

Hoverfly FRN#: 0030130975
STA File Number: 0736-EX-ST-2023
Date of Submission: April 5, 2023
STA Confirmation Number: EL472972
Requested Start Date: April 19, 2023

Justification for request for expedited service

Hoverfly is pursuing significant market opportunities in both the U.S. and Canada, which require the demonstration of the new operational capabilities, mainly communication related, offered by its new generation Spectre tethered drone. These opportunities have aggressive time windows which require Hoverfly to accelerate its technology development and execute de-risking and demonstration tests in the coming weeks.

- Through Ultra, its partner for U.S. Army tactical LOS communication modernization, Hoverfly has an opportunity to leverage thousands of AN/GRC-262 radios deployed by both the U.S. Army and the USMC. To help the U.S. Army adapt to urgent operational requirements coming now from Ukraine, Hoverfly must urgently prepare its participation to the U.S. Army NetmodX experimentation activity happening in August 2023. De-risking dry run tests are required much before, in the coming weeks, to adequately prepare our support to the U.S. Army and help them extend their tactical radio network while making it more mobile.
- Since August 2022, Canada has embarked in a rapid innovation process to also modernize its tactical communication network with 2 of its 3 mechanized brigades. Like in the U.S., events in Ukraine have accelerated the DND innovation cycle as they seek to dramatically improve the agility, mobility, and resilience of their tactical radio network. Hoverfly must enter the Canadian market now with the new SPECTER VHA drone platform to drive the VHA requirement of the billion-dollar DND Tactical Communication Modernization (TCM) program. De-risking tests need to take place by mid-April to allow for a first DND demonstration to take place on May 1st.