

## BELL ATLANTIC

## WORKPAPER MKT RATE DETAIL

Rates and Revenues Marketing Basket										
Rate Chg	Tariff Section/ Line	Rate Element Description	USOC	(A) Demand Base Period	(B) Existing Rates	(C) Proposed Rates	(D) Rates @ Last PCI Change	(E)=(A)*(B) Existing Revenues	(F)=(A)*(C) Proposed Revenues	(G)=(A)*(D) Revenues @ Last PCI Change
					01/01/99	04/01/99	01/01/99	01/01/99	04/01/99	01/01/99
		SUMMARY:								
		BELL ATLANTIC - SOUTH								
		1 MARKETING EUCL	N/A	N/A	N/A	N/A	N/A	67,054,645	67,201,440	67,054,645
		2 MARKETING PICC	N/A	N/A	N/A	N/A	N/A	0	0	0
		3 MARKETING RESIDUAL MOU	N/A	N/A	N/A	N/A	N/A	3,963,150	4,470,065	3,963,150
		4 MARKETING OTHER	N/A	N/A	N/A	N/A	N/A	0	0	0
		5 TOTAL MARKETING BASKET - BA SOUTH	N/A	N/A	N/A	N/A	N/A	71,017,796	71,671,505	71,017,796
		BELL ATLANTIC - NORTH								
		6 MARKETING EUCL	N/A	N/A	N/A	N/A	N/A	98,341,693	97,426,617	98,341,693
		7 MARKETING PICC	N/A	N/A	N/A	N/A	N/A	0	0	0
		8 MARKETING RESIDUAL MOU	N/A	N/A	N/A	N/A	N/A	30,989,974	31,031,207	30,989,974
		9 MARKETING OTHER	N/A	N/A	N/A	N/A	N/A	0	0	0
		10 TOTAL MARKETING BASKET - BA NORTH	N/A	N/A	N/A	N/A	N/A	129,331,667	128,457,824	129,331,667
		BELL ATLANTIC - TOTAL COMPANY								
		11 MARKETING EUCL	N/A	N/A	N/A	N/A	N/A	165,396,338	164,628,057	165,396,338
		12 MARKETING PICC	N/A	N/A	N/A	N/A	N/A	0	0	0
		13 MARKETING RESIDUAL MOU	N/A	N/A	N/A	N/A	N/A	34,953,124	35,501,272	34,953,124
		14 MARKETING OTHER	N/A	N/A	N/A	N/A	N/A	0	0	0
		15 TOTAL MARKETING BASKET - TOTAL COMPANY	N/A	N/A	N/A	N/A	N/A	200,349,462	200,129,329	200,349,462
		DETAIL:								
		BELL ATLANTIC - SOUTH								
		MARKETING SUBSCRIBER LINE CHARGE (SLC)								
4.1.7		DC Non-Primary Residence	9ZR	577,812	0.45	0.45	0.45	260,015	260,015	260,015
4.1.7		MD Non-Primary Residence		4,321,116	0.38	0.38	0.38	1,642,024	1,642,024	1,642,024
4.1.7		VA Non-Primary Residence		3,247,332	0.31	0.31	0.31	1,006,673	1,006,673	1,006,673
4.1.7		WV Non-Primary Residence		520,824	0.00	0.00	0.00	0	0	0
4.1.7		DE Non-Primary Residence		487,656	0.34	0.34	0.34	165,803	165,803	165,803
4.1.7		NJ Non-Primary Residence		11,447,268	0.61	0.61	0.61	6,982,833	6,982,833	6,982,833
4.1.7		PA Non-Primary Residence		6,056,256	0.61	0.61	0.61	3,694,316	3,694,316	3,694,316
4.1.7		DC BRI ISDN	9ZRB1	644,352	0.45	0.45	0.45	289,958	289,958	289,958
4.1.7		MD BRI ISDN		489,192	0.38	0.38	0.38	185,893	185,893	185,893
4.1.7		VA BRI ISDN		537,768	0.31	0.31	0.31	166,708	166,708	166,708
4.1.7		WV BRI ISDN		48,192	0.00	0.00	0.00	0	0	0
4.1.7		DE BRI ISDN		21,204	0.34	0.34	0.34	7,209	7,209	7,209
4.1.7		NJ BRI ISDN		640,824	0.61	0.61	0.61	390,903	390,903	390,903
4.1.7		PA BRI ISDN		255,408	0.61	0.61	0.61	155,799	155,799	155,799
4.1.7		DC - Multi-Line Business	9ZR	1,977,828	0.45	0.45	0.45	890,023	890,023	890,023
*	4.1.7	MD - Multi-Line Business	9ZR	7,178,616	0.67	0.68	0.67	4,809,673	4,881,459	4,809,673
4.1.7		VA - Multi-Line Business	9ZR	7,155,048	0.77	0.77	0.77	5,509,387	5,509,387	5,509,387
*	4.1.7	WV - Multi-Line Business	9ZR	866,424	0.92	0.93	0.92	797,110	805,774	797,110
4.1.7		DE - Multi-Line Business	9ZR	850,116	0.76	0.76	0.76	646,088	646,088	646,088
4.1.7		NJ - Multi-Line Business	9ZR	16,752,240	0.61	0.61	0.61	10,218,866	10,218,866	10,218,866
4.1.7		PA - Multi-Line Business	9ZR	13,350,156	0.66	0.66	0.66	8,811,103	8,811,103	8,811,103
4.1.7		DC - Centrex	9ZC	4,021,632	0.45	0.45	0.45	1,809,734	1,809,734	1,809,734
*	4.1.7	MD - Centrex	9ZC	5,404,092	0.67	0.68	0.67	3,620,742	3,674,783	3,620,742
4.1.7		VA - Centrex	9ZC	5,553,840	0.77	0.77	0.77	4,276,457	4,276,457	4,276,457
*	4.1.7	WV - Centrex	9ZC	1,109,460	0.92	0.93	0.92	1,020,703	1,031,798	1,020,703
4.1.7		DE - Centrex	9ZC	1,123,428	0.76	0.76	0.76	853,805	853,805	853,805
4.1.7		NJ - Centrex	9ZC	4,853,700	0.61	0.61	0.61	2,960,757	2,960,757	2,960,757
4.1.7		PA - Centrex	9ZC	8,341,992	0.66	0.66	0.66	5,505,715	5,505,715	5,505,715
4.1.7		DC - ISDN PRI	9ZRP1	8,688	2.25	2.25	2.25	19,548	19,548	19,548
*	4.1.7	MD - ISDN PRI	9ZRP1	22,104	3.35	3.40	3.35	74,048	75,154	74,048
4.1.7		VA - ISDN PRI	9ZRP1	26,928	3.85	3.85	3.85	103,673	103,673	103,673
*	4.1.7	WV - ISDN PRI	9ZRP1	2,076	4.60	4.65	4.60	9,550	9,653	9,550
4.1.7		DE - ISDN PRI	9ZRP1	2,484	3.80	3.80	3.80	9,439	9,439	9,439
4.1.7		NJ - ISDN PRI	9ZRP1	33,636	3.05	3.05	3.05	102,590	102,590	102,590
4.1.7		PA - ISDN PRI	9ZRP1	17,424	3.30	3.30	3.30	57,499	57,499	57,499

MARKETING PRESUBSCRIBED INTEREXCHANGE CARRIER

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Rates and Revenues Marketing Basket												
Rate	Tariff	Section/ Chg	Line	Rate Element Description	USOC	(A) Demand Base Period	(B) Existing Rates	(C) Proposed Rates	(D) Rates @ Last PCI Change	(E)=(A)*(B) Existing Revenues	(F)=(A)*(C) Proposed Revenues	(G)=(A)*(D) Revenues @ Last PCI Change
							01/01/99	04/01/99	01/01/99	01/01/99	04/01/99	01/01/99
			4.1.7	Non-Primary Residence	PZZ7X	26,819,556	0.00	0.00	0.00	0	0	0
			4.1.7	BRI ISDN	PZZ5X	2,867,880	0.00	0.00	0.00	0	0	0
			4.1.7	Multi-Line Business	PZZ3X	50,369,988	0.00	0.00	0.00	0	0	0
			4.1.7	PRI ISDN	PZZ9X	117,936	0.00	0.00	0.00	0	0	0
			4.1.7	Centrex (>= 9 lines)	PZZAX	22,427,832	0.000000	0.000000	0.000000	0	0	0
			4.1.7	Centrex (8 lines)	PZZAX	674,124	0.000000	0.000000	0.000000	0	0	0
			4.1.7	Centrex (7 lines)	PZZAX	725,952	0.000000	0.000000	0.000000	0	0	0
			4.1.7	Centrex (6 lines)	PZZAX	1,066,560	0.000000	0.000000	0.000000	0	0	0
			4.1.7	Centrex (5 lines)	PZZAX	1,156,152	0.000000	0.000000	0.000000	0	0	0
			4.1.7	Centrex (4 lines)	PZZAX	1,506,948	0.000000	0.000000	0.000000	0	0	0
			4.1.7	Centrex (3 lines)	PZZAX	1,765,236	0.000000	0.000000	0.000000	0	0	0
			4.1.7	Centrex (2 lines)	PZZAX	2,322,060	0.000000	0.000000	0.000000	0	0	0
			4.1.7	Centrex (1 line)	PZZAX	159,756	0.000000	0.000000	0.000000	0	0	0
				MARKETING ORIGINATING AND TERMINATING RATES PEI								
*			3.9	Residual Marketing Originating - Premium		23,041,236,160	0.000172	0.000194	0.000172	3,963,093	4,470,000	3,963,093
*			3.9	Residual Marketing Originating - Non-Premium		748,189	0.000077	0.000087	0.000077	58	65	58
			3.9	Residual Marketing Terminating - Premium		46,846,974,162	0.000000	0.000000	0.000000	0	0	0
			3.9	Residual Marketing Terminating - Non-Premium		1,278,484	0.000000	0.000000	0.000000	0	0	0
				DETAIL:								
				BELL ATLANTIC - NORTH								
				MARKETING SUBSCRIBER LINE CHARGE (SLC)								
			31.4.4	NON PRIMARY RES SLC MARKETING		17,235,067	0.00	0.00	0.00	0	0	0
			31.4.5	BRI ISDN SLC MARKETING		1,720,439	0.00	0.00	0.00	0	0	0
*			31.4.1	MLB SLC MARKETING		42,576,325	1.64	1.62	1.64	69,620,703	68,973,647	69,620,703
*			31.4.1	CENTREX SLC MARKETING		17,289,732	1.64	1.62	1.64	28,272,128	28,009,366	28,272,128
*			31.4.6	PRI ISDN SLC MARKETING		54,766	8.20	8.10	8.20	448,861	443,605	448,861
				MARKETING PRESUBSCRIBED INTEREXCHANGE CARRIER								
			31.4.11	NON PRIMARY RES PICC MARKETING		17,235,067	0.00	0.00	0.00	0	0	0
			31.4.14	BRI ISDN PICC MARKETING		1,720,439	0.00	0.00	0.00	0	0	0
			31.4.7	MLB PICC MARKETING		45,248,211	0.00	0.00	0.00	0	0	0
			31.4.8	CENTREX PICC MKTG (>=9 LINES)		17,408,139	0.00	0.00	0.00	0	0	0
			31.4.8	CENTREX PICC MKTG (1 LINE)		42,660	0.00	0.00	0.00	0	0	0
			31.4.8	CENTREX PICC MKTG (2 LINES)		18,708	0.00	0.00	0.00	0	0	0
			31.4.8	CENTREX PICC MKTG (3 LINES)		26,010	0.00	0.00	0.00	0	0	0
			31.4.8	CENTREX PICC MKTG (4 LINES)		128,016	0.00	0.00	0.00	0	0	0
			31.4.8	CENTREX PICC MKTG (5 LINES)		153,000	0.00	0.00	0.00	0	0	0
			31.4.8	CENTREX PICC MKTG (6 LINES)		209,556	0.00	0.00	0.00	0	0	0
			31.4.8	CENTREX PICC MKTG (7 LINES)		214,284	0.00	0.00	0.00	0	0	0
			31.4.8	CENTREX PICC MKTG (8 LINES)		199,776	0.00	0.00	0.00	0	0	0
			31.4.15	PRI ISDN PICC MARKETING		54,766	0.00	0.00	0.00	0	0	0
				MARKETING ORIGINATING AND TERMINATING RATES PEI								
			31.3.1	CCL MLB ORIG PREM MARKETING		2,540,309,326	0.000000	0.000000	0.000000	0	0	0
			31.3.2	CCL MLB ORIG NON-PREM MARKETING		0	0.000000	0.000000	0.000000	0	0	0
			31.3.1	CCL MLB TERM PREM MARKETING		5,712,718,375	0.000000	0.000000	0.000000	0	0	0
			31.3.2	CCL MLB TERM NON-PREM MARKETING		0	0.000000	0.000000	0.000000	0	0	0
			31.3.1	CCL SL ORIG PREM MARKETING		6,664,340,410	0.000000	0.000000	0.000000	0	0	0
			31.3.2	CCL SL ORIG NON-PREM MARKETING		0	0.000000	0.000000	0.000000	0	0	0
*			31.3.1	CCL SL TERM PREM MARKETING		11,511,142,360	0.000840	0.000841	0.000840	9,669,360	9,680,871	9,669,360
			31.3.2	CCL SL TERM NON-PREM MARKETING		0	0.000378	0.000378	0.000378	0	0	0
*			31.3.3	PSL CHARGE MARKETING		92,897,609	0.051667	0.051776	0.051667	4,799,769	4,809,823	4,799,769
			31.3.1	CCL ORIG PREM MARKETING		9,331,522,196	0.000000	0.000000	0.000000	0	0	0
			31.3.2	CCL ORIG NON-PREM MARKETING		0	0.000000	0.000000	0.000000	0	0	0
*			31.3.1	CCL TERM PREM MARKETING		19,667,673,222	0.000840	0.000841	0.000840	16,520,846	16,540,513	16,520,846
			31.3.2	CCL TERM NON-PREM MARKETING		0	0.000378	0.000378	0.000378	0	0	0