After less than one year in existence, Network Telephone formed a partnership with California-based Copper Mountain Network®TM to deploy their CopperEdge™ DSL concentrators and packet-based integrated access devices, securing delivery of DSL to all of Network Telephone's territories. The move presented full-service telecommunications solutions and advanced technological offerings from one powerhouse source.

Other benchmarks quickly followed. Lucent Technologies feature-rich voice over DSL (VoDSL) Pathstar™ technology joined the Network Telephone product delivery menu. Before year-end 1999, Network Telephone launched its Jackrabbit DSL product, with speeds 50 to 100 times greater than analog dial-up service and a dedicated connection at half the cost of former options, like T1 or ISDN usage-based charges. An aggressive sales team began pre-selling customers to Network Telephone's custom-designed fiber-optic circuitry in Pensacola, Fl. with a scheduled date to move to the network in the first quarter 2000.

In January 2000, Network Telephone successfully launched a new \$8 million, customized SavillExpress CLEC and SavillCare comprehensive customer care back-office infrastructure, automating services and accounting, streamlining customer profiling and management.

Since inception, Network Telephone has assembled a senior management staff representing more than 100 years of telecom experience. To date Network Telephone circuits connect approximately 19,000 lines and 4,000 customers.

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Press Release

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Network Telephone Corporation
1.850.432.4855, ext. 1505
clarel@networktelephone.net

Network Telephone Extends Reach of Free Powerline DSL™ Broadband Data and Voice Service for Business with T1 Solution from Copper Mountain

Copper Mountain Helps Southeast U.S. Integrated Communications Provider Deliver Affordable T1-Enabled High-Speed Internet Service Bundles to Business Customers Regardless of Distance from CO

PENSACOLA, Fla., July 31, 2001—Network Telephone, providing facilities-based broadband voice and data telecommunications services to businesses, and Copper Mountain Networks (Nasdaq: CMTN), a provider of copper-based broadband access solutions, today announce that Network Telephone is utilizing T1 Line Cards from Copper Mountain to extend the reach of its affordable, business-class, bundled voice, digital subscriber line (DSL) Internet and Web services in the Southeastern U.S.

Network Telephone is installing Copper Mountain's CopperEdge® T1 Line Cards in Copper Mountain's 200 Digital Subscriber Line (DSL) Concentrators already activated in 175 sites throughout the Southeastern states. The T1 capability of Copper Mountain's CopperEdge concentrators allows Network Telephone to offer concurrent high-speed Internet, multi-line voice services, and site development and hosting applications to business customers located almost anywhere within the central office (CO) serving area. Network Telephone is providing the T1-enabled access to business customers located behind digital loop carriers (DLCs) or beyond the distance that can be reached using SDSL access. Network Telephone's broadband service bundle is priced to include a 160 Kbps Internet connection for businesses with five to 24 telephone lines, regardless of distance. This means that Network Telephone uses the high speed Internet connection to reach the customer with the high speed Internet connection.

"Network Telephone has been an industry leader in providing affordable broadband data and voice services over SDSL to small and mid-sized businesses throughout the Southeast U.S.," said Rick Gilbert, president and chief executive officer of Copper Mountain Networks. "Now, with the addition of T1-based DSL access, Network Telephone is leading the way in making its value-added solutions available to customers beyond the reach of traditional SDSL access."

"Access to affordable broadband service is increasingly vital to small and medium-sized business operations," said Network Telephone's chief executive officer and founder Ray Russenb

"With Copper Mountain's T1 Line Card, Network Telephone can extend the DSL bundle to business-ready data and voice services to all interested customers in every metro market served. Distance from the CO is no longer an issue for Network Telephone or our prospective customers."

About the CopperEdge® T1 Line Card

Copper Mountain's 12-port CopperEdge T1 Line Card is hot-swappable in CopperEdge DSL concentrators, and can be deployed concurrently with Copper Mountain's CopperEdge Family ADSL, G.lite, IDSL, and SDSL Line Cards. The CopperEdge T1 Line Card enables broadband service providers to leverage CopperEdge concentrators' robust Internet Protocol (IP) service intelligence—Copper Mountain's IP IQ™—to deliver cost-effective broadband voice and high-speed data services, even to customers located beyond the reach of conventional SDSL or who are served by Digital Loop Carrier (DLC) equipment. The CopperEdge T1 Line Card is interoperable with Copper Mountain's CopperRocket® 508T Integrated Access Device (IAD) as well as industry-standard T1 customer premise equipment (CPE).

About Network Telephone Corp.

Headquartered in Pensacola, Fla., Network Telephone Corp. is a facilities-based broadband Integrated Communications Provider (ICP) using voice over digital subscriber line (VoDSL) technology to deliver local and long-distance, high-speed Internet, Web site hosting, and site development services to small and medium-size businesses throughout the Southeast. The company employs almost 500 at its headquarters and 20 regional offices. More than 100 lines are in service to date. For more information about Network Telephone, visit the company Web sites, <http://www.networktelephone.net> and <http://www.powerlinedsl.com>.

About Copper Mountain Networks

Copper Mountain Networks, Inc. (Nasdaq: CMTN) manufactures intelligent DSL and aggregation equipment for central office, digital loop and multi-tenant unit (MTU) broadband networks worldwide. Its DSL solutions enable carriers and service providers to deliver cost-effective performance data and voice services over existing copper telephone wiring. Its CopperEdge 200 DSL Concentrator is deployed in some of the world's largest public networks, and its environmentally hardened CopperEdge® RT (remote terminal) DSL Concentrator extends the reach of DSL to the millions of customers served by digital loop carriers (DLCs). Copper Mountain's OnPrem™ MTU Concentrator offers a cost-effective and scalable platform for service providers. With IP IQ™, Copper Mountain's robust Internet Protocol (IP) service intelligence, service providers can maximize bandwidth utilization, support value-added broadband services, and scale to meet the demands of hundreds of thousands of subscribers. Copper Mountain's CopperRocket® CPE family and CopperCompatible® program ensure that Copper Mountain DSL concentrators are interoperable with the broadest range of customer premise equipment (CPE). Customers wanting more information about Copper Mountain products or office locations worldwide can visit the company's World Wide Web site at <http://www.coppermountain.com>. For investor relations information, contact us at IR@coppermountain.com.

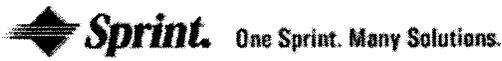
Safe Harbor Warning

Portions of this release contain forward-looking statements regarding future events based on current expectations, and are subject to risks and uncertainties, such as the rate of installation of the Copper Edge® T1 line cards in Network Telephone's CopperEdge® 200 DSL Concentrators. Copper Mountain wishes to caution you that there are some factors that could cause actual results to differ materially from the results indicated by such statements. These factors include, but are not limited to: the ability to expand addressable markets for high-value services like high quality and multi-line voice in the broadband industry; quarterly fluctuations in operating results attributable to the timing and amount of orders for our products; our ability to keep pace with rapidly changing product requirements of its customers; market acceptance of our products; concentration of our revenue in a small number of customers; factors and market conditions affecting the telecommunications market, the demand for DSL technologies, the market for DSL service providers, and economic conditions generally which are beyond Copper Mountain's control. We refer you to the documents Copper Mountain files from time to time with the Securities and Exchange Commission, specifically the section titled Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2000 and other reports and filings.

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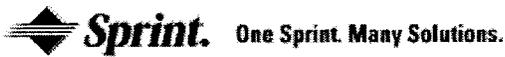
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Other Monthly Charges

Local Co

In addition to the monthly fee for your basic phone line, the following fees and surcharges will appear on your local bill.

All states:

Interstate Access Surcharge- (\$4.00-\$9.20 Varies by state)

This charge covers the cost of connections to the local telephone network, allowing you to make both local and long distance calls. This fee covers the cost of telephone wires, poles and other facilities that connect long distance carriers to local telephone companies. Customers are charged a monthly fee for each telephone line they use.

Local Number Portability- (\$.52 Local Number Portability surcharge will be eliminated during the beginning of February 2004)

Number portability allows you to move almost anywhere within your local calling area and keep the telephone number you have today. You can also keep your telephone number if you switch your local service provider. The local number portability surcharge allows telephone companies like Sprint to recover some of the costs for providing this service. All customers regardless of whether they move their telephone number or not must pay this FCC-approved surcharge.

Universal Service Fund- (varies by community)

This surcharge recovers some of the costs Sprint incurs to keep basic telephone service affordable in rural and high cost areas. This fund also makes it possible for telephone companies like Sprint to assist low-income customers that qualify, through lifeline assistance programs. It also provides support for telecommunications services used by schools, libraries and rural health care providers. In some areas, state governments may also require a similar surcharge for special programs within their communities.

Florida:

Touch-tone Service- Touch Tone Service was included in the access line in Florida as of 03/01/2003

Touch-tone service allows you to use Sprint network calling features as well as the interactive customer service features of other companies like banks, airlines, etc. With touch-tone service a phone emits signals or tones (instead of clicks) that automated service systems are able to interpret and process.

Hearing Speech Surcharge- (\$.13)

This fee provides funding for telecommunications devices and relay service to be furnished to hearing and speech impaired individuals. The relay service is the service of relaying messages from a hearing impaired customer with a TDD (telecommunications device for the deaf) to someone else who does not have a TDD and/or vice-versa. The surcharge applies to all residential and business phone lines.

Indiana:

Hearing Speech Surcharge- (\$.06)

This fee provides funding for telecommunications devices and relay service to be furnished to hearing and speech impaired individuals. The relay service is the service of relaying messages from a hearing impaired customer with a TDD (telecommunications device for the deaf) to someone else who does not have a TDD and/or vice-versa. The surcharge applies to all residential and business phone lines.

Kansas:

No additional

Minnesota:

No additional

Missouri:**Extended Local Calling Charge**

This charge reflects the additional cost of expanding your local calling area to include former long distance or local toll destinations. These charges vary by community and apply only in areas where local calling has been expanded.

Relay Surcharge-(\$.10)

This fee provides funding for telecommunications devices and relay service to be furnished to hearing and speech impaired individuals. The relay service is the service of relaying messages from a hearing impaired customer with a TDD (telecommunications device for the deaf) to someone else who does not have a TDD and/or vice-versa. The surcharge applies to all residential and business phone lines.

North Carolina:**Touch-tone Service- Touch Tone is included in the access line in North Carolina**

Touch-tone service allows you to use Sprint network calling features as well as the interactive customer service features of other companies like banks, airlines, etc. With touch-tone service a phone emits signals or tones (instead of clicks) that automated service systems are able to interpret and process.

Nebraska:**Hearing Speech Surcharge-(\$.07)**

This fee provides funding for telecommunications devices and relay service to be furnished to hearing and speech impaired individuals. The relay service is the service of relaying messages from a hearing impaired customer with a TDD (telecommunications device for the deaf) to someone else who does not have a TDD and/or vice-versa. The surcharge applies to all residential and business phone lines.

Extended Local Calling Charge

This charge reflects the additional cost of expanding your local calling area to include former long distance or local toll destinations. These charges vary by community and apply only in areas where local calling has been expanded.

New Jersey:**Touch-tone Service-(\$.75)**

Touch-tone service allows you to use Sprint network calling features as well as the interactive customer service features of other companies like banks, airlines, etc. With touch-tone service a phone emits signals or tones (instead of clicks) that automated service systems are able to interpret and process.

Nevada:

No additional.

Ohio:**Intrastate Access Fee**

The Intrastate Access Fee was added to customer invoices on July 3, 2001. This fee is simply a more direct method of billing for charges that were formally included in customer long distance charges. Customers have been paying this fee all along, but the charge was included in their long distance rates before July 3, 2001. To help as many customers as we can offset this fee, Sprint eliminated Local Toll and Usage Charges on more than 500 calling routes throughout the state."

Oregon:**Residential Service Protection Fund-(\$.13)**

This fee provides funding for telecommunications devices and relay service to be furnished to hearing and speech impaired individuals. The relay service is the service of relaying messages from a hearing impaired customer with a TDD (telecommunications device for the deaf) to someone else who does not have a TDD and/or vice-versa. The surcharge applies to all residential and business phone lines.

Extended Local Calling Charge

This charge reflects the additional cost of expanding your local calling area to include former long distance or local toll destinations. These charges vary by community and apply only in areas where local calling has been expanded.

Pennsylvania:

No additional.

South Carolina:

No additional

Tennessee:**Touch-tone Service-(\$1.00)**

Touch-tone service allows you to use Sprint network calling features as well as the interactive customer service features of other companies like banks, airlines, etc. With touch-tone service a phone emits signals or tones (instead of clicks) that automated service systems are able to interpret and process.

Texas:**Extended Local Calling Charge**

This charge reflects the additional cost of expanding your local calling area to include former long distance or local toll destinations. These charges vary by community and apply only in areas where local calling has been expanded.

Virginia:

No additional.

Washington:**Extended Local Calling Charge**

This charge reflects the additional cost of expanding your local calling area to include former long distance or local toll destinations. These charges vary by community and apply only in areas where local calling has been expanded.

Wyoming:**Hearing Speech Surcharge-(\$.10)**

This fee provides funding for telecommunications devices and relay service to be furnished to hearing and speech impaired individuals. The relay service is the service of relaying messages from a hearing impaired customer with a TDD (telecommunications device for the deaf) to someone else who does not have a TDD and/or vice-versa. The surcharge applies to all residential and business phone lines. This charge appears on the bill as "Relay/TAP Surcharge".

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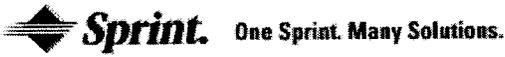
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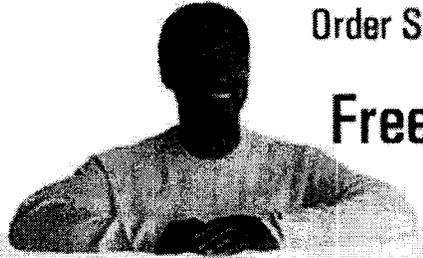
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