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19. Promotional Offerings19.1 General

The Telephone Company may from time to time engage in special promotional service offerings, special arrangements or demonstrations designed to attract new customers, to stimulate customer usage and/or to increase existing customer awareness of the Telephone Company's services.

These offerings will be limited to certain dates, times and locations determined by the Telephone Company. The specific rates, terms and/or conditions applicable to each promotional offering will be filed with the Commission.

19.2 Terms, Conditions, Rates and Charges

The specific terms and conditions or rates and charges of each promotional offering are described below:

(A) ADSL Channel Promotional Offer for Service Ordered between February 18, 2004, and April 9, 2004 from Selected Companies

For a limited time only, local service subscribers of the companies described below may order installation of new ADSL Channel Class R1 or Class R2 service and receive the first month of service at no charge. In order to receive the first month at no charge, the customer must agree to retain the service for at least twelve months. If service is removed before the end of the twelve month commitment period, the customer must pay a termination liability equal to the normal tariffed rate for first month of service plus applicable taxes and surcharges. This offer applies to orders received from February 18, 2003 to April 9, 2003. To receive this promotional offer, a customer must place a completed order for new ADSL Channel service within the time period specified. If order completion is delayed due to Telephone Company reasons, the order completion date will be extended. This offering is not available with any other promotions.

This offer is available to subscribers of companies in Rate Group 1, Rate Group 2, and Rate Group 4 that offer the promoted DSL services.

(B) Reserved for future use.

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19. Promotional Offerings19.2 Terms, Conditions, Rates and Charges (Cont'd)(C) ADSL Channel Promotional Offer for Service Ordered between August 4, 2003 and October 15, 2003 (C)

For a limited time only, local service subscribers of the companies listed below may order installation of new ADSL Channel Class R2 service and receive the first month of service at no charge. In order to receive the first month at no charge, the customer must agree to retain the service for at least six months. If service is removed before the end of the six month commitment period, the customer must pay a termination liability equal to the normal tariffed rate for the first month of service plus applicable taxes and surcharges. This offer applies to orders received from August 4, 2003 to October 15, 2003. If order completion is delayed due to Telephone Company reasons, the order completion date will be extended. This offering is not available with any other promotions.

This offer is available to subscribers of CTC of Illinois, CTC of Minnesota, CTC of Nebraska, CTC of New York, CTC of Tennessee, CTC of the Volunteer State, CTC of West Virginia, CTC of West Virginia (Mountain State), and Rhinelander Telephone.

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