

Farmers Telephone Cooperative, Inc. ("FTC")
JSI Transmittal 220
Exhibit 1
Ethernet Transport Service ("ETS")
Proposed Rates and Projected Annual Revenue

Line #	Proposed Service Element	Capacity	Current Rate	Revised Annual Demand	Revised Annual Revenue @ Current Rates & Discounts	Projected Alternative Volume Discount (AVD) Plan	AVD Discounted Rate	Projected Revenue After AVD Discount	Discounted Revenue Difference
1	ETS Channel Term-Within 300 Ft	10 Mbps	\$78.14	586	\$ 36,778.94	35%	40.63	\$ 24,207.15	\$ 12,571.79
2	ETS Channel Term-More than 300 Ft	10 Mbps	\$104.98	38	\$ 3,224.99	35%	54.59	\$ 2,096.24	\$ 1,128.74
3	ETS Channel Term-Within 300 Ft	100 Mbps	\$114.57	329	\$ 32,071.56	35%	59.58	\$ 24,134.67	\$ 7,936.89
4	ETS Channel Term-More than 300 Ft	100 Mbps	\$142.24	1,596	\$ 204,195.36	35%	73.96	\$ 132,726.98	\$ 71,468.37
5	ETS Channel Term-Within 300 Ft	10 Gbps	\$813.71	300	\$ 194,979.13	35%	423.13	\$ 126,736.44	\$ 68,242.70
6	ETS Channel Term-More than 300 Ft	10 Gbps	\$1,183.58	100	\$ 94,534.10	35%	615.46	\$ 61,447.17	\$ 33,086.94
7	ETS Channel Term-Within 300 Ft	1 Gbps	\$283.76	977	\$ 221,801.43	35%	147.56	\$ 144,170.93	\$ 77,630.50
8	ETS Channel Term-More than 300 Ft	1Gbps	\$381.58	613	\$ 187,041.36	35%	198.42	\$ 121,576.88	\$ 65,464.48
9	ETS Channel Term-Within 300 Ft	20 Mbps	\$85.80	71	\$ 4,876.19	35%	44.62	\$ 3,169.52	\$ 1,706.66
10	ETS Channel Term-More than 300 Ft	20 Mbps	\$107.34	54	\$ 5,324.89	35%	55.82	\$ 4,700.96	\$ 623.94
11	ETS Channel Term-Within 300 Ft	250 Mbps	\$143.81	302	\$ 34,883.15	35%	74.78	\$ 23,127.05	\$ 11,756.10
12	ETS Channel Term-More than 300 Ft	250 Mbps	\$200.36	190	\$ 30,468.68	35%	104.19	\$ 19,804.64	\$ 10,664.04
13	ETS Channel Term-Within 300 Ft	50 Mbps	\$103.06	184	\$ 15,197.55	35%	53.59	\$ 9,878.41	\$ 5,319.14
14	ETS Channel Term-More than 300 Ft	50 Mbps	\$139.02	127	\$ 14,733.21	35%	72.29	\$ 10,695.70	\$ 4,037.51
15	ETS Channel Term-Within 300 Ft	500 Mbps	\$213.31	71	\$ 12,164.07	35%	110.92	\$ 7,906.65	\$ 4,257.43
16	ETS Channel Term-More than 300 Ft	500 Mbps	\$285.69	32	\$ 7,240.40	35%	148.56	\$ 4,706.26	\$ 2,534.14
17	ETS Basic Port	10 Mbps	\$85.33	624	\$ 42,799.45	35%	44.37	\$ 28,178.03	\$ 14,621.42
18	ETS Basic Port	100 Mbps	\$107.34	1,930	\$ 196,275.37	35%	55.82	\$ 127,578.99	\$ 68,696.38
19	ETS Basic Port	10 Gbps	\$627.29	399	\$ 200,410.03	35%	326.19	\$ 130,266.52	\$ 70,143.51
20	ETS Basic Port	1 Gbps	\$284.48	1,431	\$ 325,617.73	35%	147.93	\$ 211,651.53	\$ 113,966.21
21	ETS Basic Port	20 Mbps	\$89.46	125	\$ 9,522.28	35%	46.52	\$ 7,222.74	\$ 2,299.53
22	ETS Basic Port	250 Mbps	\$143.81	484	\$ 55,870.39	35%	74.78	\$ 36,859.36	\$ 19,011.02
23	ETS Basic Port	50 Mbps	\$105.46	311	\$ 26,706.43	35%	54.84	\$ 18,171.22	\$ 8,535.21
24	ETS Basic Port	500 Mbps	\$200.36	103	\$ 16,503.55	35%	104.19	\$ 10,727.31	\$ 5,776.24
25	ETS VLAN Service	ETSVLAN	\$41.78	686	\$ 23,011.39	35%	21.73	\$ 15,118.26	\$ 7,893.13
26	ETS Extended EVC	10 Mbps	\$59.91	518	\$ 24,847.95	35%	31.15	\$ 16,151.17	\$ 8,696.78
27	ETS Extended EVC	100 Mbps	\$237.95	982	\$ 224,614.33	35%	123.73	\$ 145,999.31	\$ 78,615.02
28	ETS Extended EVC	10 Gbps	\$4,184.68	154	\$ 514,214.60	35%	2176.03	\$ 334,239.49	\$ 179,975.11
29	ETS Extended EVC	1 Gbps	\$1,524.34	820	\$ 999,620.67	35%	792.66	\$ 649,753.44	\$ 349,867.23
30	ETS Extended EVC	20 Mbps	\$107.35	71	\$ 6,100.79	35%	55.82	\$ 3,965.52	\$ 2,135.28
31	ETS Extended EVC	250 Mbps	\$438.11	302	\$ 106,313.57	35%	227.82	\$ 70,621.88	\$ 35,691.69
32	ETS Extended EVC	5 Mbps	\$31.16	22	\$ 538.53	35%	16.20	\$ 350.05	\$ 188.49
33	ETS Extended EVC	50 Mbps	\$160.11	186	\$ 24,143.66	35%	83.26	\$ 16,197.73	\$ 7,945.93
34	ETS Extended EVC	500 Mbps	\$876.25	71	\$ 49,967.28	35%	455.65	\$ 32,478.73	\$ 17,488.55
35				14,788	\$ 3,946,593.01			\$ 2,576,616.90	\$ 1,369,976.10
36	Projected Revenue Requirement per tariff filing 7/1/2018				\$ 3,349,853				
37	ETS Revenues per filing				\$ 2,555,826				
38	Non ETS Revenues				\$ 794,027				
39	Projected Annual ETS Revenues at revised demand				\$ 3,946,593				
40	AVD Discount				\$ (1,369,976)				
42	Projected ETS Revenue net of AVD Discount				\$ 2,576,617				
	Projected Non-ETS Revenues				\$ 754,326				
	Total Projected Revenues				\$ 3,330,943				
	Projected Revenue increase/(Decrease)				\$ (18,910)				
					-0.565%				

Proposed Discount
35.00%