PRICING & REVENUES

	Demand	Proposed Price	Revenue		
ATM Basic 1.544 Mbps Port	-	**$360.00**	$0.00	L15	Exhibit 2
ATM Basic 44.736 Mbps Port	-	**$2,000.00**	$0.00	L16	Exhibit 2
ATM Basic 155.52 Mbps Port	-	**$3,100.00**	$0.00	L17	Exhibit 2
ATM Basic 622.08 Mbps Port	-	**$4,500.00**	$0.00	L18	Exhibit 2
ATM 10 Mbps Ethernet Port	-	**$555.00**	$0.00	L19	Exhibit 2
Total Monthly Revenue			$0.00	L35	Sum(L15..L34)
Total Annual Revenue			**$0.00**	L36	L35 * 12
Annual Revenue Effect			$0.00	L37	Exhibit 2
ADSL Recurring Revenue Impact June 1 - June 30, 2004			**$0.00**	L38	L37 / 12

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ATM UNI and NNI Port Cost Development

Cost

Common Equipment	Unit Cost	Capacity	UM	Qty	Total		
Newbridge 36170/Alcatel 7470	$39,660.00	15	ports	14	$555,240.00	L1	Engineering
Redundant Processor	Included Above			-	$0.00	L2	Engineering
Installation	$48,141.90			14	$673,986.60	L3	Engineering
Management Software	$14,967.00			14	$209,538.00	L4	Engineering
Subtotal Common Equipment Investment					$1,438,764.60	L5	Sum(L1..L4)
Sales Tax	4.9%				$70,396.70	L6	ACF Model
Wholesale Customer Service Expense	0.1387				$9,762.99	L7	ACF Model
Total Common Equipment EFI					$1,518,924.28	L8	Sum(L5..L7)
ACF - COE					0.3132	L9	ACF Model
Subtotal - Monthly Common Equipment					$39,646.31	L10	L8 * L9 / 12
		Allocation					
Monthly Interoffice Transport Cost	$169,740.01	90%			$152,766.01	L11	Engineering
Annual Maintenance Contract & Software Support	$14,967.00			14	$209,538.00	L12	Engineering
Subtotal - Monthly Common Equipment & Transport					$209,873.82	L13	Sum(L10..L11)+L12/12
ATM Sites					14	L14	Engineering
Monthly Common Equip. & Transport per ATM Site					$14,990.99	L15	L13 / L14
Port Capacity - OC12					15	L16	Engineering
Utilization Factor					85.0%	L17	Engineering
Monthly Common Equipment & Transport Cost per OC12 Port (622.08 Mbps)					**$1,175.76**	L18	L15 / L16 / L17
Port Capacity - OC3					94	L19	Engineering
Utilization Factor					55.0%	L20	Engineering
Monthly Common Equipment & Transport Cost per OC3 Port (155.52 Mbps)					**$289.96**	L21	L15 / L19 / L20
Port Capacity - DS3					282	L22	Engineering
Utilization Factor					55.0%	L23	Engineering
Monthly Common Equipment & Transport Cost per DS3 Port (44.736 Mbps)					**$96.65**	L24	L15 / L22 / L23
Port Capacity - DS1					6,000	L25	Engineering
Utilization Factor					55.0%	L26	Engineering
Monthly Common Equipment & Transport Cost per DS1 Port (1.544 Mbps)					**$4.54**	L27	L15 / L25 / L26

UNI/NNI Plug-Ins

	Unit Cost	Capacity	UM	Qty	Total		
DS1 Port Card	$11,050.00	8	ports	1	$11,050.00	L28	Engineering
Sales Tax	4.9%				$540.66	L29	ACF Model
Wholesale Customer Service Expense	0.1387				$1,532.47	L30	ACF Model
Total EFI					$13,123.13	L31	Sum(L28..L30)
DS1 Capacity					8	L32	Engineering
Utilization Factor					55.0%	L33	Engineering
ACF - COE					0.3132	L34	Annual Charge Factor
Subtotal Monthly Cost					$77.85	L35	L31 / L32 / L33 * L34 / 12
Channel Mileage Termination - DS1					$26.28	L36	Engineering
Common Equipment & Transport Monthly Cost per DS1					$4.54	L37	L27
Monthly Cost per 1.544 Mbps Port					**$108.67**	L39	Sum(L37..L38)
Proposed Monthly Price					**$360.00**	L39a	Exhibit 3

Installation & Testing	Labor Rate						
Engineer	$79.27	-	hours		$0.00	L40	Engineering
Technician	$77.41	4	hours		$309.62	L41	Engineering
Nonrecurring Cost					**$309.62**	L42	Engineering

	Unit Cost	Capacity	UM	Qty	Total		
DS3 Port Card	$10,920.00	3	ports	1	$10,920.00	L43	Engineering
Sales Tax	4.9%				$534.30	L44	ACF Model

Telephone Utilities Exchange Carrier Association (TUECA)   **TUECA Exhibit 4**
ADSL Pricing Arrangements   CenturyTel
May 13, 2004

ATM UNI and NNI Port Cost Development

Wholesale Customer Service Expense	0.1387				$1,514.44	L45	ACF Model
Total EFI					$12,968.74	L46	Sum(L43..L44)
DS3 Capacity					3	L47	Engineering
Utilization Factor					55.0%	L48	Engineering
ACF - COE					0.3132	L49	ACF Model
Subtotal Monthly Cost					$205.15	L50	L45 / L46 / L47 * L48 / 12
Channel Mileage Termination - DS3					$394.58	L51	Engineering
Common Equipment Monthly Cost Per DS3					$96.65	L52	L24
Monthly Cost per 45.736 Mbps Port					**$696.39**	L53	Sum(L49..L50)
Proposed Monthly Price					**$2,000.00**	L53a	Exhibit 3
Installation & Testing	Labor Rate						
Engineer	$79.27	-	hours		$0.00	L54	Engineering
Technician	$77.41	8	hours		$619.24	L55	Engineering
Nonrecurring Cost					**$619.24**	L56	Engineering

OC3 Port Card	$8,674.00	1	ports	1	$8,674.00	L57	Engineering
Sales Tax	4.9%				$424.41	L58	ACF Model
Wholesale Customer Service Expense	0.1387				$1,202.96	L59	ACF Model
Total EFI					$10,301.36	L60	Sum(L55..L56)
OC3 Capacity					1	L61	Engineering
Utilization Factor					55.0%	L62	Engineering
ACF - COE					0.3132	L63	ACF Model
Subtotal Montly Cost					$488.88	L64	L57 / L58 / L59 * L48 / 12
Channel Mileage Termination - OC3					$501.46	L65	Engineering
Common Equipment & Transport Monthly Cost Per OC3					$289.96	L66	L21
Monthly Cost per 155.52 Mbps Port					**$1,280.30**	L67	Sum(L60..L61)
Proposed Monthly Price					**$3,100.00**	L67a	Exhibit 3
Installation & Testing	Labor Rate						
Engineer	$79.27	-	hours		$0.00	L68	Engineering
Technician	$77.41	16	hours		$1,238.48	L69	Engineering
Nonrecurring Cost					**$1,238.48**	L70	Engineering

OC12 Port Card	$19,600.00	1	ports	1	$19,600.00	L71	Engineering
Sales Tax	4.9%				$959.00	L72	ACF Model
Wholesale Customer Service Expense	0.1387				$2,718.23	L73	ACF Model
Subtotal					$23,277.23	L74	Sum(L63..L65)
CenturyTel Technician Labor	$0.00	1	hours		$0.00	L75	Engineering
Total EFI					$23,277.23	L76	Sum(L66..L67)
OC12 Capacity					1	L77	Engineering
Utilization Factor					85.0%	L78	Engineering
ACF - COE					0.3132	L79	ACF Model
Subtotal Monthly Cost					$714.79	L80	L68 / L69 / L70 * L71 / 12
Channel Mileage Termination - OC12					$1,485.16	L81	Engineering
Common Equipment & Transport Monthly Cost Per OC12					$1,175.76	L82	L18
Monthly Cost per 622.08 Mbps Port					**$3,375.71**	L83	Sum(L72..L73)
Proposed Monthly Price					**$4,500.00**	L83a	Exhibit 3
Installation & Testing	Labor Rate						
Engineer	$79.27	-	hours		$0.00	L84	Engineering
Technician	$77.41	20	hours		$1,548.10	L85	Engineering
Nonrecurring Cost					**$1,548.10**	L86	Engineering

ATM UNI and NNI Port Cost Development

Ethernet Plug-Ins

10 Base T Card	$3,648.00	4 ports	2	$7,296.00	L87	Engineering
Sales Tax	4.9%			$356.98	L88	ACF Model
Wholesale Customer Service Expense	0.1387			$1,011.85	L89	ACF Model
Subtotal				$8,664.83	L90	Sum(L75..L77)
CenturyTel Technician Labor	$0.00	8 hours		$0.00	L91	Engineering
Total EFI				$8,664.83	L92	Sum(L78..L79)
10 Base T Capacity				2	L93	Engineering
Utilization Factor				55.0%	L94	Engineering
ACF - COE				0.3132	L95	ACF Model
Subtotal Monthly Cost				$205.61	L96	L80 / L81 / L82 * L83 / 12
Channel Mileage Termination - DS1				$26.28	L97	Engineering
Common Equipment Monthly Cost Per Port				$4.54	L98	L27
Loop Termination				$113.82	L99	Engineering
Monthly Cost per 10 Base T Port				**$350.24**	L100	Sum(L84..L86)
Proposed Monthly Price				**$555.00**	L100a	Exhibit 3
Installation & Testing	Labor Rate					
Engineer	$79.27	- hours		$0.00	L101	Engineering
Technician	$77.41	20 hours		$1,548.10	L102	ACF Model
Nonrecurring Cost				**$1,548.10**	L103	Engineering

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