

# Sign Up with EATELNET Online!

Want a better Internet connection? Tired of network congestion? Sign up with EATELNET now! Just download our set-up software, type in your credit card information, and you can be surfing the web over a faster and more reliable Internet connection in minutes.

## DOWNLOAD NOW!!!!

If you don't want to download the software, just call 1-888-457-4800 and we'll mail you a CD ROM version for FREE!!!!

### EATELNET Features

- Basic plan - \$19.95/mth - NO set-up fees (Unlimited use, 1 email account, 1 MB of disk space)
- Premium Plan - \$24.95/mth - NO set-up fees (Unlimited use, 3 email accounts, 10 MB of disk space)
- 56K - v.90 modem access
- Local Dial-Up numbers for Southern Louisiana
- Worldwide dialing access through Internet Roaming

## The New Total Internet Toolbar!

Even if you're an existing customer, you'll want to download this software. It contains a new feature called the Total Internet Toolbar. This utility sits on your desktop, making it easier to launch Internet programs, reach websites, and organize your favorite applications. Current EATEL customers can use this new software with their existing accounts. New customers will automatically receive this software when they sign up.

### Toolbar Buttons



**Start:** The first button on the bar brings up the "Connect To" window. You can make a connection to the EATELNET server before or after opening the browser. Use the launch browser button to open the browser.

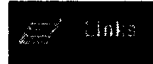


**Launch Browser:** Starts the default browser for your computer: Microsoft Internet Explorer or

Netscape.



**EMAIL:** Starts the default mail program separately from the browser. There may be occasions when you log on to EATELNET just to check email...no need to even start the browser. Just establish your dial-up connection, open the mail program, send and receive mail, and disconnect. Remember, you can also compose mail offline.



**Links:** Provides you with a rich variety of categorized Internet sites. The best way to check out this option is to log on and explore the wealth of sites provided.



**Software:** EATEL will be there to help you keep pace with the rapid evolution of the World Wide Web. Shortcuts to the software you download from EATELNET will be shown in this panel.



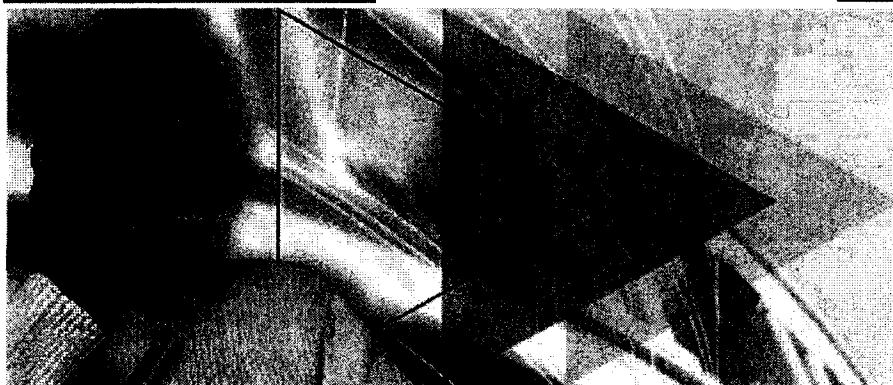
**My Stuff:** Designed to let you organize the desktop shortcuts and Internet links that you use regularly. Click on "My Stuff">"About My Stuff" to get the idea. Items can be easily edited to reflect your current projects or interests.

**Total Internet:** Click the button on the far right. A vertical panel opens. Click the "Setup" icon to re-run the setup wizard for Total Internet. The "Direct Upgrade" icon will scan your system and give you the option of upgrading to the latest version of EATELNET. Also, look here in the future for free Internet software plug-ins.

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ITC^DeltaCom understands the complexity of telecommunications. Whether you are looking for small business solutions or to connect multiple locations, ITC^DeltaCom has the experience and technology to be your total communications provider.

ITC^DeltaCom's Small Business packages are specifically bundled for small businesses or home offices. Our Enterprise services provide voice, data, and Internet solutions as well as, Equipment and Systems for companies of all sizes. We also provide additional business solutions such as collocation and hosting through e^deltacom, our 376,000 sq.ft. data center. Unlike many traditional communication services, you can get high-speed communications to practically any location you wish. ITC^DeltaCom always gives you the highest quality of products and services. One company, one invoice, one choice -- that's telecom simplified.

Contact your local ITC^DeltaCom branch office today or call 1.800.239.3000, to find out how ITC^DeltaCom can provide your integrated telecommunications and technology needs.

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**ITC^DeltaCom, Inc. (NASDAQ: ITCD)**

 1791 O.G. Skinner Dr.  
 West Point, GA 31833 ([Map](#))

 Phone: 706-385-8000  
 Fax: 706-385-8001  
 Toll Free: 800-239-3000

<http://www.itcdeltacom.com>
*Covered by David Hamerly*
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**Fact Sheet**

Overview

People

Products/Operations

Competitors

News

Financials

SEC Filings

ITC^DeltaCom, an integrated telephone company, is the competition. The competitive local-exchange carrier (CLEC) serves business customers through 40 offices from New York to Florida. It also wholesales long-distance services to other carriers -- including [AT&T](#), [MCI](#) (formerly WorldCom), and [Sprint](#) -- through its regional fiber-optic network. The firm owns part of the network and manages the rest, which is owned by [Duke Energy](#), [FPL](#), and [Entergy](#). But the depressed telecom sector forced the company to seek debt relief and it has emerged from Chapter 11 bankruptcy with investment firm [Welsh, Carson, Anderson & Stowe](#) owning a 65% equity stake.

[Full Overview](#)
**Key Numbers**

<b>Company Type</b>	Public (NASDAQ: <a href="#">ITCD</a> )
<b>D&amp;B D-U-N-S Number</b>	<a href="#">Subscribers Only</a>
<b>Fiscal Year-End</b>	December
<b>2003 Sales (mil.)</b>	\$461.6
<b>1-Year Sales Growth</b>	10.3%
<b>2003 Net Income (mil.)</b>	(\$24.3)
<b>2003 Employees</b>	2,360
<b>1-Year Employee Growth</b>	0.0%


**More Financials**
**Key People**

<b>Chairman and CEO</b>	<a href="#">Larry F. Williams</a>
<b>COO</b>	<a href="#">John W. (J.W.) Braukman III</a>
<b>SVP and CFO</b>	<a href="#">Douglas A. Shumate</a>

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    - [Long-distance Carriers](#)
  - [Data Services](#)

## Top Competitors

- [ALLTEL](#)
- [AT&T](#)
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**13 Competitors Listed For ITC^DeltaCom** 

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- [Tomorrow's Telephone Technology: The VoIP Revolution](#)  
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- [Wired Telecommunications Carriers in the US](#)  
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- [Plunkett's Telecommunications Industry Almanac 2003-2004](#)  
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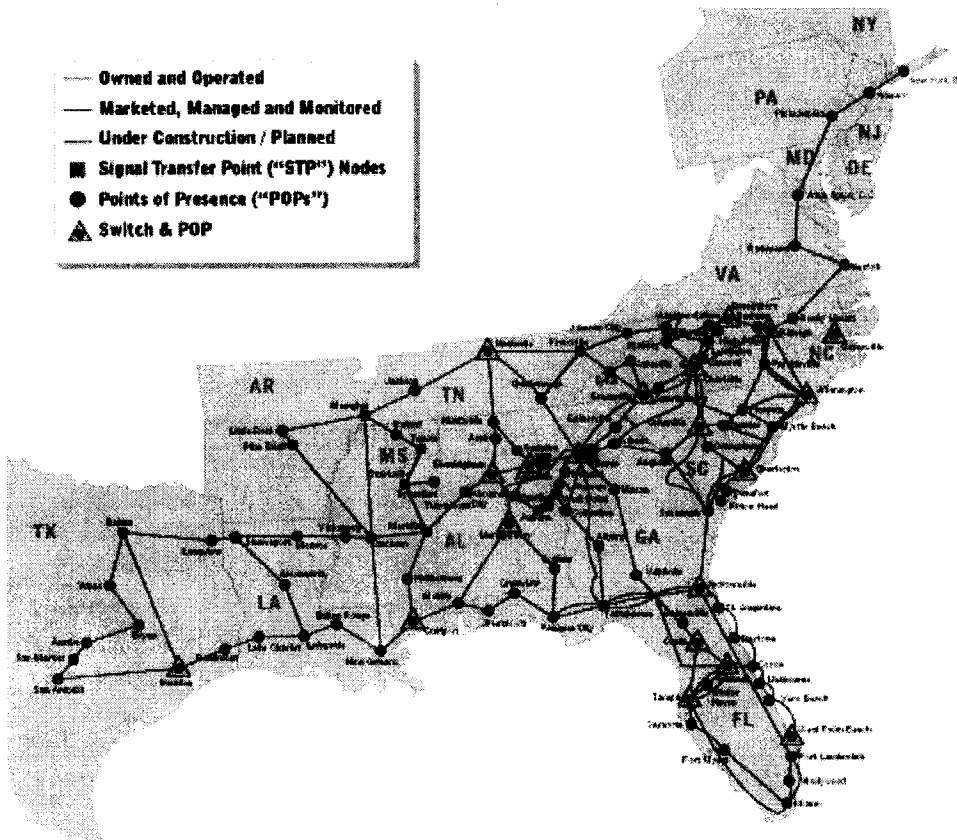
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**DIVISION of the STATE CHIEF INFORMATION OFFICE**  
**NON-EXCLUSIVE STATE-WIDE TERM CONTRACT**  
**LOCAL TELECOMMUNICATION SERVICES**

**Vendor:** KMC Telecom, Inc.  
**Contact:** Sharon Wilson  
**Phone:** (803) 233-3017  
**Contract Number:** 2000.17.04

**Expiration Date:** May 31, 2006

**CIO Contract Administrators:**

**Vickie Pearce**  
**Phone:** (803) 896-0350  
**Email:** [vpearce@cio.sc.gov](mailto:vpearce@cio.sc.gov)

**Richard Katz**  
**Phone:** (803) 896-0368  
**Email:** [rkatz@cio.sc.gov](mailto:rkatz@cio.sc.gov)

**CIO Customer Services**  
**Phone:** (803) 896-0330  
**Email:** [customerservice@cio.sc.gov](mailto:customerservice@cio.sc.gov)

**E-RATE MASTER CONTRACT NUMBER:** SRCSC92-2238-08

<b>Service Area</b>	<b><u>Contract Terms</u></b>	<b><u>Pricing</u></b>
• <u>Columbia</u>		
• <u>Charleston</u>		
• <u>Spartanburg</u>		

**KMC LOCAL SERVICE RATES**

<b>Description</b>	<b>Installation</b>	<b>Monthly Rate</b>
<b>FLAT RATE BUSINESS LINES AND TRUNKS</b>		
Business Line	\$23.40	\$28.40
Call Forwarding		\$1.50
Rotary Line Service-Business		\$5.25
Caller ID Number Delivery		\$4.90
PBX Service, establish trunk group and provide first group of \$45.00		\$1.90
20 DID number		
PBX Service, additional group of 20 DID numbers	\$13.50	\$1.90
PBX Service, DID inward trunk	\$81.00	\$29.20
PBX Service, DOD flat rate trunk	\$23.40	\$29.60
PBX Service, combination flat rate trunk	\$23.40	\$29.60

**BASIC RATE ISDN**

BRI, per circuit	\$160.00	\$73.70
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**PRIMARY RATE ISDN**

Primary Rate Inward Data ISDN Circuit (w/ 23B + 1D Channel)	\$600.00	\$580.00
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**NOTE: Intra LATA calling is included in above PRI rates.**

**KMC SERVICE AREAS****Columbia****SAC**

803-977	803-988	803-248	803-213	803-214
803-212	803-231	803-241	803-251	803-252
803-253	803-254	803-255	803-256	803-296
803-301	803-303	803-304	803-306	803-312
803-343	803-352	803-355	803-376	803-400
803-216	803-503	803-504	803-551	803-561
803-401	803-415	803-434	803-540	803-619
803-690	803-698	803-733	803-742	803-748
803-896	803-598	803-736	803-791	803-794
803-612	803-731	803-750	803-772	803-798
803-758	803-765	803-771	803-779	803-799
803-806	803-898	803-929	803-931	803-933
803-796	803-926	803-936	803-939	

**Charleston****SAC**

843-202	843-218	843-219	843-220	843-255
843-277	843-278	843-308	843-402	843-434
843-512	843-518	843-529	843-534	843-554
843-556	843-566	843-570	843-571	843-573
843-577	843-579	843-720	843-721	843-722
843-723	843-724	843-727	843-728	843-740
843-743	843-744	843-745	843-746	843-747
843-763	843-766	843-769	843-789	843-792
843-805	843-807	843-809	843-852	843-853
843-876	843-937	843-953	843-958	843-961
843-964	843-965	843-967	843-973	843-974

**Spartanburg****SAC**

864-205	864-208	864-212	864-216	864-218
864-237	864-253	864-278	864-279	864-308
864-316	864-326	864-327	864-415	864-494

864-514	864-515	864-541	864-542	864-560
864-948	864-978	864-266	864-273	864-574
864-562	864-573	864-577	864-580	864-582
864-583	864-585	864-590	864-591	864-594
864-596	864-597	864-598	864-620	864-621
864-680	864-706	864-809	864-909	864-921
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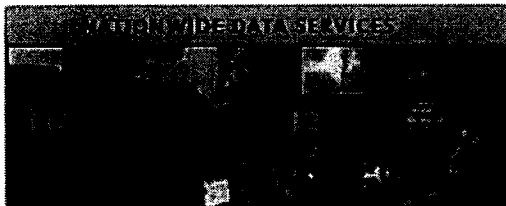
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### ➤ NATIONWIDE DATA SERVICES

OFFERING CONSULTING, OUTSOURCING AND FINANCIAL SOLUTIONS

### ➤ ADVANCED COMMUNICATIONS SERVICES

OFFERING VOICE, DATA AND INTERNET SOLUTIONS



For Cable MSOs, ISPs, IXC's, Utility and Power Companies, Wireless Carriers:

Consulting, financing, engineering and operations support for national, regional, and local access infrastructures and services.

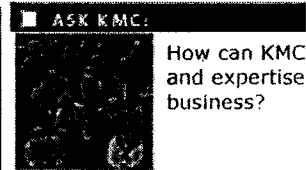
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For local businesses, organizations and enterprises:

A full range of Voice, Data, and Internet Services provided over a high-performance network infrastructure spanning 35 cities.

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How can KMC and expertise business?



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### LOCAL SERVICES:

KMC Business Line Service

KMC Custom Calling Features

### LONG DISTANCE SERVICES:

KMC Long Distance Service

### ENHANCED SERVICES:

KMC Voice Mail Service

KMC Voice Conferencing Service

### DATA SERVICES:

KMC Special Access Service

KMC Dedicated Internet Access

KMC ISDN BRI-PRI Service

### PRIVATE LINE SERVICES:

KMC Private Line Services

### CARRIER SERVICES:

KMC Carrier Transport Services

KMC Carrier Terminating Access

KMC Collocation Services

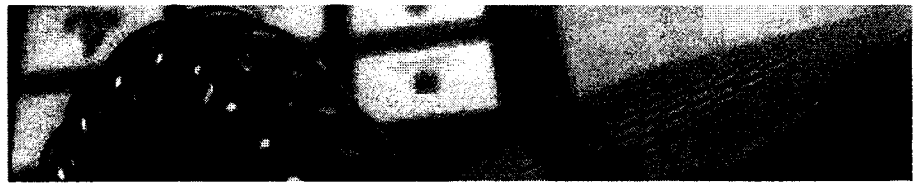
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Products a

## KMC Business Line Service

### Local Business Telephone Service from Your Local Full-Service Provider

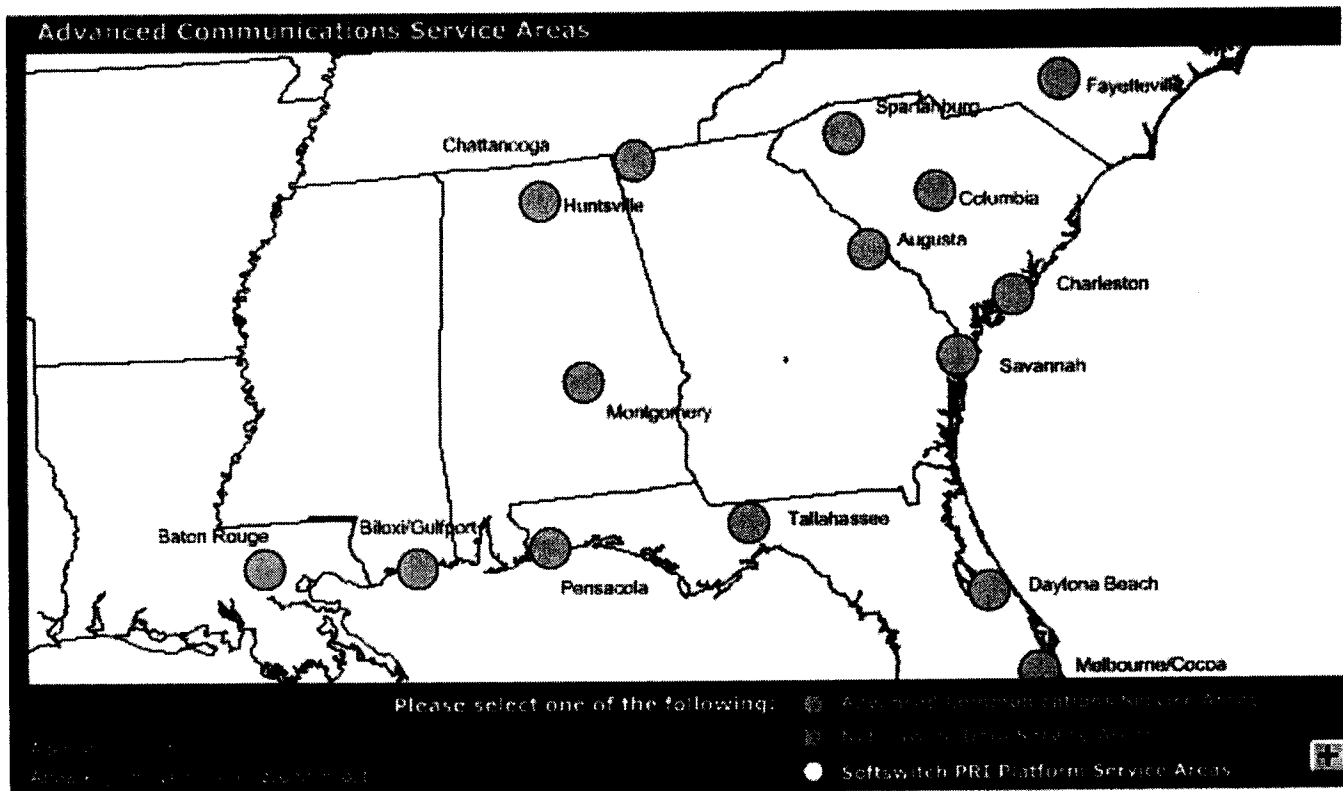
You can select from a range of options that includes everything from a single line to a multi-line service with a lot of features. Our state-of-the-art fiber networks ensure clarity and dependability of your service. What's more, there's no expensive start-up cost and no costly equipment to buy. **KMC Business Line Service** interfaces with your equipment, whether it is a PBX, Key System or an individual phone line. And you can keep your present telephone number!

We offer several types of local service, including **KMC Business Line Service** either a Basic Business Line (Flat Rate and Measured) or a Basic Business Line Hunt (Flat Rate and Measured). We also offer both analog and digital Private Branch Exchange (PBX) trunk service which provides local access for your business. Whether you need Direct Inward Dial (**KMC PBX Trunk Service** DID Trunk) or Outward Dial (**KMC PBX Trunk Service** DOD Trunk) or a combination (**KMC PBX Trunk Service** Combination Trunk), we'll configure the trunk to the requirements of your business.

For ISDN users, KMC offers two flexible, cost-effective solutions designed to meet complex voice and data telecommunications needs:

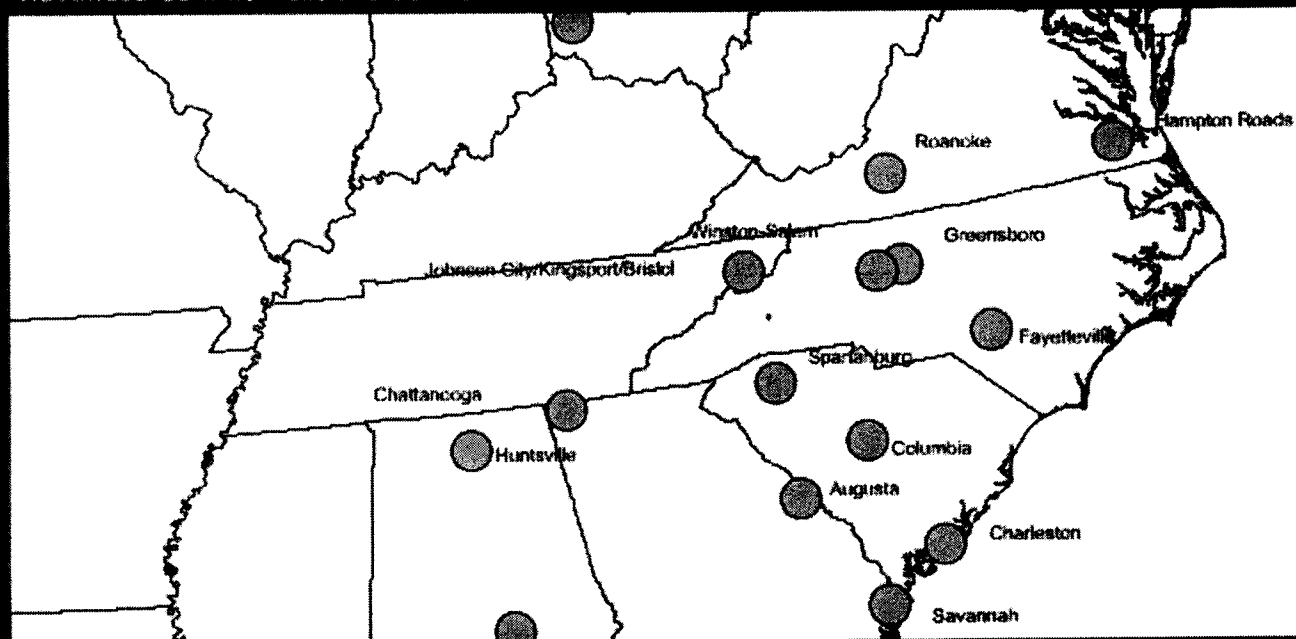
- **KMC Basic Rate ISDN Service**, and
- **KMC Primary Rate ISDN Service**.

Whichever type of ISDN service you select, you will receive a monthly invoice from KMC Telecom ®.





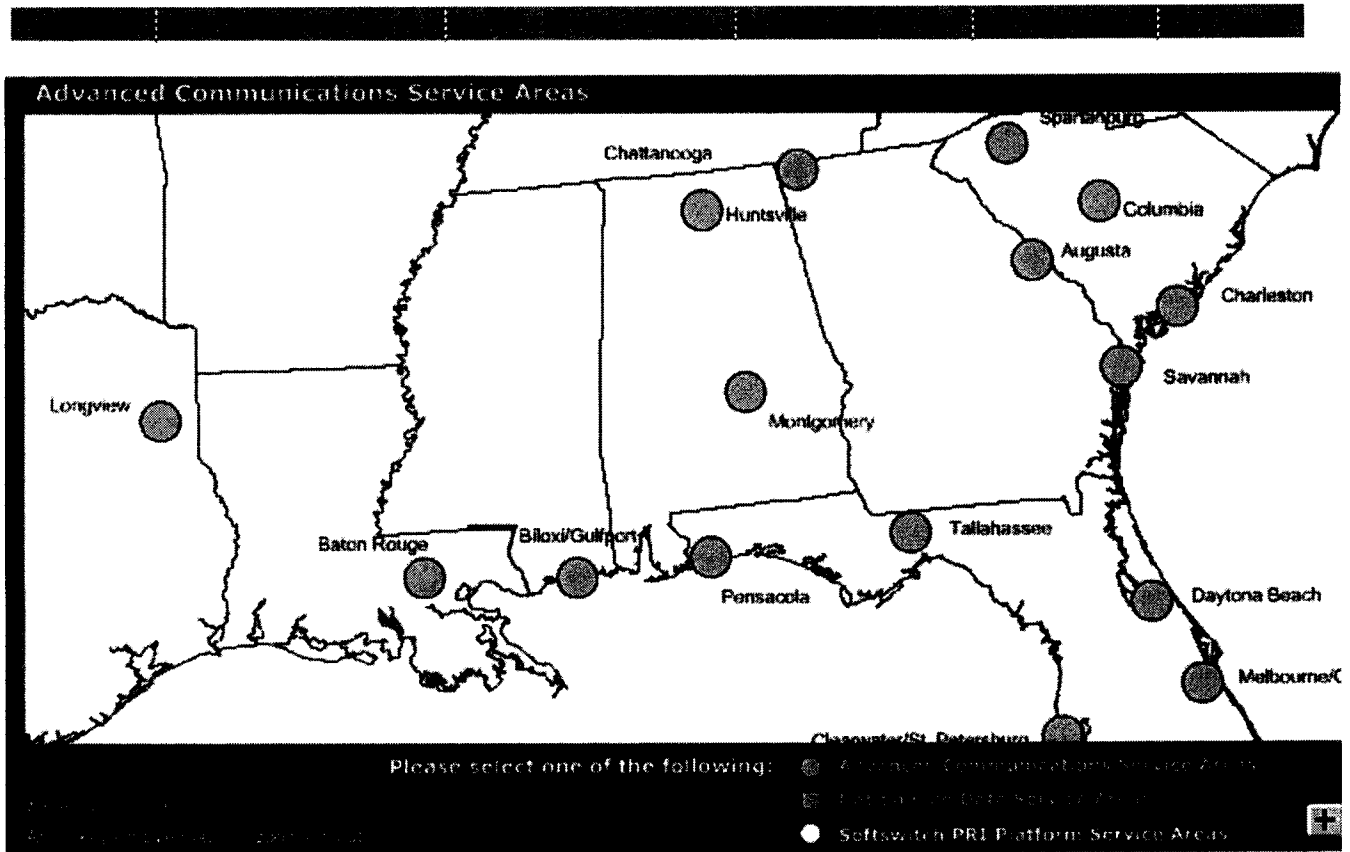
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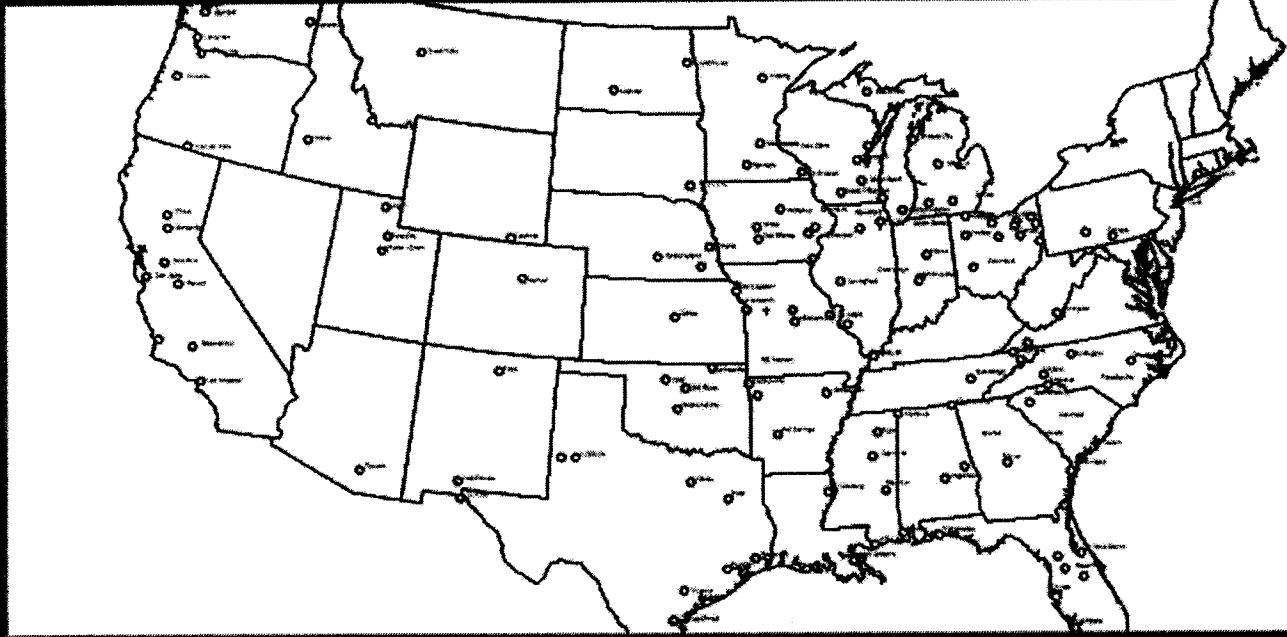


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## Advanced Communications Service Areas



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Area maps may vary, +9 zones not.

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## Nationwide Data Service Areas



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Map of the United States

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## Softswitch PRI Platform Service Areas



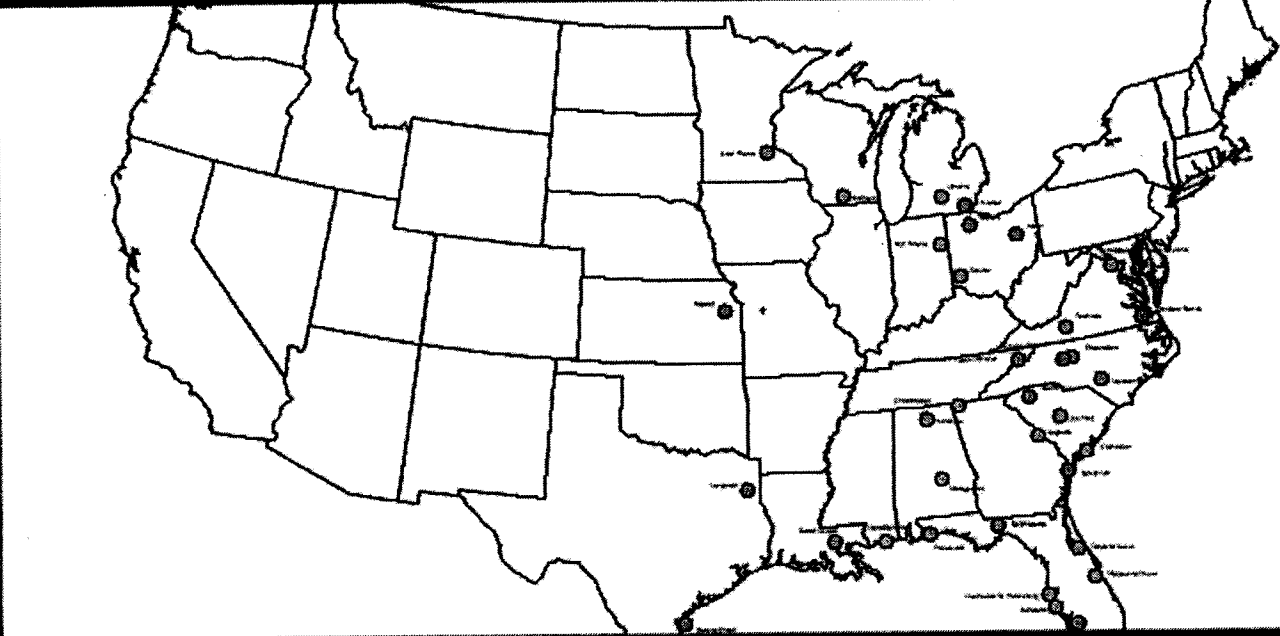
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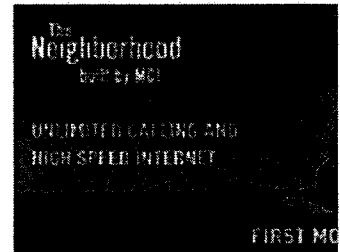
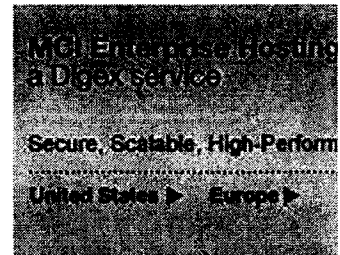
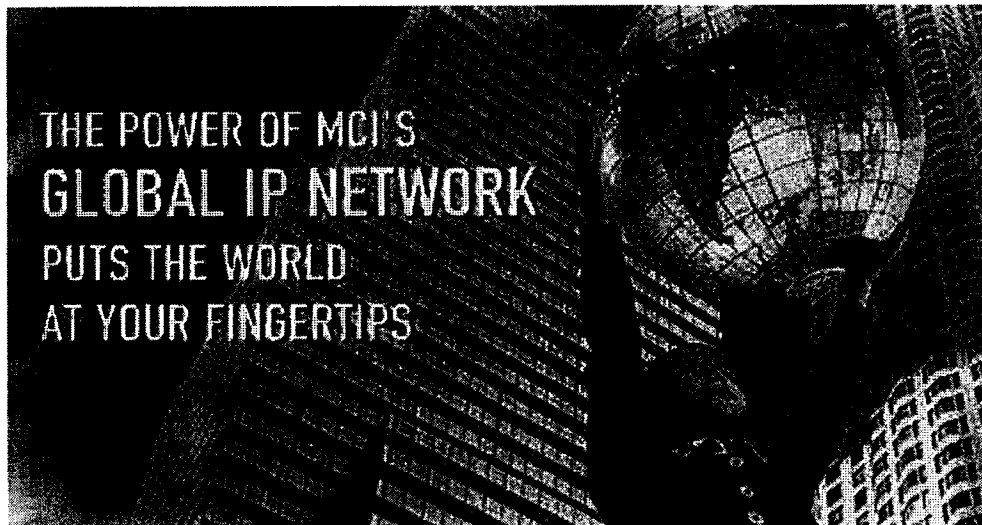
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Join The Neighborhood and get local and long distance calling, and high-speed Internet

-  Tell Me More
-  Manage My Account



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## Enterprise

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  - Local and Long Distance with IP
  - MCI Advantage
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  - Full Service T1
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Get **unlimited local and long distance** calling and popular calling features plus **unlimited high-speed Internet** for **one price from one company**. Call clients vendors, or anyone in the country for one low monthly price.

### Local and Long Distance with IP

MCI local and long distance and high-speed Internet access in one offering.


### MCI Advantage

Consolidating local and long distance for multiple business users over a customer's single data network.

### Full Service T1

A full service solution for small and medium businesses requiring the flexibility of an integrated communications solution.





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Get competitive in-state and state-to-state rates for all your long distance calls.

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## Internet

A full range of Internet access products including dial, DSL, dedicated and bundled services to meet the needs of your business.

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**6 Competitors Listed For Network Telephone** 



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(BizMiner, May 24, 2004, Business Reports)
- [Wired Telecommunications Carriers in the US](#)  
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## ABOUT NETWORK TELEPHONE CORPORATION

[www.networktelephone.net](http://www.networktelephone.net)

### Overview

Headquartered in Pensacola, Fla., Network Telephone Corporation is a facilities-based, second generation, data-centric competitive exchange carrier providing high speed digital subscriber line (DSL), voice over DSL (VoDSL), local and long distance voice, internet and wireless data services throughout a nine-state southeastern US footprint.

Network Telephone secured government certification to provide local and long distance telecommunications exchange in the state of Florida in July 1998. Since then, the company has embraced forefront technology and enhanced product offerings, corporate and client architecture. Network Telephone is currently FCC certified to provide service to Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina and Tennessee. In addition, more than 300 collocation agreements have been filed with BellSouth, Sprint and GTE and strategic plans include delivery of end-to-end DSL and voice choices to 60+ markets before year-end. Network Telephone concentrates primarily on servicing the small and medium sized business market.

Ray Russenberger founded Network Telephone in 1998, realizing the opportunities that deregulation presented for embracing dynamic technology. Network Telephone immediately began bundling local and long distance voice exchange with data transmission at considerable savings off of incumbent local exchange carrier (ILEC's) rates.

After less than one year in existence, Network Telephone formed a partnership with California-based Copper Mountain Network®<sup>TM</sup> to deploy their CopperEdge™ DSL concentrators and packet-based integrated access devices, securing delivery of DSL to all of Network Telephone's territories. The move presented full-service telecommunications solutions and advanced technological offerings from one powerhouse source.

Other benchmarks quickly followed. Lucent Technologies feature-rich voice over DSL (VoDSL) Pathstar™ technology joined the Network Telephone product delivery menu. Before year-end 1999, Network Telephone launched its Jackrabbit DSL product, with speeds 50 to 100 times greater than analog dial-up service and a dedicated connection at half the cost of former options, like T1 or ISDN usage-based charges. An aggressive sales team began pre-selling customers to Network Telephone's custom-designed fiber-optic circuitry in Pensacola, Fl. with a scheduled date to move to the network in the first quarter 2000.

In January 2000, Network Telephone successfully launched a new \$8 million, customized SavillExpress CLEC and SavillCare comprehensive customer care back-office infrastructure, automating services and accounting, streamlining customer profiling and management.

Since inception, Network Telephone has assembled a senior management staff representing more than 100 years of telecom experience. To date Network Telephone circuits connect approximately 19,000 lines and 4,000 customers.

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## Press Release

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## Network Telephone Extends Reach of Free Powerline DSL™ Broadband Data and Voice Service for Business with T1 Solution from Copper Mountain

**Copper Mountain Helps Southeast U.S. Integrated Communications Provider Deliver Affordable T1-Enabled High-Speed Internet Service Bundles to Business Customers Regardless of Distance from CO**

**PENSACOLA, Fla., July 31, 2001**—Network Telephone, providing facilities-based broadband voice and data telecommunications services to businesses, and Copper Mountain Networks (Nasdaq: CMTN), a provider of copper-based broadband access solutions, today announce that Network Telephone is utilizing T1 Line Cards from Copper Mountain to extend the reach of its affordable, business-class, bundled voice, digital subscriber line (DSL) Internet and Web services in the Southeastern U.S.

Network Telephone is installing Copper Mountain's CopperEdge® T1 Line Cards in Copper Mountain's 200 Digital Subscriber Line (DSL) Concentrators already activated in 175 sites throughout the Southeastern states. The T1 capability of Copper Mountain's CopperEdge concentrators enables Network Telephone to offer concurrent high-speed Internet, multi-line voice services, and site development and hosting applications to business customers located almost anywhere within the central office (CO) serving area. Network Telephone is providing the T1-enabled access to business customers located behind digital loop carriers (DLCs) or beyond the distance that can be reached using SDSL access. Network Telephone's broadband service bundle is priced to include a 160 Kbps Internet connection for businesses with five to 24 telephone lines, regardless of distance. This means that Network Telephone uses to reach the customer with the high speed Internet connection.

"Network Telephone has been an industry leader in providing affordable broadband data and voice services over SDSL to small and mid-sized businesses throughout the Southeast U.S.," said Rick Gilbert, president and chief executive officer of Copper Mountain Networks. "Now, with the addition of T1-based DSL access, Network Telephone is leading the way in making its value-added solutions available to customers beyond the reach of traditional SDSL access."

"Access to affordable broadband service is increasingly vital to small and medium-sized business operations," said Network Telephone's chief executive officer and founder Ray Russenberger.



"With Copper Mountain's T1 Line Card, Network Telephone can extend the DSL bundle to business-ready data and voice services to all interested customers in every metro market it serve. Distance from the CO is no longer an issue for Network Telephone or our prospective customers."

#### **About the CopperEdge® T1 Line Card**

Copper Mountain's 12-port CopperEdge T1 Line Card is hot-swappable in CopperEdge DSL concentrators, and can be deployed concurrently with Copper Mountain's CopperEdge FDSL, ADSL, G.lite, IDSL, and SDSL Line Cards. The CopperEdge T1 Line Card enables broadband service providers to leverage CopperEdge concentrators' robust Internet Protocol (IP) service intelligence—Copper Mountain's IP IQ™—to deliver cost-effective broadband voice and high-speed data services, even to customers located beyond the reach of conventional SDSL or who are served by Digital Loop Carrier (DLC) equipment. The CopperEdge T1 Line Card is interoperable with Copper Mountain's CopperRocket® 508T Integrated Access Device (IAD) as well as industry-standard T1 customer premise equipment (CPE).

#### **About Network Telephone Corp.**

Headquartered in Pensacola, Fla., Network Telephone Corp. is a facilities-based broadband Integrated Communications Provider (ICP) using voice over digital subscriber line (VoDSL) technology to deliver local and long-distance, high-speed Internet, Web site hosting, and site development services to small and medium-size businesses throughout the Southeast. The company employs almost 500 at its headquarters and 20 regional offices. More than 100 lines are in service to date. For more information about Network Telephone, visit the company Web sites, <http://www.networktelephone.net> and <http://www.powerlinedsl.com>.

#### **About Copper Mountain Networks**

Copper Mountain Networks, Inc. (Nasdaq: CMTN) manufactures intelligent DSL and aggregation equipment for central office, digital loop and multi-tenant unit (MTU) broadband networks worldwide. Its DSL solutions enable carriers and service providers to deliver cost-effective performance data and voice services over existing copper telephone wiring. Its CopperEdge® 200 DSL Concentrator is deployed in some of the world's largest public networks, and its environmentally hardened CopperEdge® RT (remote terminal) DSL Concentrator extend the reach of DSL to the millions of customers served by digital loop carriers (DLCs). Copper Mountain's OnPrem™ MTU Concentrator offers a cost-effective and scalable platform for service providers. With IP IQ™, Copper Mountain's robust Internet Protocol (IP) service intelligence, service providers can maximize bandwidth utilization, support value-added broadband services, and scale to meet the demands of hundreds of thousands of subscribers. Copper Mountain's CopperRocket® CPE family and CopperCompatible® program ensure Copper Mountain DSL concentrators are interoperable with the broadest range of customer premise equipment (CPE). Customers wanting more information about Copper Mountain products or office locations worldwide can visit the company's World Wide Web site at <http://www.coppermountain.com>. For investor relations information, contact us at [IR@coppermountain.com](mailto:IR@coppermountain.com).

#### **Safe Harbor Warning**

Portions of this release contain forward-looking statements regarding future events based on current expectations, and are subject to risks and uncertainties, such as the rate of installation of the Copper Edge® T1 line cards in Network Telephone's CopperEdge® 200 DSL Concentrators. Copper Mountain wishes to caution you that there are some factors that could cause actual results to differ materially from the results indicated by such statements. These factors include, but are not limited to: the ability to expand addressable markets for high-value services like high quality and multi-line voice in the broadband industry; quarterly fluctuations in operating results attributable to the timing and amount of orders for our products; our ability to keep pace with rapidly changing product requirements of its customers; market acceptance of our products; concentration of our revenue in a small number of customers; factors and market conditions affecting the telecommunications market, the demand for DSL technologies, the market for DSL service providers, and economic conditions generally which are beyond Copper Mountain's control. We refer you to the documents Copper Mountain files from time to time with the Securities and Exchange Commission, specifically the section titled Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2000 and other reports and filings.

with the Securities and Exchange Commission.

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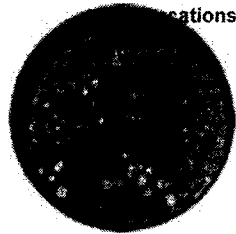
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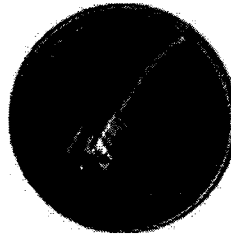


## Our Mission



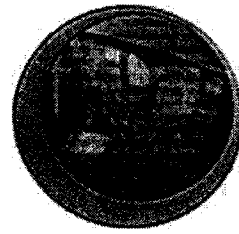
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Power up your Internet and data connectivity with High-speed Internet Access from NewSouth!



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Is your business looking for a competitive choice for local and long distance phone service?



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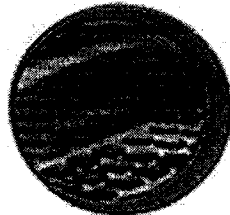
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It's official! The I's have been dotted and the T's crossed. NewSouth Communications has completed its merger with Louis-based NuVox Communications. Please click [here](#) for more information on our exciting news.

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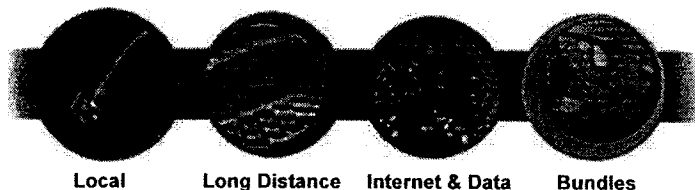
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July 30, 2004

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## VOICE

### Local Service

NewSouth Communications' Lucent 5ESS AnyMedia™ digital switches enable us to provide you with the best quality service at the best price.

#### PBX Trunks

NewSouth Communications offers comprehensive service designed to complement your existing PBX or Hybrid Key system.

#### Business Exchange Lines

NewSouth Communications' Business Exchange Lines enable you to customize the features and functionality of your telephone.

#### Extended NewArea

If your business places a large number of calls beyond our expanded local calling area, then Extended NewArea™ is designed for you.

#### Point-to-Point

NewSouth Communications' Point-to-Point functions as a private line between two or more locations. Your business can have continuous access to 4-digit dialing and high-speed data transfer to those locations you call most often.

### Long Distance Service

Whether you're calling across the world or across your state, NewSouth Communications has the right long distance solution for your business.

#### International Long Distance

NewSouth Communications offers international calling to over 240 countries. Unlike other telecommunications providers, NewSouth Communications aggregates your monthly recurring charges.

#### 800 Access

800 service is an easy and convenient way for your customers to contact you...at no charge to them.

#### Account Codes

NewSouth Communications' customers can track local and long distance calls by caller, department or client using our advanced Account Code system.

### Small Business Solutions

Small Business Solutions enables businesses with as few as two lines to enjoy the savings of a competitive telecommunications provider. Your small business will enjoy savings of 15-20% off your current BellSouth services. Finally, small businesses have a choice.

#### Voice Mail

NewMessaging™ provides customers a flexible and powerful tool that can answer phone calls, take messages, and store them for review at a later time.

#### Conference Calling

Harness the power of the conference call for employees, customers and vendors with NewConferencing™ from NewSouth Communications. This service lets you organize a conference call between three or 300 people quickly and easily.

#### Phone Cards

When you are away from the office, our Phone Card puts all the benefits of NewSouth Communications right in your pocket. Calls can be made from almost anywhere to just about everywhere in the world.

#### Enhanced Features

Expand your communication capabilities with our suite of advanced voice features. These include an Individualized Dialing Plan, Multi-way Calling, Queuing, and Customer Recovery options.

## INTERNET & DATA

### Managed Network Security

NewSouth Communications is leading the industry with LANLock, a managed Internet security product that brings the latest in small-business network protection to your small business.