

## ACCESS SERVICE

CHECK SHEET

Title Page and Pages 1 to 301 inclusive of this tariff are effective as of the date shown. Original and revised pages as named below and Supplement Nos. 17,38, 58,60,64, 66, 67, 68, 69, 71, 73, 74, 75, 76, 77, 78, 79, 80, 81 and 82 contain all changes from the original tariff that are in effect on the date hereof.

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Title	6th	12.3	4th	36	6th
1	426th*	12.3	Original	36.1	10th
1.1	142nd	13	2nd	37	19th
1.2	71st	14	2nd	37.1	6th
1.3	115th	15	3rd	37.2	6th
1.4	93rd	16	6th	37.3	1st
1.5	132nd*	16.1	3rd	37.4	1st
1.6	62nd	17	3rd	38	15th
1.7	72nd	18	3rd	38.1	13th
1.8	22nd	19	5th	38.2	1st
2	4th	19.1	8th	40	3rd
3	10th	20	5th	40.1	5th
4	8th	21	3rd	40.2	2nd
5	13th	22	2nd	41	2nd
5.1	14th	23	3rd	42	12th
6	14th	24	2nd	42.1	Original
6.1	5th	25	1st	43	13th
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7	5th	27	1st	43.1.1	8th
7.1	4th	28	7th	43.1.2	9th
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7.3	8th	28.2	8th	43.1.4	1st
7.4	12th	28.3	9th	43.2	6th
7.5	16th*	28.4	12th	43.3	6th
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8	4th	29	6th	43.4.1	1st
8.1	1st	30	5th	44	2nd
8.2	12th	30.1	1st	45	1st
8.3	2nd	30.2	Original	46	1st
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9	6th	32	6th	48	1st
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11	12th	34	8th	50	1st
11.1	2nd	35	9th	51	1st
12	8th	35.1	10th	52	1st
12.1	7th			53	1st
				54	1st

\*New or Revised Page  
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## ACCESS SERVICE

7. Special Access Service (Cont'd)

(N)

7.4 Rate Regulations (Cont'd)7.4.13 Incremental Spend Discount Program (ISDP)(A) General

The Incremental Spend Discount Plan (ISDP) is an optional discount plan that allows customers that subscribe to receive a discount on their aggregate incremental revenue spend for all of its Qualifying Services on a total 12-month basis. The discount will be computed in accordance with the discount schedule in section 7.4.13(G). Qualifying Services are defined in Section 7.4.13 following.

The ISDP is a term plan consisting of 12 consecutive full monthly billing periods (Term). Customers will not be allowed to enter into other ISDPs until the current Term of their initial ISDP has expired. At the end of the Current Term, Customers may elect a new ISDP pursuant to the terms of this Section including a recalculation of Base Revenue pursuant to Section 7.4.13(E) following.

A "Customer" for purposes of the ISPD shall include all affiliated entities currently purchasing Qualifying Services from the Telephone Company. For the purposes of the ISDP, "affiliated entity" refers to any person (i.e., including natural persons and organizations, partnerships, associations and corporations) that is owned or controlled by, or is under common ownership or control with another person.

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7. Special Access Service (Cont'd)

(N)

7.4 Rate Regulations (Cont'd)7.4.13 Incremental Spend Discount Program (ISDP) (Cont'd)

## (B) Subscription Requirements

The Customer's request for subscription to the ISDP must be in writing, and must include all of the following:

- (1) Customer contact
- (2) Authorized Customer signature
- (3) Customer address
- (4) Requested ISDP Start Date
- (5) List of Access Customer Name Abbreviations (ACNA) for Customer and affiliates.
- (6) List of Billing Account Number (BAN), per state, where discounts will apply
- (7) Identification of all affiliated entities existing as of the requested ISDP start date.

## (C) Access Customer Name Abbreviation (ACNA)

## (1) ACNA(s) Subscribing to ISDP

For purposes of identifying the Customer's ACNAs all ACNAs designated to the customer, including ACNAs of affiliated entities, will be included in the ISDP.

## (2) Addition of an ACNA(s)

A Customer may not add ACNA(s) during the course of a Term. In the event the Customer creates or acquires a new ACNA(s), the Customer shall provide written notification no later than 30 days prior to the end of the ISDP Term if the Customer wishes to establish a new Term. Such notification shall include a list of the affected ACNA(s) and the date that the Customer created or acquired the new ACNA(s).

At the end of the current ISDP Term, the Telephone Company shall modify the existing ISDP by adding the created or acquired ACNA(s) to the ISDP if the Customer wishes to begin a new ISDP Term.

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7. Special Access Service (Cont'd)7.4 Rate Regulations (Cont'd)7.4.13 Incremental Spend Discount Program (ISDP) (Cont'd) (N)

## (C) Access Customer Name Abbreviation (ACNA) (Cont'd)

## (3) Removal of an ACNA(s)

When an ACNA(s) is no longer owned by the Customer, the Customer shall provide written notification to the Telephone Company no later than 30 days prior to the end of the ISDP Term. Such notification shall include a list of the affected ACNA(s) and the date that the Customer no longer owned the existing ACNA(s).

At the end of the ISDP Term, the Telephone Company shall modify the list of current Customer's ACNA's by removing the affected ACNA(s) from the Customer ACNA list if the Customer chooses to renew the ISDP.

## (D) Qualifying Services

## (1) General

The ISDP will be administered as a single discount plan for which a single Term and discount, as defined in Section 7.4.13(G), shall apply. The Customer will purchase Qualifying Services as specified within this tariff.

## (2) Inclusion of Qualifying Services in ISDP

The Qualifying Services are included in the ISDP for purposes of determining the Base Revenue and Term Revenue as defined in 7.4.13(D).

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7. Special Access Service (Cont'd)

7.4 Rate Regulations (Cont'd)

7.4.13 Incremental Spend Discount Program (ISDP) (Cont'd) (N)

(D) Qualifying Services (Cont'd)

3. Qualifying Services

- (a) Qualifying Services are the current recurring billing month Channel Terminations, Channel Mileage, and Optional Functions and Features for Special Access services as purchased by the Customer specified below:

Metallic  
Voice Grade  
Program Audio  
Video  
DS1  
DS3  
Optical Services, Point-to-Point and Dedicated Ring  
Ethernet

- (b) Should any Qualifying Service be de-tariffed during the term of an ISDP, the Base Revenue and any Term Revenue of the de-tariffed services will be removed from the ISDP.
- (c) Special Access Qualifying Services that are provided as part of Mixed Use Facilities will be included in the ISDP. The Switched Access Portion for such services of the Mixed Use Facilities will not be included in the ISDP and will not be subject to the discount provided under the ISDP. (N)

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## ACCESS SERVICE

7. Special Access Service (Cont'd)7.4 Rate Regulations (Cont'd)7.4.13 Incremental Spend Discount Program (ISDP) (Cont'd)

(N)

## (E) Application of Discounts

Base Revenue is calculated on gross billed revenue for Qualifying Services.

Base Revenue is determined prior to the beginning of the Term. The Telephone Company will determine Base Revenue by averaging the billed revenue for three full months of Qualifying Services in the Customer's ACNA(s) prior to the start of the Term and annualize by multiplying by twelve.

Term Revenue is the revenue billed for Qualifying Services during the Term within the Customer's ACNA(s), less past due, disputed billed amounts, and early termination charges, which will not be included in the calculation of the Term Revenue. Credits given to the Customer during the term will be included in the calculation of the Term Revenue.

Incremental Spend is the amount by which Term Revenue Exceeds the Base Revenue.

At the end of the Term the Telephone Company will:

1. Determine the Incremental Spend by subtracting Base Revenue from the Term Revenue;
2. Provide calculations to Customer, in writing, within 45 days of the Term's last billing date;
3. If the Customer disputes the Telephone Company calculation of the Incremental Spend, it must notify the Telephone Company in writing. This notification must be received by the Telephone Company no later than 30 days after the Customer receipt of Telephone Company's calculations;

(N)

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7. Special Access Service (Cont'd)7.4 Rate Regulations (Cont'd)7.4.13 Incremental Spend Discount Program (ISDP) (Cont'd)

(N)

## (E) Application of Discounts (Cont'd)

4. If the Telephone Company has not received a written dispute from the Customer pursuant to Section 7.4.13(E)(3), the appropriate discount as stated in Section 7.4.13(E) following will be applied to the BAN's identified in Section 7.4.13(B)(6). These provisions do not negate the Customer's rights pursuant to Sections 208 and 415 of the Communications Act of 1934, as amended.

## (F) Early Termination

If the Customer terminates the ISDP prior to the end of the Term, the Customer is not eligible and the Telephone Company will apply no ISDP discounts. Participating Customer may not enter into a subsequent ISDP until the end of the original Term date.

## (G) Incremental Spend Levels and Discounts

<u>Incremental Spend</u>	<u>Term Length</u>	<u>Discount % of Total Incremental Spend</u>	
\$1,000,000 to \$1,249,999	12 months	15.0%	
\$1,250,000 to \$1,499,999	12 Months	20.0%	
\$1,500,000 to \$1,749,999	12 Months	25.0%	
\$1,750,000 to \$1,999,999	12 Months	30.0%	
\$2,000,000+	12 Months	35.0%	(N)

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