

**Before the  
FEDERAL COMMUNICATIONS COMMISSION  
Washington, D.C. 20554**

In the Matter of )  
 )  
Iowa Telecommunications Services, Inc. )  
d/b/a Iowa Telecom )  
Tariff F.C.C. No. 1 )  
 )  
Transmittal No. 43 )

**REQUEST FOR CONFIDENTIAL TREATMENT  
OF COST SUPPORT**

Iowa Telecommunications Services, Inc. d/b/a Iowa Telecom (“Iowa Telecom”) respectfully requests confidential treatment of cost and revenue data that it is providing in the Description and Justification and associated Exhibit 1 (“Cost Support”) for Transmittal No. 43, filed on January 16, 2004.

Pursuant to Section 0.459 of the Commission’s Rules, Iowa Telecom states the following:

1. The Cost Support that accompanies Iowa Telecom’s Tariff Transmittal No. 43 consists of data both in the aggregate and for specific categories of cost and revenue. Such data is of the type that businesses normally keep confidential and that Iowa Telecom in fact keeps confidential. The confidential information provided is sensitive commercial data. *See* 5 U.S.C. § 552b(4).

2. The confidential information provides data that is competitively sensitive within the meaning of Section 0.459(b)(4) of the Commission’s Rules, 47 C.F.R. § 0.459(b)(4), specifically, cost and line number calculations and projections.

3. Iowa Telecom has previously submitted certain cost support concerning its services to the Commission, as an accompaniment to tariff filings. However, Iowa Telecom has determined that, on a forward-looking basis, the cost and revenue data concerning its offerings is financial information that has become too sensitive for public disclosure, absent confidential treatment and protection. This information has not previously been disclosed to the public. Iowa Telecom therefore believes that the current Cost Support filing is separate and distinct from previous submissions and should accordingly be distinguished for confidentiality purposes under Section 0.459(b)(7) of the Commission's Rules, 47 C.F.R. §0.459(b)(7).

4. The Cost Support submitted with Transmittal No. 43 provides data regarding operations that are subject to competition. Public disclosure of Iowa Telecom's Cost Support is therefore commercially sensitive and would very likely cause substantial harm to Iowa Telecom's operations if it were publicized. For example, if this Cost Support were publicly disclosed, it would allow potential competitors to analyze the revenues to Iowa Telecom and the costs Iowa Telecom incurs in providing its offerings. This would allow a competitor an unfair and artificial competitive advantage and permit it to determine ways in which to decrease or limit Iowa Telecom's market share or revenues. Such would undermine Iowa Telecom's competitive efforts.

5. Iowa Telecom does not object to limited disclosure of the confidential information, so long as a party that wishes to view it executes a standard Commission approved confidentiality agreement, such as the one attached herewith. The Agreement will ensure that the confidential material is only used to assist the party in participating in review of the tariff filing.

WHEREFORE, Iowa Telecom respectfully requests that the unredacted versions of the Description and Justification and the associated Exhibit 1 submitted with its Transmittal No. 43 be deemed confidential and be indefinitely protected from public inspection.

Respectfully submitted,

/s/

Gregory J. Vogt  
Wiley Rein & Fielding LLP  
1776 K Street, NW  
Washington, DC 20006  
(202) 719-3240  
(202) 719-7049  
*Counsel for Iowa Telecommunications Services, Inc.*  
*d/b/a Iowa Telecom*

January 16, 2004

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**PROPOSED PROTECTIVE ORDER**

1. This Protective Order is intended to facilitate and expedite the review of Cost Support filed by Iowa Telecommunications Services, Inc., d/b/a Iowa Telecom (“Iowa Telecom”) as part of Transmittal No. 43 to its Tariff F.C.C. No. 1, and containing trade secrets and commercial or financial information which is privileged and confidential.

2. The information that Iowa Telecom marks as “proprietary” and “confidential” consists of cost and revenue data both in the aggregate and for specific categories of cost and revenue. Such data is of the type that businesses normally keep confidential and that Iowa Telecom in fact keeps confidential. The confidential information provided is sensitive commercial data. See 5 U.S.C. § 552(b)(4).

3. Pending a final determination on the issue of confidentiality, this information will be made available for inspection subject to this Protective Order. This Protective Order should facilitate the orderly exchange of relevant information. We, therefore, adopt this Protective Order to ensure that the documents considered confidential or proprietary by Iowa Telecom are accorded the necessary protection, including the Confidential Information filed with Transmittal No. 43, as well as material designated as confidential in any subsequent filings in this docket.

4. Subject to compliance with this Protective Order, Authorized Representatives may inspect the data specified above for which Iowa Telecom has requested confidential treatment in this proceeding by contacting the following Iowa Telecom representatives:

Gregory J. Vogt, Esq.  
Wiley Rein & Fielding LLP  
1776 K Street, NW  
Washington, D.C. 20006  
*Counsel for Iowa Telecommunications Services, Inc.*  
*d/b/a Iowa Telecom*  
Tel: 202-719-7000  
Fax: 202-719-7049

5. This Protective Order is intended to facilitate and expedite the review of documents containing trade secrets and commercial or financial information obtained from a person and which is privileged or confidential. It reflects the manner in which “Confidential Information,” as that term is defined herein, is to be treated. This Protective Order is not intended to constitute a resolution of the merits concerning whether any Confidential Information would be released publicly by the Commission upon a proper request under the Freedom of Information Act or other applicable law or regulation, including Section 0.442 of the Commission’s Rules, 47 C.F.R. § 0.442.

6. Definitions:

a. *Authorized Representative*. “Authorized Representative” shall have the meaning set forth in paragraph 14.

b. *Commission*. “Commission” means the Federal Communications Commission or any arm of the Commission acting pursuant to delegated authority.

c. *Confidential Information*. “Confidential Information” means (i) information submitted to the Commission by the Submitting Party that has been so designated by the Submitting Party and which the Submitting Party has determined in good faith constitutes trade secrets or commercial or financial information which is privileged or confidential within the meaning of Exemption 4 of the Freedom of Information Act, 5 U.S.C. § 552(b)(4); (ii) information submitted to the Commission by the Submitting Party that has been so designated by the Submitting Party and which the Submitting Party has determined in good faith falls within the terms of Commission orders designating the items for treatment as Confidential Information; and (iii) information that the Commission has allowed to be examined off-site and that otherwise complies with the requirements of this paragraph. Confidential Information includes additional copies of and information derived from Confidential Information.

d. *Declaration*. “Declaration” means Attachment A to this Protective Order.

e. *Reviewing Party*. “Reviewing Party” means a person or entity participating in this proceeding or considering in good faith filing a document in this proceeding.

f. *Submitting Party*. “Submitting Party” means a person or entity that seeks confidential treatment of Confidential Information pursuant to this Protective Order.

7. Claim of Confidentiality. The Submitting Party may designate information as “Confidential Information” consistent with the definition of that term in paragraph 6 of this Protective Order. The Commission may, sua sponte or upon petition, pursuant to Sections 0.459 and 0.461 of the Commission’s Rules, 47 C.F.R. §§ 0.459 and 0.461, determine that all or part of the information claimed as “Confidential Information” is not entitled to such treatment.

8. Procedures for Claiming Information is Confidential. Confidential Information submitted to the Commission shall be filed under seal and shall bear on the front page in bold print, “CONTAINS PRIVILEGED AND CONFIDENTIAL INFORMATION - DO NOT RELEASE.” Confidential Information shall be segregated by the Submitting Party from all non-confidential information submitted to the Commission. To the extent a document contains both Confidential Information and non-confidential information, the Submitting Party shall designate the specific portions of the document claimed to contain Confidential Information and shall, where feasible, also submit a redacted version not containing Confidential Information.

9. Storage of Confidential Information at the Commission. The Secretary of the Commission or other Commission staff to whom Confidential Information is submitted shall place the Confidential Information in a non-public file. Confidential Information shall be segregated in the files of the Commission, and shall be withheld from inspection by any person not bound by the terms of this Protective Order, unless such Confidential Information is released from the restrictions of this Order either through agreement of the parties, or pursuant to the order of the Commission or a court having jurisdiction.

10. Access to Confidential Information. Confidential Information shall only be made available to Commission staff, Commission consultants, and to counsel to the Reviewing Parties, or, if a Reviewing Party has no counsel, to a person designated by the Reviewing Party. Before counsel to a Reviewing Party or such other designated person designated by the Reviewing Party may obtain access to Confidential Information, counsel or such other designated person must execute the attached Declaration. Consultants under contract to the Commission may obtain access to Confidential Information only if they have signed, as part of their employment contract, a non-disclosure agreement or if they execute the attached Declaration.

11. Counsel to a Reviewing Party or such other person designated pursuant to paragraph 12 may disclose Confidential Information to other Authorized Representatives to whom disclosure is permitted under the terms of paragraph 14 of this Protective Order only after advising such Authorized Representatives of the terms and obligations of the Protective Order. In addition, before Authorized Representatives may obtain access to Confidential Information, each Authorized Representative must execute the attached Declaration.

12. Authorized Representatives shall be limited to:

a. Counsel for the Reviewing Parties to this proceeding, including in-house counsel actively engaged in the conduct of this proceeding, and their associated attorneys, paralegals, clerical staff, and other employees, to the extent reasonably necessary to render professional services in this proceeding;

b. Specified persons, including employees of the Reviewing Parties, requested by counsel to furnish technical or other expert advice or service, or otherwise engaged to prepare material for the express purpose of formulating filings in this proceeding; or

c. Any person designated by the Commission in the public interest, upon such terms as the Commission may deem proper.

13. Inspection of Confidential Information. Confidential Information shall be maintained by a Submitting Party for inspection at two or more locations, at least one of which shall be in Washington, D.C. Inspection shall be carried out by Authorized Representatives upon reasonable notice (generally not to exceed one business day) during normal business hours.

14. Copies of Confidential Information. The Submitting Party shall provide a copy of the Confidential Material to Authorized Representatives upon request and may charge a reasonable copying fee not to exceed twenty-five cents per page. Authorized Representatives may make additional copies of Confidential Information but only to the extent required and solely for the preparation and use in this proceeding. Authorized Representatives must maintain a written record of any additional copies made and provide this record to the Submitting Party upon reasonable request. The original copy and all other copies of the Confidential Information shall remain in the

care and control of Authorized Representatives at all times. Authorized Representatives having custody of any Confidential Information shall keep the documents properly secured at all times.

15. Filing of Declaration. Counsel for Reviewing Parties shall provide to the Submitting Party and the Commission a copy of the attached Declaration for each Authorized Representative within five (5) business days after the attached Declaration is executed, or by any other deadline that may be prescribed by the Commission.

16. Use of Confidential Information. Confidential Information shall not be used by any person granted access under this Protective Order for any purpose other than for use in this proceeding (including any subsequent administrative or judicial review) unless otherwise ordered by the Commission or a court of competent jurisdiction, shall not be used for competitive business purposes, and shall not be used or disclosed except in accordance with this Protective Order. This shall not preclude the use of any material or information that is in the public domain or has been developed independently by any other person who has not had access to the Confidential Information nor otherwise learned of its contents.

17. Pleadings Using Confidential Information. Submitting Parties and Reviewing Parties may, in any pleadings that they file in this proceeding, reference the Confidential Information, but only if they comply with the following procedures:

a. Any portions of the pleadings that contain or disclose Confidential Information must be physically segregated from the remainder of the pleadings and filed under seal;

b. The portions containing or disclosing Confidential Information must be covered by a separate letter referencing this Protective Order;

c. Each page of any Party's filing that contains or discloses Confidential Information subject to this Protective Order must be clearly marked: "Confidential Information included pursuant to Protective Order in Iowa Telecom Telephone Company's Tariff F.C.C. No. 1 Transmittal No. 43";

d. The confidential portion(s) of the pleading, to the extent they are required to be served, shall be served upon the Secretary of the Commission, the Submitting Party, and those Reviewing Parties that have signed the attached Declaration. Such confidential portions shall be served under seal. They shall not be placed in the Commission's Public File unless the Commission directs otherwise (with notice to the Submitting Party and an opportunity to comment on such proposed disclosure). A Submitting Party or a Reviewing Party filing a pleading containing Confidential Information shall also file a redacted copy of the pleading containing no Confidential Information, which copy shall be placed in the Commission's public files. A Submitting Party or a Reviewing Party may provide courtesy copies of pleadings containing Confidential Information to Commission staff so long as the notation required by subsection c. of this paragraph is not removed.

18. Violations of Protective Order. Should a Reviewing Party that has properly obtained access to Confidential Information under this Protective Order violate any of its terms, it shall immediately convey that fact to the Commission and to the Submitting Party. Further, should such violation consist of improper disclosure or use of Confidential Information, the violating party shall take all necessary steps to remedy the improper disclosure or use. The Violating Party shall also immediately notify the Commission and the Submitting Party, in writing, of the identity of each party known or reasonably suspected to have obtained the Confidential Information through any

such disclosure. The Commission retains its full authority to fashion appropriate sanctions for violations of this Protective Order, including but not limited to suspension or disbarment of attorneys from practice before the Commission, forfeitures, cease and desist orders, and denial of further access to Confidential Information in this or any other Commission proceeding. Nothing in this Protective Order shall limit any other rights and remedies available to the Submitting Party at law or equity against any party using Confidential Information in a manner not authorized by this Protective Order.

19. Termination of Proceeding. Unless otherwise ordered by the Commission or a court of competent jurisdiction, within two weeks after final resolution of this proceeding (which includes any administrative or judicial appeals), Authorized Representatives of Reviewing Parties shall destroy or return to the Submitting Party all Confidential Information as well as all copies and derivative materials made. Authorized representatives shall certify in a writing served on the Commission and the Submitting Party that no material whatsoever derived from such Confidential Information has been retained by any person having access thereto, except that counsel to a Reviewing Party may retain two copies of pleadings submitted on behalf of the Reviewing Party and other attorney work product. Any confidential information contained in any copies of pleadings retained by counsel to a Reviewing Party or in materials that have been destroyed pursuant to this paragraph shall be protected from disclosure or use indefinitely in accordance with paragraphs 15 and 17 of this Protective Order unless such Confidential Information is released from the restrictions of this Protective Order either through agreement of the parties, or pursuant to the order of the Commission or a court having jurisdiction.

20. No Waiver of Confidentiality. Disclosure of Confidential Information as provided herein shall not be deemed a waiver by the Submitting Party of any privilege or entitlement to confidential treatment of such Confidential Information. Reviewing Parties, by viewing these materials: (a) agree not to assert any such waiver; (b) agree not to use information derived from any confidential materials to seek disclosure in any other proceeding; and (c) agree that accidental disclosure of Confidential Information shall not be deemed a waiver of any privilege.

21. Additional Rights Preserved. The entry of this Protective Order is without prejudice to the rights of the Submitting Party to apply for additional or different protection where it is deemed necessary or to the rights of Reviewing Parties to request further or renewed disclosure of Confidential Information.

22. Effect of Protective Order. This Protective Order constitutes an Order of the Commission and an agreement between the Reviewing Party, executing the attached Declaration, and the Submitting Party.

23. Authority. This Protective Order is issued pursuant to Sections 4(i) and 4(j) of the Communications Act, as amended, 47 U.S.C. §§ 154(i) and (j), Section 0.457(d) of the Commission's Rules, 47 C.F.R. § 0.457(d), and through the authority delegated pursuant to Sections 0.91 and 0.291 of the Commission's Rules, 47 C.F.R. §§ 0.91 and 0.291.

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Wireline Competition Bureau

APPENDIX

*Attachment A  
to Protective Order*

DECLARATION

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I, \_\_\_\_\_, hereby declare under penalty of perjury that I have read the Protective Order in this proceeding, and that I agree to be bound by its terms pertaining to the treatment of Confidential Information submitted by parties to this proceeding.

I understand that the Confidential Information shall not be disclosed to anyone except in accordance with the terms of the Protective Order and shall be used only for purposes of the proceedings in this matter.

I acknowledge that a violation of the Protective Order is a violation of an order of the Federal Communications Commission. I acknowledge that this Protective Order is also a binding agreement with the Submitting Party.

By: \_\_\_\_\_  
[Name]  
[Representing]  
[Title]  
[Employer]  
[Address]  
[Phone]

[Date]