

Citizens Telecommunications Companies
TARIFF F.C.C. NO. 1
DESCRIPTION AND JUSTIFICATION
TRANSMITTAL NO. 144
February 3, 2004

1. Introduction

Citizens Telecommunications Companies ("Citizens") submits herewith its Description and Justification ("D&J") in support of changes to its Tariff F.C.C. No. 1 filed under Transmittal No. 144, pursuant to sections 61.41 through 61.49 of the Commission's rules and relevant Commission orders. In this Transmittal, Citizens creates a limited time promotional offering for its ADSL service.

2. Promotional Offering

In this filing, Citizens creates a limited time promotional offering of ADSL Channel Class R1 or Class R2 service. For orders placed from February 18, 2004 through April 9, 2004, customers will receive the ADSL Channel at no charge for the first month of service. Customers must commit to keeping the service for twelve months in order to receive this promotion. Customers canceling the service prior to the end of the twelve month commitment period will be charged a termination liability equal to what they would have paid for the first month of service at the tariffed rate. As a result of this promotion, Citizens expects to sell approximately 35.3

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thousand additional monthly ADSL Channels and receive an additional \$859 thousand ADSL revenue for the first twelve months following the effective date of this filing. There are no complementary or cross-elastic revenue impacts expected as a result of this promotion.