

ATTACHMENT 4

BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA

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Order Instituting Investigation)
On the Commission's Own Motion)
Into the Planned Purchase and) CASE NO.
Acquisition by AT&T, Inc. of) 11-06-009
T-Mobile USA, Inc. and its)
Effect on California Ratepayers)
And the California Economy,)

TRANSCRIPT OF PUBLIC PARTICIPATION HEARING

WEDNESDAY, JULY 27, 2011

Reported By:

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AOJ DOUG LONG

COMMISSIONER CATHERINE J.K. SANDOVAL

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1 WEDNESDAY, JULY 27, 2011

2 FRESNO, CALIFORNIA

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4 JUDGE LONG: We'll be on the record. This is
5 the time and place for public participation hearing in
6 an order instituting investigation by the California
7 Public Utilities Commission into the proposed
8 acquisition by AT&T of T-Mobile.

9 The purpose of tonight's hearing is to hear
10 from the general public as it may affect them or as
11 they are concerned about how this merger may affect
12 them and the service that they receive. We have
13 conducted a series of workshops up and down the state
14 of California, and tonight is our final appearance in
15 the heartland of California here in Fresno.

16 My name is Doug Long. I'm an administrative
17 law judge with the Public Utilities Commission, and it
18 is my job tonight to try and get through the proceeding
19 in an orderly fashion and hear from everyone as clearly
20 and quickly as we can.

21 We have a court reporter with us this evening,
22 so there will be a transcript. That transcript goes
23 back to San Francisco to the other commissioners as
24 well as Commissioner Sandoval who's with me and I'll
25 introduce in a moment, and it is part of the general

1 record for the commission as they consider the issues
2 before them.

3 I will call out names in a few minutes. I
4 will ask you to line up and be prepared to step forward
5 and speak. We have a time monitor to help you stay
6 within our requested guideline of just a couple
7 minutes, and I'd ask you please to speak clearly. Say
8 your name and spell your last name for the court
9 reporter so that we can have an accurate accounting.
10 With that, I'm going to introduce Commissioner
11 Sandoval.

12 COMMISSIONER SANDOVAL: Well, thank you so
13 much. Thank you, Fresno, for this wonderful welcome.
14 I feel like a rock star. I get to say, "Thank you,
15 Fresno." It really has been wonderful to see the
16 public participation in these proceedings. We've been
17 to Los Angeles, to San Francisco, to San Diego, and now
18 to central California to, as the administrative law
19 judge said, to really the heartland of California and
20 it wonderful to be here. I last had the opportunity to
21 be in Fresno when I was in high school and came to a
22 debate tournament to Cal State Fresno. So glad that
23 Cal State Fresno is still doing very well. Still have
24 a great debate team there, and we're very excited to
25 hear what you have to say.

1 As you know, what we are looking at today is
2 we are examining the proposed merger between AT&T and
3 T-Mobile. And we're doing this first and foremost to
4 analyze how it will affect and you other people
5 throughout the state.

6 There's a statute of law, the California
7 Public Utilities Code, Sections 851 through 857. I'm a
8 lawyer and a law professor, so I love citing codes.
9 And Section 854 says that the California Public
10 Utilities Commission needs to examine whether a
11 proposed merger of a utility, including a telephone
12 corporation, including a wireless telephone
13 corporation, is in the public interest. And that is
14 the fundamental question that we are here today to
15 examine, and that is the fundamental question that this
16 proceeding is examining; is this merger in the public
17 interest.

18 And the Code, Section 854, gives us certain
19 factors to consider. So to the extent that your
20 comments can also help us to specifically analyze the
21 factors, it's very helpful. Some of the factors the
22 Code tells us to consider are the effect of the
23 proposed merger on competition; the effect of the
24 proposed merger on service; the effect of the proposed
25 merger on communities. Thus we've gone to many

1 communities throughout California. The effect of the
2 proposed merger on employees; the effect of the
3 proposed merger on the health of the companies; and the
4 effect of the proposed merger on California's economy,
5 both long term and short term. So if you can help us
6 through your remarks to analyze those factors, it would
7 be really terrific.

8 The court reporter is here. We thought that
9 it was important to make sure that what you have to say
10 is on the record. And we really do value your
11 participation.

12 We've also heard through these hearings about
13 other issues and like the administrative law judge
14 said, we have people here to help you with other
15 issues. We just heard in San Diego about some issues
16 with wire line telephone service and some of the CPUC
17 staff can also help you address those issues. If you
18 have unresolved issues, this is the time when we can
19 connect you with people who can help you to resolve
20 issues, and it will be very important to do that.

21 So we really also need your participation in
22 other CPUC proceedings as we analyze a variety of
23 issues that affect Californians, right. The California
24 Public Utility Commission regulates so many of the
25 bills that we end up paying, right. Investor owned

1 water. Investor owned electricity, which means that
2 all the water and the electricity that's not run by a
3 municipality; local telephone corporations, wireless
4 telephone, a variety of other issues. So we look
5 forward to working with you and I thank you so much for
6 your participation.

7 JUDGE LONG: All right. Thank you,
8 Commissioner. Now I'm going to say something that will
9 send a cold chill through the heart of AT&T and
10 T-Mobile. Please turn off your cell phone or at least
11 turn off the ringer.

12 The first three names I have, and I'm going to
13 ask the first speaker to come up to the microphone and
14 then the next two to line up close by. When I call out
15 your names, when you introduce yourself, please tell us
16 whether you're here simply as a customer of the company
17 or whether you're part of a group or an organization,
18 and we're also interested as to whether you have any
19 involvement with that organization with either AT&T,
20 T-Mobile, et cetera. So we're curious as to why you're
21 here.

22 So the first three names are Ben Hernandez,
23 Guadalupe Gutierrez and Nancy Murrish. Please sit.
24 I'll give you the microphone.

25 MR. BENAVIDEZ: No, I want to stand. Thank

1 you. Mr. Long, Ms. Sandoval, I had a stroke so my
2 voice is weak. Sometimes I yell because I wake up in
3 pain. I'm not yelling at you. But under the American
4 Disability Act, I would like to request additional two
5 minutes because sometimes I need it. Thank you.

6 JUDGE LONG: Sure.

7 MR. BENAVIDEZ: Oh, yeah, my name is Ben
8 Benavidez, and I'm a 25 year old founding board member
9 of the Greenlining Institute. I'm the national
10 president of Americus for 25 years, for Mexican
11 American Political Association. I'm also a member of
12 the National Rainbow Coalition Board, and I've been on
13 the MCI World Cup Advisory Board, AT&T, Pac Bell, SBC
14 and also the advisor for Verizon.

15 You're here -- we're here to demonstrate the
16 impact you have in the San Joaquin Valley. I'm not
17 talking about San Diego. I'm not talking about
18 Oakland. I'm not talking about -- I know you've been
19 there before. The valley is different. We're of
20 course the ag land of the world. We produce a lot of
21 fruit, a lot of food. Number one in the nation in the
22 world, but we're also the Appellation of the West.
23 Every day, whatever you see on jobs is three fold.
24 We're the hunger capital of the world. The
25 unemployment rate is 18 percent on highway 99, all the

1 towns. And the people who I represent are the farm
2 worker towns, 143 is 40 to 50 percent. Our people are
3 poor. Our people are hungry. They need jobs. I've
4 been with AT&T 25 years and I didn't mention a guy
5 that's been with us, too, in the valley, one of the
6 greatest representatives for AT&T. And if all the
7 representatives throughout the nation were like Eric
8 Johnson, then we'd have no problem. But there's a
9 major -- I can't support AT&T unless they find jobs and
10 they say we'll have access to the poor and really,
11 really, sincerely work in the rural areas. Our people
12 don't want to talk about broadband, long haul and LTE,
13 gigabytes and megabytes, Google and Bing. They want to
14 talk about jobs. They want to talk about food. They
15 want to educate their children. We definitely need
16 from this monopoly access to free phones. Our
17 people -- is that the reminder, ma'am? Is it really?
18 Wow? Your two minutes goes real fast, so you better
19 talk fast. My God.

20 Anyway, my thing is whatever Green Eye is
21 asking for, whatever Turn (phonetic) is asking for,
22 please come together to help us. AT&T has been good to
23 us in the past, but we can't support them. By God, we
24 can't learn from Wall Street when you have big mergers,
25 they become arrogant. They become blind and mute to

1 the poor. But if they continue to do what Rick
2 Johnson, Eric Johnson and AT&T have done in the past, I
3 might support them. But at this time it's very
4 difficult because man, we just came off a big mess on
5 Wall Street.

6 So please, Ms. Sandoval, please have AT&T sit
7 down with Green Eye and Turn (phonetic) and other
8 advocates to really have an iron clad signed agreement
9 that they will do those things because I'd like nothing
10 better than to support them, but at this time I can't
11 until I see that iron clad agreement. Thank you.

12 COMMISSIONER SANDOVAL: Thank you.

13 MR. GUTIERREZ: Good evening. My name is
14 Guadalupe Gutierrez. I state it's important that you
15 talk about merging and it's important that you help the
16 poor. I'm also with the Cesar Chavez Chapter of
17 M.A.P.A. here in Fresno.

18 Many people in the rural areas work in the
19 fields, many that need telephones. Today Richard
20 Chavez, Cesar Chavez's brother died. And his brother
21 Cesar was always speaking about having more services
22 for the farm worker community. It's very important to
23 respect the farm worker, to respect people that are
24 disabled and people that are senior citizens. It's
25 very important also for there to be jobs for every

1 culture, not only for the white culture. Thank you.

2 COMMISSIONER SANDOVAL: Thank you.

3 JUDGE LONG: And thank you for the
4 simultaneous translation, too. Our next two names to
5 please line up are Sylvia Aparicio, I think, and Inez
6 Rojas.

7 MS. MURRISH: Good evening. My name is Nancy
8 Murrish, M-U-R-R-I-S-H. I have a degree in gerontology
9 and I work as a senior advocate in the central valley.
10 I also work as a consultant and I do have a contract
11 with the Congress of California Seniors to oversee
12 their programs. In my professional experience I
13 realize that technology is revolutionizing the way that
14 seniors age, especially the lives of frail isolated
15 seniors. They're using broadband technology to stay
16 connected. They may keep simple things like telephone
17 numbers of their medical care providers in their
18 phone. They might use broadband technology to seek out
19 health care information or find out information about
20 programs that they're already involved with like Social
21 Security and Medi-Care. Importantly, they use
22 technology to stay connected to their families. Being
23 connected is very important. As people age, they very
24 often become isolated either due to transportation
25 issues or health issues and it's very important that

1 they stay connected because we know that social
2 isolation is one of the contributing factors to elder
3 abuse.

4 One of the programs I'm very proud to have
5 worked with was a program where we used -- helped
6 people to understand how they could find moments of
7 time and use their cell phones to stay connected to the
8 loved ones in their family, friends and neighbors and
9 listen for those signs of elder abuse or self neglect
10 that so often happen when seniors just don't have
11 anyone to listen to them. I believe the need for
12 reliable service that reaches the remote areas is
13 especially important for seniors. I support this
14 acquisition because we need healthy companies that can
15 handle more traffic because the number of seniors is
16 going to double in the next 20 years and we need to be
17 prepared. Thank you very much for this opportunity.

18 MS. APARICIO: Hi. I'm Sylvia Aparicio,
19 A-P-A-R-I-C-I-O. I'm here actually as an individual.
20 I'm actually not a customer of either phone company,
21 but I am a nurse, a registered nurse and I worked in
22 software development in the '90s with a -- on a project
23 that was -- is now the guts of the health care system
24 for the American military, all those services. So I
25 have an appreciation of the value and what can be done

1 with the increase of the broadband in terms of bringing
2 medical care to rural communities, making more
3 available connections between communities and that can
4 help children in rural areas as well as adults and
5 elderly people in rural areas.

6 My perception from what I understand is that
7 T-Mobile was looking to partner with someone. It's not
8 that they've been overrun or a monopoly is in any sort
9 of -- I don't see any danger of any of the other
10 companies being threatened, but I do see a positive
11 stance of T-Mobile and AT&T working together to create
12 some improvements for quite a lot of people in quite a
13 lot of ways, including the fact that AT&T has the only
14 unionized work force, which is important to me. Thank
15 you.

16 JUDGE LONG: Thank you.

17 MS. ROJAS: I'm going to read all of this.
18 Good afternoon. My name is Inez Rojas, and I am also a
19 member of M.A.P.A. It is the Association Political
20 Mexican American. And thank you for attending to us,
21 and it is important what's happening to us here. And
22 we're aware the technology advances and things like
23 this sometimes need to happen. Like Mr. Guadalupe was
24 mentioning, when these things happen about mergers, the
25 ones that have the most impact or receive the most

1 impact are the ones that receive the least. Because by
2 our experience, the people that do not have Social
3 Security with the company of AT&T, they charge a lot to
4 be able to get a telephone. And it's not just to let
5 you know that we do have that impact for all these
6 things happening, and we also need to be
7 communicating.

8 I don't know if I have any more time. I have
9 three more questions. The contracts that are with
10 T-Mobile, are those going to be honored when the merger
11 occurs? That's a question. Are they going to be
12 honored? We're talking about the work in the valley.
13 What's going to happen like if those stores close up,
14 you know, what's going to happen with the workers there
15 at the stores? And the other one also, what are we
16 going to expect in this merger. For you, but for us
17 not too good. Also, because we're the ones that are
18 going to receive the most impact because the economy is
19 not stable. Those are all the questions I have. Thank
20 you.

21 JUDGE LONG: Thank you.

22 COMMISSIONER SANDOVAL: Let me just mention
23 one thing about the format of a public participation
24 hearing. So this isn't really the time or place for
25 the answer to the questions or the dialogue. This is

1 part of why we have a court reporter so that she can
2 take down these questions and we can analyze those
3 questions as we go through the proceeding. Again, if
4 anybody has any specific questions, we will answer
5 them.

6 JUDGE LONG: Okay. Let's do three more names
7 and then we're going to switch to our elected friends.
8 We will bring up Yadira Gomez, James Fordham and
9 Elizabeth Nava.

10 MS. GOMEZ: Hi. My name is Yadira and I'm
11 from M.A.P.A. It's the Mexican American Political
12 Association. I'm here because I had both companies in
13 the past, and I think it's a good idea to bring those
14 company together because how do I say, in the past I
15 got those company and T-Mobile, it wasn't a good, how
16 do you say, cover at all, so I changed to AT&T. But
17 like my mom say, to get AT&T programs or any other
18 telephones like that, you got to pay a lot more, twice
19 than you pay in another company. And I think the fact
20 the economy, the people and for T-Mobile to change to
21 another -- to another company to affect to the people
22 who's working. And I think it's not a good idea and --
23 a good idea and a bad idea. So this is my suggestion.
24 That it's a good idea to keep the workers that are in
25 the other company to put in the same company to work

1 together. Not just let out people that okay, because
2 we're only one company, we are fire a lot of people.
3 So this is my concern about these two things. Thank
4 you.

5 JUDGE LONG: Thank you.

6 MR. FORDHAM: I'm James Fordham. I'm a full
7 time student and a life long member or customer of
8 AT&T. I've never had any problem with AT&T. They've
9 always given me the best of customer service and the
10 best high speed Internet I could ever ask for. And as
11 a student, it's always important to be mobile and to
12 have access to the Internet on the go always. Every
13 day I use my cell phone from AT&T. I need to use the
14 Internet every single day to do research for my papers
15 for ease of access for myself. And I do support the
16 merger between AT&T and T-Mobile. I believe that this
17 will provide better service for all students state-wide
18 and that it will only benefit Californians. Thank you.

19 JUDGE LONG: Thank you.

20 MS. NAVA: Hi. I'm Elizabeth Nava. I support
21 the merger between AT&T and T-Mobile. As a deaf
22 education major, it's important for me to have reliable
23 service to keep in contact with my peers that are in
24 face deaf and can only be reached via text message,
25 e-mail, Skype and/or Facebook, all of which are

1 wireless. It's also -- I also rely on wireless
2 technology for classwork. It's more convenient for me
3 to bring my laptop to access my school's wireless
4 account so I can work on my online classes. Also, our
5 school library has many fantastic features that can be
6 accessed on campus. However, they do not have enough
7 computers for each student to use, so therefore I have
8 to use my laptop. Thank you.

9 JUDGE LONG: Thank you. All right. We're
10 going to shift gears just very slightly. The first
11 name we have is Jose Antonio Ramirez and then Alfonso
12 Robago. And I'm having -- I need new glasses.

13 COMMISSIONER SANDOVAL: Bibiano Rabaza from
14 Biola Community Services District. And the court
15 reporter has also asked if you could please spell your
16 name for the record so we record your name properly.

17 MR. RAMIREZ: My name is Jose Antonio Ramirez,
18 J-O-S-E, R-A-M-I-R-E-Z, and I'm here representing --
19 I'm the city manager for the city of Firebaugh, and I'm
20 here representing my community, of course. I am in
21 concurrence with some of my colleagues that spoke ahead
22 of me in terms of job creation and so forth. And one
23 of the major obstacles for us is actually diversifying
24 our economy because we are so dependent on
25 agriculture. So I want to talk about -- I was around

1 when the SBC and AT&T merger happened and the benefits
2 that came out of that. And the CTDF, well, we were a
3 major recipient of a \$633,000 grant that we received
4 from CTDF, of which we shared money with our
5 neighboring communities because we had to basically
6 change, make sure that there was digital literacy. Not
7 just, you know, fast speed Internet access, but that we
8 engage the community. So we've been very successful in
9 attracting partners from different parts of California,
10 one of them being Acme Network. And so AT&T has had --
11 has delivered over the course of my 12 years as a city
12 manager in the valley, but we would like them to
13 continue, and as my colonel leagues before me, make
14 sure that the job creations and that we continue to
15 have a good work force, especially because we're so
16 impacted here in the valley. Thank you.

17 MR. ROBAGO: Good afternoon. My name Alfonso
18 Robago, and I represent a small community west of here,
19 Biola, California. We -- myself, actually, I'm
20 representing myself at this point. I wasn't really
21 planning on speaking but since I'm here....

22 JUDGE LONG: Why not.

23 MR. ROBAGO: But anyway yeah, why not. I have
24 been a customer of both companies and AT&T has provided
25 as some of the speakers before me have mentioned very

1 good service, especially out in the rural area where we
2 live. We're about 20 miles west of here. The merger
3 itself sounds like a good idea. I myself would like to
4 have more information on it such as job creation, job
5 loss, you know, the continued service that we've seen
6 so far and basically any other impact that it might
7 affect rural areas such as ourselves. But the whole
8 proposal, to be honest, I just heard about it about two
9 days ago and myself, I would like to have more
10 information if possible. I don't know if there's TV
11 ads or newspaper ads at this point. Myself, I haven't
12 seen any but that would be most helpful. Thank you
13 very much.

14 JUDGE LONG: Thank you. I'll get a couple
15 other people to line up, please. Blong Xiong, Valerie
16 Davis and Nicole Parra.

17 MR. XIONG: Good evening. Yes, they let me
18 in, Jose. Commissioners and judge, thank you very
19 much. Obviously something significant like this
20 happens and we in the valley always encourage these
21 type of listening sessions. There have been many times
22 where we feel that our voices aren't heard and the
23 impact that it has on especially our valley residents.
24 My name is Blong Xiong. It's B-L-O-N-G, X-I-O-N-G.
25 I'm the city counsel member for the city of Fresno,

1 District 1. I sit on various commissions, but I'll put
2 this disclaimer out. I'm also an AT&T customer as
3 well. But when we talk about the digital divide and we
4 won't get into the details of it, but I think the
5 valley represents that digital divide that we see all
6 the time, even with the merger that my good colleague
7 talked about 12 years ago, it continues to be. But I
8 think that relationship has really reduced that gap.
9 We believe that this merger will continue to reduce
10 that gap and provide affordable wireless connection.
11 But I think the challenge we have here is about
12 affordability, not just in terms of income that faces
13 our community here, but making sure that we have
14 affordable wireless technology despite of income. And
15 I think those are the things that we as advocates fight
16 for and want to make sure that AT&T has shown a
17 commitment to make sure they provide the resources and
18 educational tools and the type of advocacy that is
19 important when these type of mergers happen. And
20 again, just to support the whole economic impact that
21 it has in our community, the jobs that it looks to
22 create and the investment that it continues to want to
23 invest in in this community building an
24 infrastructure. So I am here in support of the merger
25 and looking forward to continuing to work with AT&T in

1 a different capacity. Thank you very much and thank
2 you for your time.

3 JUDGE LONG: Thank you.

4 MS. DAVIS: Good evening. I'm Valerie Davis.
5 I sit on the board of education for Fresno Unified
6 School District, and I am not representing my entire
7 school district at this time, just speaking on my
8 behalf. But I do possess unique insight. AT&T has
9 been our main provider in Fresno Unified School
10 District and the last three years -- three years ago
11 they provided us the widest network bandwidth for fiber
12 optic. Our school district is the fourth largest
13 school district in the State of California, and Fresno
14 Unified has the largest fiber optic north of
15 Bakersfield. This gives our teachers the ability to
16 downstream videos to their classes. It also gives our
17 librarians, we have 103 classrooms -- 103 schools in
18 Fresno Unified and in our high schools. Our librarians
19 have the capability of instead of spending \$315,000, we
20 spend a mere \$105,000 to provide research and data base
21 for our geography, math and science in all of our high
22 school and classrooms. The partnership that we share,
23 Fresno Unified with AT&T, is very unique and a great
24 working relationship. They are responsive to our
25 needs, whatever they may be. And in closing, this

1 merger between T-Mobile and AT&T will only strengthen
2 the work force and contribute unimaginably to the
3 entire Fresno Community and continue to enhance
4 significantly to our educational success to the 73,000
5 children in Fresno Unified. I apologize, I cannot stay
6 because I have to leave and be at another event this
7 evening, but I thank you for this time and this
8 opportunity to speak to you. Thank you.

9 JUDGE LONG: Thank you. While our next
10 speaker is coming up, if Jerry Smith would line up,
11 please.

12 MS. PARRA: Hi. Good evening and welcome to
13 Fresno, the heartland of the central valley. My name
14 is Nicole Parra. N-I-C-O-L-E, P-A-R-R-A. And I am a
15 former member of the California State Assembly. I
16 served from 2002 to 2008, and I also worked for
17 Congressman Dooley, a former Congressman for ten
18 years. So I spent over 15 years working on behalf of
19 the communities here in the four counties and the rural
20 communities. I am not an AT&T customer. Sorry, Jan.
21 I'm here because of my good friend Jan Bands who works
22 for AT&T. She had mentioned there was a public
23 participation hearing, and although I am no longer an
24 elected official, I am still a citizen of the central
25 valley from Bakersfield, and I wanted to be here today

1 to talk about a few of the points that you had outlined
2 earlier. And I'm not involved in AT&T or T-Mobile.
3 I'm here, Nicole Parra, as a private citizen, which
4 actually I prefer right now.

5 A couple things, I wanted to applaud and
6 commend the Honorable Ben Benavidez with M.A.P.A. and
7 the Greenlining Institute. They have been fighting
8 along with a lot of nonprofits and many elected
9 officials like Blong Xiong in trying to create economic
10 development diversity. We have been working for a
11 number of years trying to get more jobs here in the
12 central valley and especially in the rural areas. We
13 are fighting tooth and nail to keep the jobs that we
14 have, especially in agriculture, when we're talking
15 about water, talking about housing and education.
16 There's no more -- when I see the people here in the
17 audience when we're talking about these important, what
18 my father likes to call survivor issues, right. You
19 cannot survive if you don't have a home, a roof over
20 your head and educational opportunities for your
21 children, health care and good paying jobs. And so we
22 fight so hard in the central valley as Ben Benavidez
23 talked about, the Appellation of the west. And that's
24 why the California partnership was created. Governor
25 Schwarzenegger issued it by executive order working

1 with the Great Valley Center and companies like AT&T.
2 And so I wanted to mention a few things in my personal
3 relationship what they've done in rural communities.
4 What does that say? I don't have my glasses. One
5 minute. Okay. It does go fast, so you have to speak
6 quickly.

7 A couple of things is that number one, the
8 Pixley Connect. About an hour and 20 minutes south of
9 here in Pixley, a small little community of less than
10 1,000 people, Pixley Connect received a grant in 2006
11 from AT&T over \$6000,000 working the Great Valley
12 Center. If you look at the website, what they've been
13 able to do with the residents in connecting the
14 residents with technology, we all know that in order
15 for our children and grandchildren to compete in this
16 global economy, we need to make sure that they have the
17 educational tools, and with the access of broadband in
18 the rural communities and being able to give our
19 children and grandchildren that access, so that a child
20 in Pixley, Arvin and Lamont can compete with a child in
21 London, in China, in India. That child who is educated
22 and able to have those resources, I remember when I was
23 accepted to U.C. Berkeley and I walked into a chemistry
24 class and had no idea of the tools and all of the
25 chemistry sets because I went to a small rural school.

1 And so we have to allow our children to compete, and
2 programs like the Pixley Connect will enable the
3 children here and your grandchildren to be able to
4 compete, earn an income and be able to have a home,
5 education for their children, health care and a good
6 paying job. So I urge everyone to support this
7 merger. I urge your support, and I really commend all
8 of you and I hope that we are able to sit down with
9 Greenlining and M.A.P.A. and bring everyone together.
10 Thank you.

11 JUDGE LONG: Thank you. I'm going to ask a
12 couple other people to line up now, please. Louie
13 Gill, Mark Martinez and Frank -- Frank, your
14 handwriting is going to kill me. I think it's --

15 COMMISSIONER SANDOVAL: It looks like G-A-Z --

16 JUDGE LONG: It starts with a G, Frank. He's
17 here. He'll tell us what it is when he comes up.
18 Great. Sorry. Thank you.

19 MR. SMITH: Jerry Smith, California
20 Professional Firefighters. As Californians, we believe
21 the proposed merger of AT&T and T-Mobile offer
22 significant potential benefits for our state's
23 economy. The merger stands to greatly accelerate the
24 development and deployment of high speed broadband
25 technology into every corner of our state. This means

1 jobs, including many of our economically distressed
2 rural areas. As a labor organization, California
3 Professional Firefighters believes the merger is the
4 best interests of working Californians. AT&T is
5 currently the only major wireless provider whose
6 workers are organized. Upon its approval, thousands of
7 T-Mobile workers in California will have the
8 opportunity to bargain collectively for fair wages,
9 benefits and job security, rights which they've long
10 fought. California's position on leading edge of
11 technology innovation demands a modern digital
12 infrastructure. It also demands that we continue to
13 create the kind of skilled, well-paying jobs we need to
14 keep our economy moving forward. The proposed merger
15 of AT&T and T-Mobile will further these objectives.
16 It's good for the consumers, good for the working
17 families and good for California's future. Thank you.

18 JUDGE LONG: Thank you.

19 MR. GILL: Good afternoon. My name is Louis
20 Gill. L-O-U-I-S, G-I-L-L. And I am the executive
21 director of the Bakersfield Homeless Center and the
22 Alliance Against Family Violence and Sexual Assault.
23 We serve all of Kern County. I'm here in support of --
24 oh, and I need to tell you these things. Let's see.
25 We are customers of AT&T, both shelters, and over the

1 years, prior SBC and then AT&T have provided sometimes
2 in kind support and from time to time financial
3 support.

4 But what I want to talk to you about is how it
5 helps the people that I serve. I have the good fortune
6 to serve some of the poorest in our valley. At the
7 homeless center we're a 174 bed family facility. We
8 typically have more children than adults at our
9 facility. Our parents don't have connections with
10 their family, with their children's school or hospital
11 or health care providers without a cell phone. On the
12 Alliance Against Family Violence and Sexual Assault
13 side, when you have a client come in and they're have
14 to flee a situation, when they're in a violent
15 relationship, when we scoop them up out of the
16 emergency rooms because of what has happened, a cell
17 phone is often the best tool for keeping them safe.
18 They're able to contact individuals, people know where
19 they're supposed to be. We can keep tabs on someone
20 when someone is trying to find them and help them and
21 their children stay safe. Anything that is going to
22 provide better service and greater access, I can
23 promise you, it's going to make families safer and I
24 strongly support it. Thank you.

25 JUDGE LONG: Thank you.

1 MR. MARTINEZ: Good evening. Thank you for
2 coming to the valley, Commissioner Sandoval, and also
3 thank you for simplifying the merger process. I think
4 you did a great job in explaining the process in a very
5 simple manner, so I appreciate that. My name is Mark
6 Martinez. I'm the CEO of the San Joaquin County
7 Hispanic Chamber of Commerce in Stockton, California,
8 and I'm also a private business owner as well.

9 The San Joaquin County Hispanic Chamber of
10 Commerce sees this proposed merger of AT&T and T-Mobile
11 as a potential landmark moment for wireless
12 communications in our county and state. We support the
13 merger, as a better wireless network with enhanced
14 mobile service will help our constituents make the
15 mutually beneficial ties that drive business growth,
16 which is absolutely critical in today's economy. In
17 addition, AT&T has an outstanding record in encouraging
18 supplier diversity and minority business development.
19 As a result of the proposed investment dollars and
20 infrastructure, this merger would create thousands of
21 new family wage jobs at a critical time of recovery in
22 our economy, along with providing broadband coverage in
23 underserved and rural communities. We are a big
24 proponent of this merger, and we hope that it's
25 expedited. So thank you once again for coming here to

1 the valley.

2 JUDGE LONG: Frank, you're going to help me
3 with your name, right?

4 MR. GAYALDO: Yes, sir. M name is Frank, last
5 name is spelled, G-A-Y-A-L-D-O, despite whatever you
6 read there.

7 JUDGE LONG: It's what you wrote.

8 MR. GAYALDO: Exactly. My apologies. Judge
9 Long, Commissioner Sandoval, thank you very much for
10 creating this opportunity for not only myself, but the
11 public here. I just wanted to say I was very impressed
12 with the quality of the speakers that we've heard here
13 tonight. As I look around the room, I see a lot of
14 signs that say merger equals jobs. And we heard a lot
15 tonight that there's a big concern for jobs, and I
16 would have to say I concur with that assessment.

17 My job is I'm a small California wine grape
18 grower. I live in the unincorporated area of Lodi,
19 California out in the boonies you might say, and I am a
20 proud AT&T iPhone customer. My other job is I'm the
21 director of the Embassy Wine Program. I sell U.S.
22 wines to U.S. embassies around the world. There are
23 about 265 U.S. diplomatic posts around the world and I
24 represent 800 U.S. wines to our U.S. diplomatic
25 personnel. I would love to say that my job requires me

1 to travel around the world to exciting locations and
2 that's how I do my job, but that would be an absolute
3 lie. What my job requires me to do is stay in my
4 vineyard, laying in bed at night, usually around 2:00
5 in the morning, writing to the U.S. embassy in say
6 Poland on my iPhone and asking what wines they would
7 like to have served at their next state dinner. My job
8 is important in a small way in supporting what people
9 want here, which is more jobs. I am passionate about
10 promoting U.S. Exports and I am passionate about
11 agriculture. It's why I do what I do. What I'm
12 pleading for you tonight to understand is it is
13 extremely important that I have access to good mobile
14 service so that I can do my job, which is to promote
15 myself, and to promote the people that work for me, and
16 ultimately to promote U.S. agriculture and U.S. wines
17 to U.S. Diplomatic personnel who are desperately trying
18 to help us promote U.S. wines. So the whole circle is
19 connected in my case by AT&T services. I've done a
20 little bit of research. I strongly support this
21 merger. I do not see any down side at all to it.
22 Thank you so much.

23 JUDGE LONG: Thank you. Peggy Chiok, Danny
24 Lee who gets tonight's award for easy reading
25 penmanship, and Cassandra Joubert, unless it's wrong

1 because of Steven Cobert and no one says the ERT's
2 anymore.

3 MS. CHIOK: Hi. Good evening. My name is
4 Peggy Chiok and the spelling is C-H-I-O-K. I'm the
5 president for the Asian Business Institute and Resource
6 Center, and we primarily provide services to small and
7 medium businesses, and we also support economic
8 developments in the central valley here. As you all
9 know, the world is revolved around technology,
10 innovations. We all live in -- you can see every one
11 of us holding electronic gadgets everywhere. And that
12 goes for businesses as well. And nowadays, you see
13 that businesses are conducted more online than it is
14 with brick and mortar. So I'm going to make this very
15 sweet and short. We're in support of this merger or
16 acquisition because we feel that this acquisition opens
17 up a lot of opportunity for the small and medium sized
18 businesses in the rural area. Like I say, and it opens
19 up to a whole area of online businesses that they've
20 never got the chance to, you know, be -- to
21 experience. Therefore, that equates to growth, more
22 jobs and hopefully, you know, improved economy here in
23 this valley. Thank you.

24 JUDGE LONG: Thank you.

25 MR. LEE: Good evening Judge Long,

1 Commissioner Sandoval. My name is Danny Lee. I'm with
2 the Asian Pacific Islander American Public Affairs
3 Association. I'm the central valley president. I
4 represent an organization of 6,000. We have over five
5 chapters, and I want to tell you right now, I support
6 the merger with AT&T and T-Mobile. AT&T has been great
7 with us with our organization. They have provided us
8 funds to set up a communications center to teach people
9 how to use computers and also for small businesses.
10 But also, I'm also passionate, too, you know, as an
11 individual in creating new jobs, especially in this
12 economically stressed period of time, you know. With
13 this merger, you create more jobs in the rural areas
14 and provide more infrastructure. So thank you very
15 much.

16 JUDGE LONG: Thank you. Can we have Sergey
17 Ivannikovi I'm going to go with, Jacky Parks and
18 Robert -- very small print.

19 COMMISSIONER SANDOVAL: It looks like
20 Khenosineg from Sacramento. And then we also have an
21 empty row in the front, so if anyone would like a seat,
22 please take a seat and we've got a whole row available
23 right here. Thank you.

24 JUDGE LONG: And as much as we want to hear
25 from everyone, it's also fine to say I agree with what

1 I've been hearing. I don't mean to cut anyone off by
2 saying that, but if it helps with nerves, it's a good
3 thing to say.

4 MS. JOUBERT: Good evening. I'm Cassandra
5 Joubert. Thank you for pronouncing it correctly.
6 J-O-U-B-E-R-T. Thank you. I am the local president of
7 Black Women Organized for Political Action, BWOPA,
8 which is the oldest political women's organization in
9 the State of California, and I'm here to speak in favor
10 of the merger. I will say ditto to a number of points
11 that have already been made about job creation, also
12 access to broadband and wireless in rural communities.
13 I also want to point out, though, that with the new
14 technologies, we think that the African American
15 community will particularly benefit because we're often
16 in areas that have less I guess it's called a spectrum
17 or something that really gives you good utilization,
18 good access to the wireless services. Also, AT&T has
19 really demonstrated consistently that you're very
20 committed to a diverse work force. We are concerned
21 about jobs. We are concerned about your supplier base
22 and having a heavy minority owned firm engagement.
23 It's my understanding that your minority owned firms
24 make up about 20 percent of your company supplier base,
25 and about 40 percent of AT&T's employees are people of

1 color. We commend this trend. We want to see it
2 continue. We think it's especially relevant for here
3 in the valley. We also think that the merger will lead
4 to wider empowerment of communities of color because
5 you'll be able to have access to better educational
6 opportunities, also better access to health care
7 services through the improved technology, and hopefully
8 business development opportunities as well and better
9 paying jobs that will really assist particularly the
10 African American community which has suffered
11 disproportionately in the economic recession. So we
12 again are requesting that the commission, at some point
13 would approve this merger and we stand in support of
14 it. Thank you very much.

15 JUDGE LONG: Thank you. We're going to pause
16 just for one moment. We'd really like to get people to
17 be able to sit down and not be in the aisles. So move
18 in. Help people sit down and -- there we go. Two
19 brave souls in the front row. Thank you.

20 MR. IVANNIKOVI: Good evening. My name is
21 Sergey Ivannikovi, spelled S-E-R-G-E-Y, last name is
22 I-V-A-N-N-I-K-O-V-I. I'm founder and CEO of Russian
23 American Media Company that became a voice of local
24 ethnic minorities. I have dedicated the last 15 years
25 of my life to promote unity, collaboration and positive

1 changes in our diverse community. This here requires a
2 group effort of many people that have to be connected
3 at all time. For years I have relied on AT&T as the
4 provider for this connection. I choose AT&T over many
5 other communication providers because it provides best
6 services and reliability I was looking for. I'm
7 strongly support AT&T and T-Mobile merge because it
8 means more reliable services and dependability and
9 support of my community engagement. Thank you very
10 much.

11 JUDGE LONG: Thank you.

12 MR. PARKS: Good evening. Thank you, Judge
13 Long and Commissioner Sandoval for giving us an
14 opportunity to have a voice in this matter. My name is
15 Jacky Parks, J-A-C-K-Y, P-A-R-K-S, and I'm a director
16 for the Peace Officers Research Association of
17 California, and I'm also on their executive board which
18 is a state-wide law enforcement organization. The
19 safety of the public is the number one priority for the
20 Peace Officers Research Association of California,
21 which represents 62,000 public safety members and 910
22 public safety associations. As more Californians rely
23 on wireless phone service as their only means of
24 communication and their lifeline to emergency services,
25 the need for reliable and expanded wireless connections

1 is critical. Our ability to respond quickly in an
2 emergency is enhanced as mobile networks are improved.
3 AT&T's acquisition with T-Mobile will allow the
4 companies to merge their networks and increase
5 coverage, reduce dropped calls and improve expanded
6 mobile broadband access throughout the state.
7 Expanding and improving the wireless network in
8 California will also improve communications and the
9 safety of our officers. AT&T's ability to broaden
10 service with greater network capacity will be
11 accelerated by the acquisition of T-Mobile. For these
12 reasons, we respectfully urge your support of this
13 acquisition. Thank you.

14 JUDGE LONG: Okay. Let's -- did I call Jacky
15 Parks?

16 COMMISSIONER SANDOVAL: That was Jacky.

17 JUDGE LONG: I'm sorry, Jacky. Of course I
18 checked off the wrong name. Let's go to Larry Rocker,
19 have him line up, please, David Mendoza and Mark
20 Lozada.

21 MR. ROCKER: Thank you. My name is Larry
22 Rocker, and I'm the president and owner of Valley
23 Computer Warehouse. We're a Microsoft approved
24 refurbisher, one of the few from Sacramento down to
25 Bakersfield and Santa Barbara. We're a Dell registered

1 partner. We're licensed by the State of California for
2 electronic repair in the Department of Consumer
3 Affairs, and we're accredited members of the Better
4 Business Bureau. Our mission is to provide affordable
5 computers to low and non income families in the
6 underserved communities of central California, and
7 specifically we have a project going in Cutler and
8 Orosi, which is in the northwest -- excuse me,
9 northeastern section of Tulare County. We accomplish
10 our mission in three ways. First we purchase or we
11 acquire computers that would otherwise be put in
12 landfills. So we consider that a going green process.
13 We create jobs by refurbishing these computers through
14 an earn while you learn jobs creation program to train
15 young people to repair and prepare them for future work
16 in the computer industry. And the third thing we do
17 and we think the most important and the reason I'm here
18 today is because we help kids stay in school.

19 Now, recognizing I have a limited amount of
20 time, there's a couple things I want to mention. The
21 National Center for Educational Statistics a couple
22 years ago put out a study. We've heard about the
23 digital divide and what it means. I have a little
24 chart here that I use in some of the presentations, and
25 I'll just flip to the bottom. White and Asian families

1 have about 65 to 75 percent of these kids have
2 computers at home. If you're Hispanic, your parents
3 are Hispanic, you live below the poverty line, there's
4 only 18 percent of these families that have a computer
5 at home. That's 82 percent of the kids that don't have
6 computers. In the University of California at Santa
7 Cruz, Dr. Farley did a study. He found that kids that
8 have computers at home, 95 percent stay in school and
9 go on to higher education. He found that those who
10 didn't have computers at home, only 85 percent stayed
11 in school and went on to higher education. That's a
12 two-thirds improvement in the dropout rate. Now,
13 that's important for the Hispanic community because
14 nation wide more than 50 percent of the Hispanic kids
15 don't graduate with their school, with their
16 classmates. 50 percent dropout rate nation wide. The
17 importance of AT&T in Cutler Orosi is they came to
18 town, they offered 1,000 free Internet hook-ups to
19 families out there. We were a part of that as a vendor
20 for that particular project. It couldn't have been
21 more well received, more valued. We put in more than
22 400 computers in families that never had them before
23 with almost 1200 kids who now have access using AT&T
24 wireless and AT&T broadband services. So we're fully
25 in support of this. We think it makes a lot of sense.

1 It's going to expand the opportunities for these kids,
2 and when we can get other people on board to help these
3 families pay for these computers that open the door to
4 the Internet, this whole thing in the rural area is
5 going to change and it's going to change for the best.
6 So we're fully in support of what AT&T and T-Mobile are
7 trying to do, and it couldn't be better for the people
8 in Cutler and Orosi. Thank you.

9 JUDGE LONG: Thank you if you'd like to leave
10 your charts with us, we can put them in our
11 correspondence file.

12 MR. ROCKER: Oh, great. Super.

13 JUDGE LONG: Thank you.

14 MR. MENDOZA: Good afternoon. My name is
15 David Mendoza. I'm one of the founders and past
16 president of the Central California Hispanic Chamber
17 and have worked with many nonprofits in rural areas in
18 economic development and housing issues, and I'm here
19 to support AT&T's merger with T-Mobile. I am a AT&T
20 U-verse bundle customer and a T-Mobile cell phone. And
21 the difference I think is like I said, the prices can
22 be negotiated, but the good thing is that AT&T U-verse
23 does have -- I work with them almost on a monthly basis
24 of addressing my bill. But also I'd like to mention
25 something that hasn't been mentioned, the names of

1 leadership for AT&T, Eric Johnson and Jan Bands. They
2 are very familiar to me in the last 20 years and Jan,
3 more recently of having access. On public utilities
4 locally, I have no idea who the PG & E representative
5 is or Verizon. They're here, but I really like the
6 connections that AT&T and the leadership they show with
7 community outreach of having access, even on their
8 products and service of having specific people to
9 contact and they do follow up. So as an individual, I
10 would urge support of this merger but also urge some of
11 the other members of the public utilities companies to
12 follow their template for community outreach in having
13 community representatives that we can reach and have a
14 face to face with. Thank you very much.

15 JUDGE LONG: Thank you.

16 MR. LOZADA: Good afternoon and welcome to
17 Fresno. My name is Mark Lozada, and David was
18 president back in 1987. I've been involved with the
19 Central California Hispanic Chamber of Commerce since
20 it started. I'm currently the current president for
21 this year and next year and look forward to working
22 with local businesses to increase access and jobs and
23 economic development here in the Fresno and surrounding
24 counties and areas. John Hernandez, our executive
25 director couldn't be here today. He had a bad meal or

1 something he told me, so I'm going to use my phone to
2 read the letter that he sent to the state -- California
3 Public Utilities Commission.

4 We want to help in facilitating anything we
5 can do to move forward with supporting AT&T and the
6 acquisition of T-Mobile. In the growing numbers of
7 Hispanics that are relying more and more on wireless
8 technologies to communicate with their family members.
9 We look for meaningful employment and other educational
10 long distance learning, access to online and medical
11 services. This merger will allow them to make this
12 possible. I'm going to cut out a couple of sentences
13 here. But we urge you to support the merger of AT&T
14 since they are a very good partner, not only with the
15 Central California Hispanic Chamber of Commerce and all
16 our members but the community, and we hope that you
17 move forward and expedite their merger. Thank you very
18 much for your time.

19 JUDGE LONG: Thank you. All right. I'm going
20 to try Toulou Thao, Sia Vue and Marianna Garcia.

21 MR. THAO: It sounds like me, so I'll get up.

22 JUDGE LONG: All right.

23 MR. THAO: Good evening. My name is Toulou
24 Thao, spelled T-H-A-O. I'm here as a private citizen
25 this evening representing myself and speaking for the

1 benefit of the Hmong and those who cannot speak for
2 themselves in the central valley. I support the merger
3 with one practical suggestion to my dear friend Eric
4 Johnson, who has been so great in this valley. We
5 believe that you merge because you want to expand the
6 company and be more profitable and you cannot be
7 profitable unless our people can pay your bill. Am I
8 right, Dave? And with that I strongly urge that we
9 before the merger and if possible that AT&T and
10 T-Mobile come up with a plan on how to provide more
11 economic opportunity to women and minority business
12 owners. And thank you very much.

13 JUDGE LONG: Thank you.

14 MS. GARCIA: My name is Markann Garcia,
15 M-A-R-K-A-N-N, Garcia, G-A-R-C-I-A. I'm a full time
16 student. I'm also an AT&T customer. With AT&T I'm
17 able to connect with my friends and my professors and
18 everyone at school so I can know what's going on.
19 Know, if my class is canceled or whatever is going on.
20 Current events, I can keep up with the world. And it's
21 just wireless is just what keeps my life going pretty
22 much. I'm always on my phone, and if I'm not in an
23 area where I can use my phone, then I'm lost. I don't
24 know what's going on anymore. Thank you.

25 JUDGE LONG: John Danna, Debbie -- oh, Debbie.

1 COMMISSIONER SANDOVAL: From Fresno with an
2 H.

3 JUDGE LONG: And Juan Sandoval. That one I
4 got right, I hope.

5 MR. DANNA: Good evening. John Danna,
6 D-A-N-N-A. I'm a new arrival in California from
7 Texas. I have a science and engineering background
8 with 30 years experience, a scientist analyst
9 engineer. Experience with multiple computer platforms
10 and data base platforms. I'm an AT&T customer. I'm an
11 enthusiastic user of iPhone, iPad, PC's, Macs, all that
12 stuff. I was able to communicate in my past recent
13 employment in Houston, communicate with my staff on and
14 off-site using mobile computing access and as a
15 consultant with the Petra Chemical Industry in an
16 around Houston, Texas, so I've come to appreciate the
17 ability to do that. I have aspirations of successfully
18 launching a consulting effort in the central valley,
19 and the ability to communicate clearly and effectively
20 from anywhere in the central valley would be a
21 significant enabler for me and others like me.

22 I believe that past economic recovery is
23 brought about by continuous effort, American ingenuity
24 and need as a mother of invention. I believe that the
25 need from pure spectrum, wireless broadband must be

1 provided quickly to keep pace with the demands of the
2 industry. Increased access so the wireless broadband
3 spectrum can feed many entrepreneurial efforts. I
4 believe this court merger should be allowed to proceed
5 as quickly as possible because it leverages existing
6 cell towers to improve the level of service to the
7 customer. The advantage of not having to construct new
8 cell towers to enhance the spectrum available to
9 consumers will benefit us more sooner than later. I
10 believe that the stronger wireless broadband service
11 will be a special value to the economic recovery of
12 dispersed commerce in the central valley.

13 Finally, I'd like to state that we know the
14 Federal Communications Commission has veto power, and
15 we hope that this -- respectfully hope that these
16 hearings will be expedited and not expend excess tax
17 revenue. Thank you.

18 MS. HUNSAKER: Hopefully it was just my name,
19 not my handwriting.

20 JUDGE LONG: It's the handwriting.

21 MS. HUNSAKER: A little bit of both. Hi. My
22 name is Debbie Hunsaker, H-U-N-S as in Sam, A-K-E-R and
23 I appreciate the opportunity Judge Long and
24 Commissioner Sandoval to speak with you for a few
25 minutes tonight. This is kind of easy for me to do

1 because I, too, am an AT&T customer and I also have a
2 relationship with AT&T as I do other utilities. I have
3 a business that a big part of it is responding to
4 emergencies. So it is critical that we have good
5 access to wireless network because we rely on it when
6 we have people dispatched to the field. We work on
7 freeways. We respond to earthquakes, fires, all kinds
8 of different things that is critical that we have good
9 solid service. By approving this merger with T-Mobile
10 and AT&T, it's my opinion it's going to increase the
11 quality, improve the quality, so when we're in the
12 remote areas or the rural areas or some of the harder
13 to get to areas, especially in the event of an
14 emergency, we have got to have a network that is
15 reliable. To take it a step further, I've heard from a
16 lot of my colleagues out here AT&T's commitment to a
17 diverse relationship with their vendors and their
18 employees. I'm a woman owned business and AT&T has
19 done a lot of outreach in order to provide those
20 opportunities. And as a business owner, one of the
21 things that's critical to me as well is that we provide
22 jobs, especially in the valley. You've heard our high
23 unemployment rate, and I know that AT&T commits to
24 using local work force, and they also will do all they
25 can to help small businesses. So I am in strong

1 support of the merger between AT&T and T-Mobile. I do
2 know that it's going to happen with somebody, my sister
3 works for T-Mobile, and she also because of her
4 relationship with AT&T when she was with me,
5 understands their commitment to small business and to
6 our community. Thank you.

7 JUDGE LONG: Thank you. While our next
8 speaker is coming up, Stell Manfredi and Dejeune
9 Shelton and Chuck Krugman.

10 MR. SANDOVAL: Good evening. Juan Sandoval.
11 J-U-A-N, Sandoval, S-A-N-D-O-V-A-L. Good evening,
12 Judge Long and Commissioner Sandoval. Like I said, I'm
13 Juan Sandoval. I'm the superintendent of Raisin City
14 and also a M.A.P.A. member, and mine is more of a
15 question for the merger of AT&T. AT&T claims that with
16 this merger they will be able to reach 97 percent or
17 want to reach 97 percent of the Americans, specifically
18 in the rural area. Raisin City is in a situation in
19 which even when the members of the community want
20 access to the Internet, they can't have access because
21 they don't have landline access nor a satellite signal
22 that will reach. So their only solution is to go
23 wireless. But to start up with wireless is about \$200,
24 and to keep it up after that is minimum \$60 after
25 that. The poverty rate being as high as it in Raisin

1 City, sometimes it's unreachable for our community
2 members. So my questions to AT&T is what commitment do
3 they actually have? What guarantees could do they have
4 that they are going to reach into the rural
5 communities? You know, is this a promise that will be
6 kept? And even at that, what kind of plans will be
7 made available to those residents of our community that
8 cannot afford the Internet access at this point.
9 Unfortunately, we're not part of the two-thirds that do
10 have computers at home. We're one of the third that do
11 not have computers at home, so the likelihood of our
12 children in Raisin City dropping out is very high.

13 Thank you.

14 JUDGE LONG: Thank you.

15 MR. MANFREDI: My name is Stell Manfredi. The
16 spelling is S-T-E-L-L, M-A-N-F-R-E-D-I. I have no
17 professional affiliation with either company, although
18 I am an AT&T user. I want to thank you for the
19 opportunity to address your commission, in particular
20 you two for taking the time to come to Fresno. I'm a
21 life long resident of the county of Madera, and I
22 recently retired as the long time chief executive
23 officer for Madera County. My family and I as
24 indicated are long time subscribers of AT&T mobile
25 services, and we strongly support the acquisition

1 merger of AT&T. AS Madera County is, and as is most of
2 the San Joaquin Valley are rural areas, I believe this
3 transaction would greatly benefit this region of
4 California. A major benefit of this merger will allow
5 AT&T to invest in expansion of the long term evolution
6 with the most advanced and fastest 4G wireless
7 broadband service reaching a vast majority of Americans
8 with the latest technology for this service. It will
9 merge cell towers, infrastructure, provide coverage for
10 more square miles, especially in rural areas such as
11 this where there are less residents but larger areas to
12 cover. This acquisition will not only enhance the
13 entire USA, but significantly this area of California
14 by making access to the Internet to rural locations
15 more widespread and faster, helping rural customers,
16 businesses and institutions tap into more online
17 resources for E commerce and promote the economic
18 development. This transaction can only further efforts
19 of California's current leading industry, agriculture,
20 and coincide with the development of the rail system in
21 this state, which will enhance the development of
22 business for our state in this region.

23 In conclusion, I urge your commission to
24 support this acquisition. This is an opportunity to
25 enhance rural America with better services, and the

1 real winner is the consumer. Thank you again for the
2 opportunity to address your commission tonight.

3 MS. SHELTON: Good evening, and thank you for
4 the opportunity to address you today. My name is
5 Dejeune Shelton, D-E-J-E-U-N-E, S-H-E-L-T-O-N, and I'm
6 the executive director of the Great Valley Center. The
7 mission of the Great Valley Center is to support the
8 economic, social and environmental well being of
9 California central valley. AT&T has been and continues
10 to be a valley supporter and a supporter of the
11 organization. I am here today in support of AT&T's
12 merger with T-Mobile. The digital divide still exists,
13 especially in rural communities. These communities
14 need access and connectivity. This merger will allow
15 those community members access to technology,
16 increasing their opportunities to seek employment,
17 health care and other services. This will help to
18 improve their quality of life and their social economic
19 opportunities. I urge you to recommend approval of the
20 merger without conditions because it will increase
21 broadband and access in California. Thank you.

22 JUDGE LONG: Thank you.

23 MR. KRUGMAN: Judge Long, Commissioner
24 Sandoval, good evening. My name is Chuck Krugman. I
25 am here speaking as a private citizen; however, I am

1 the vice-president of the Fresno Chapter of the
2 National Federation of the blind. I'm also a member of
3 the Fresno County Democratic Central Committee. I'm
4 here this evening to speak in support of this merger
5 because AT&T has a significant track record for the
6 provision of jobs throughout the country, and
7 especially to people that are members of the disabled
8 community. AT&T has gone on record as making sure that
9 there's been adequate training and employment
10 opportunities for blind people and other people with
11 disabilities, and I would believe that this would
12 continue if the merger is approved. I'm also concerned
13 that AT&T has a strong record of making sure that their
14 services are accessible to people with disabilities and
15 there have been some problems with T-Mobile being a
16 smaller company, it has lagged behind with providing
17 accessible services and equipment to blind people as
18 far as cell phone accessibility. I would hope that
19 this continues with the merger being approved. And
20 with Internet access, there are some other concerns
21 that do need to be addressed with low income people,
22 with the -- and perhaps the -- I'm going to take this
23 opportunity for the members of the commission to
24 address this, but people who are low income and who
25 address -- or who transfer to U-verse services through

1 AT&T are not covered apparently by lifeline services in
2 California, and they don't usually find out about this
3 until after they are switched. So this is something
4 that probably does need to be investigated. But to
5 keep this short, I will go on record as supporting the
6 merger as I believe it is best for the people of
7 California and the country, and will make sure that
8 there is a significant number of union jobs created.
9 And as a former union member, I strongly support this.
10 Thank you very much.

11 JUDGE LONG: Thank you. I'm going to call
12 several more names now. Lesly Kimber, Tom Aushere and
13 just plain Jerry and an Audrey Redmond. Are we still
14 here?

15 MR. KIMBER: Whose name was it?

16 JUDGE LONG: Come on up. Tell us who you are.

17 MR. KIMBER: Lesly Kimber, is that who you --
18 all right. When you get 77, you have a little problem
19 hearing.

20 JUDGE LONG: Uh-oh. I'm less than that and
21 I'm almost deaf.

22 MR. KIMBER: My name is Lesly H. Kimber. I'm
23 a former member of the Fresno City Council and founder
24 of the California Advocate Newspaper, which is an
25 African American community newspaper founded in 1967.

1 I am here this evening to offer my support for the
2 merger or purchase of T-Mobile by AT&T. AT&T has
3 always been a strong supporter of issues and events in
4 the African American community. AT&T has a strong
5 record of integrating African Americans throughout its
6 work force as well as utilizing African American owned
7 businesses for goods and services. AT&T through the
8 Fresno office has been and still is one of the strong
9 corporate supporters and sponsors for social and
10 economic events in the African American community.

11 The merger of AT&T with T-Mobile will enhance
12 AT&T's ability to provide essential services to the
13 African community in urban and rural areas. The
14 African American community is in need of jobs and
15 economic development. AT&T has made commitments to
16 substantially increase broadband access to the
17 underserved areas and invest millions in infrastructure
18 upgrades. These investments will not only lead to
19 increased wireless service, they will lead to shovel
20 ready projects that put the unemployed back to work,
21 which will have a positive economic impact on the
22 African American community. So I'm here today to join
23 in with organizations, African American organizations
24 from all over the country such as 100 Black Men of
25 America, the Southern Christian Leadership Conference,

1 the National Black Newspapers Association and the NAACP
2 and I support this merger. Thank you and God bless you
3 for being in Fresno.

4 JUDGE LONG: Thank you.

5 MR. ABSHERE: Good evening, Judge Long and
6 Commissioner Sandoval. My name is Tom Abshere, T-O-M,
7 A-B-S-H-E-R-E. I'm the regional director for the
8 Service Employees International Union Local 521. SEIU
9 Local 521 has over 57,000 members and 17 counties in
10 central California from San Mateo and Santa Clara
11 counties to Kern County. SEIU has over 2.2 million
12 members in Canada, the United States and Puerto Rico.
13 SEIU is the fastest growing union in America. We
14 represent health care, property service and public
15 sector workers, and we're one of the nations most
16 diverse unions. We're 56 percent women, 40 percent
17 people of color. I come to convey SEIU Local 521's
18 support of the merger between AT&T and T-Mobile, USA, a
19 merger that is good for U.S. consumers and workers.
20 This merger will expand the access to high speed
21 wireless Internet to 95 percent of the population.
22 AT&T has made a commitment to expand their 4G services
23 to an additional 46.5 million customers. This merger
24 represents a real opportunity to increase access of
25 high speed broadband services to residents of

1 California and increase the number of good jobs in the
2 wireless industry.

3 Our nation has experienced a devastating
4 economic crisis. Working men and women have felt great
5 pain in job losses and home foreclosures. Today our
6 economy has experienced a low and unsure recovery.
7 This merger will equip our nation with the tools to
8 work and compete for the good paying jobs California
9 needs.

10 High speed broadband is crucial to the
11 infrastructure for California, central economic growth,
12 as well as improvements in education, health care and
13 energy conservation. However, California and the
14 entire United States trails other advanced nations in
15 high speed Internet. The merger of AT&T and T-Mobile
16 will result in the expansion of the 4G network to more
17 places more quickly than either company could do
18 alone.

19 As you know, expansion is expensive. However,
20 AT&T will be in a strong financial position after the
21 merger to provide greater resources to invest in their
22 4G network. The merger should have a positive impact
23 on prices. Wireless prices have been on the decline in
24 the last decade despite significant mergers in this
25 market. We expect this merger will continue that

1 trend.

2 This merger is a good deal for consumers and
3 for our nation, wanting our nation to be successful in
4 the 21st century. Californians need good paying jobs
5 with benefits. Californians are hard working people
6 who only want the opportunity to work and support their
7 families. This merger will provide that opportunity.
8 For many years AT&T has been a partner with working
9 people. Today AT&T is the largest private sector
10 company that negotiates a union contract with its
11 employees. Under its union contract with Communication
12 Workers of America, over 42,000 American workers
13 receive good wages and benefits, providing for their
14 families and stimulating the local economy in their
15 community. We need more jobs like those at AT&T. This
16 merger will give the same opportunity to an additional
17 20,000 plus employees. T-Mobile workers across the
18 country which over 2500 work in California alone,
19 better paying and better benefits and better workplace
20 relations positively impact work product quality.

21 At this time, our nation and more importantly
22 in California where we experience a higher unemployment
23 rate -- the unemployment rate in Fresno is over 18
24 percent and as high in 40 percent in some of the rural
25 cities in Fresno. We need to take every measure

1 possible to create good jobs. The merger provides that
2 opportunity. So please support this merger between
3 AT&T and T-Mobile, a good deal for all Californians and
4 a good deal for workers. Thank you.

5 JUDGE LONG: Thank you. Still looking for
6 Jerry, Audrey Redmond, Lue Jay and Jeff Xiong. If
7 you're here, go.

8 MR. YANG: Welcome to Fresno. Again, my name
9 is Lue Yang, L-U-E, Y-A-N-g. Again, I'm the executive
10 director for the Fresno Center for New American. I'm
11 here to support the AT&T merge with T-Mobile. I also
12 would like to speak on behalf of the Asian community
13 member who live in this geographic area. I also
14 believe that the expansion will benefit the people in
15 this community, including Fresno Center for New
16 American because we serve this population.

17 The merger of the AT&T and T-Mobile will
18 improve wireless services and will create jobs for
19 economy growth, and all customer will benefit from
20 better wire quality and better mobile and broadband
21 experience, and over the broadband services will help
22 customer to achieving better quality life -- quality of
23 through the enhanced distance learning, health care and
24 creating job.

25 I myself also have been AT&T customer for many

1 years. I also seen that AT&T have providing a quality
2 of services. I also witness that AT&T have been making
3 funding accessible to many nonprofit organization that
4 provide services to the low income family. I'm here to
5 urge you to support AT&T. Thank you.

6 JUDGE LONG: Thank you. A couple more people
7 to line up would be Christy Warner and Anamiria
8 Madrigal.

9 MR. XIONG: My name is Jeff Xiong. Last name
10 is spelled X-I-O-N-G. I'm working for a nonprofit
11 organization as a mental health counselor for southeast
12 Asian adult. With assisting technology is really very
13 important for this individual who language barrier and
14 cannot access to any other service. They all stay
15 connected through whether wireless or landline phones
16 to make them feel less isolated when they by themself
17 at home. I'm here to support the merging of AT&T and
18 T-Mobile. AT&T is a very leading phone service
19 providers, provide great customer service and I also
20 one of the customers for AT&T. And helping improve
21 communication service and individual's life. So I'm
22 here to please join us in this effort to support the
23 leading communication provider like AT&T and thank you
24 very much.

25 JUDGE LONG: Thank you.

1 MS. WARNER: Hello, my name is Christy
2 Warner. I am here on behalf of myself as well as an
3 employee of a small business here in the central
4 valley. AT&T, I have service both personally and
5 through business, so I support them in both realms of
6 my life. I do support AT&T and T-Mobile, this merger
7 to a great extent as I just moved to California here
8 recently, and it was a great tool for me to have AT&T
9 Internet access traveling across the country. Being a
10 single woman traveling alone, it was it a great tool to
11 be able to keep in contact with my relatives and
12 family, letting them know that I'm safe as I'm
13 traveling here. It was a great tool for me to get a
14 great job here in the Fresno valley. We do work also
15 with AT&T on a business level. It is very imperative
16 that we keep great communication. I am a manager with
17 this company, and I need great cell phone service to
18 keep in contact with my employees out in the field. So
19 I can only see that with this merger it would increase
20 our business, you know, being able to keep in contact
21 with those guys when we are in the mountains, in the
22 rural areas, you know, in the agricultural areas where
23 the cell phone service right now is marginal. You
24 know, and I do live in a very agricultural area, and
25 the cell phone service is marginal at times, so I can

1 only see that this would help and increase those areas
2 where we need help. And I also would hope that with a
3 merger between T-Mobile and AT&T, that they would be
4 able to come up with some cheaper plans for those
5 families and things that do need them: I do understand
6 AT&T being a little higher priced than some of the less
7 larger companies out there, so I do hope that they keep
8 that in mind as they make this merger as well. Thank
9 you.

10 JUDGE LONG: Thank you.

11 MS. MADRIGAL: Good evening. I'm going to
12 make this sweet and short and to the point so we've
13 been so patient. Thank you and welcome to the valley,
14 Judge Long and Commissioner Sandoval. My name is
15 Anamiria Madrigal. That's A-N-A-M-I-R-I-A, Madrigal.
16 I'm here with the National Latina Business Women
17 Association. I represent business woman owners and I,
18 myself, am a private business owner. Our mission is to
19 encourage Latinas and women as well as minorities to
20 develop their business and professional goals through
21 higher education, through business referrals and
22 networking, and we urge you to support the merger
23 between AT&T and T-Mobile. We understand the needs
24 that we have out in the rural communities and how it
25 will help our businesses grow and be competitive with

1 the larger businesses out in the bigger cities. Thank
2 you again for your time and for being here today.

3 JUDGE LONG: Thank you. All right. Emin
4 Dhaliwal, Adam Johnson and Trevor Dean. And let's
5 throw in I think Jane Rasmussen.

6 MR. DHALIWAL: Hi, how's it going? It's Emin
7 Dhaliwal, E-M-I-N, D-H-A-L-I-W-A-L. I am a customer
8 with AT&T. As a farmer and a small business owner, I
9 support this merge. I think it will be very beneficial
10 to the rural areas of California, and we've been
11 farming here for the past three generations, and me and
12 my family will proudly support this merge. Thank you.

13 JUDGE LONG: Thank you.

14 MR. JOHNSON: Hi. My name is Adam Johnson.
15 Traditional spelling, A-D-A-M, J-O-H-N-S-O-N. I'm here
16 on behalf of myself. I am proudly in support of the
17 merger between AT&T and T-Mobile. For my job I do a
18 lot of commuting between here and the south valley, and
19 there are certain parts where service can be a little
20 spotty. And I believe that with the merger of the two
21 companies enlarging the footprint and the service, it
22 helps to take care of those issues in case something
23 were to arise that makes it a little bit more
24 comforting to know that that service is there and
25 available for us. So thank you.

1 JUDGE LONG: Thank you. Let's also bring up
2 Grace Solis and Heide Perez.

3 MR. DEAN: Hi. My name is Trevor Dean.
4 D-E-A-N, last name. I'm actually a potential customer
5 of AT&T or T-Mobile. I am actually in favor of this
6 merger because I am a private athletics coach, and I
7 travel up and down the valley mostly in the Fresno
8 Madera range, but sometimes down to southern California
9 and even sometimes into Nevada and the surrounding
10 states. A lot of my presentations with the prospective
11 athletes and stuff happen to do with broadband as
12 well. And it would, like I said, a lot of people said
13 I feel like this is going to -- the merge will improve
14 quality of that broadband service and mobile service to
15 those areas, and I also do a lot of my work on
16 telephone calls through my mobile device, and I'm
17 always looking for a step up and upgrade to what I'm
18 doing. My concern is the worst thing that happens in
19 the middle of a conference call or anything is for it
20 to be cut out, and I believe that this merger will
21 improve that service. So I'm here to support this
22 merger and thank you for your time.

23 JUDGE LONG: Thank you.

24 MS. RASMUSSEN: Good evening. I am Anna
25 Rasmussen. A-N-N-A, R-A-S-M-U-S-S-E-N. And I'm here

1 to speak in support of the merger of AT&T and
2 T-Mobile. I am particularly impressed by AT&T's
3 commitment to nonprofit and churches and the assistance
4 that they have provided organizations which are helping
5 to change lives each and every day. We need to open up
6 Internet and its power of educating people to more
7 Latinos and people of color across the nation. AT&T
8 has a history of pushing the envelope to making sure
9 that this happens. Their track record has shown that
10 our community is their community, and our community
11 supports the merger. Thank you.

12 JUDGE LONG: Thank you.

13 MS. PEREZ: I'm not sure if you said Heide
14 Perez?

15 JUDGE LONG: Sure.

16 MS. PEREZ: Hi. Good evening. My name is
17 Heide Perez. I'm a union member of SEIU and I also
18 live in Fresno, but you just don't realize what an
19 impact that this would make to our community. It's
20 just great. Anything that stimulates social economics
21 only empowers people, and we need that. I'm from the
22 Bay Area and when I first came here, I thought oh, my
23 God, what am I doing here. We're not in the 21st
24 century yet. But because you're coming here and your,
25 I don't know, vision, it's going to help our

1 community. So thank you.

2 JUDGE LONG: All right. Thank you. We're
3 still looking for Grace Solis, Vincent Perez and
4 Rebecca --

5 COMMISSIONER SANDOVAL: Renovato from Fresno
6 SEIU.

7 JUDGE LONG: And Jacky Parks.

8 MR. PEREZ: I believe I signed the wrong
9 list. I did not sign up to speak. Vincent Perez.

10 JUDGE LONG: Okay. Yes. All right. Well,
11 we'll happily just acknowledge you're here. Thank you
12 for coming. You can participate by coming and
13 listening, too. Rebecca or Jacky Parks?

14 MS. RENOVATO: Hi. I'm Rebecca but I'm not
15 going to speak either.

16 JUDGE LONG: All right. Well, we thank you
17 for coming and being brief. Let's move on to Elaine
18 Wall and Yang, first name is Ann -- I think Anda?

19 COMMISSIONER SANDOVAL: Anda Yang from Clovis.

20 JUDGE LONG: And Mark -- boy, I need new
21 glasses.

22 COMMISSIONER SANDOVAL: Olazabal from Fresno.

23 JUDGE LONG: Thank you.

24 MS. WALL: Hello. I'm Elaine Wall. I'm a
25 private citizen and I'm here to represent the public

1 interest. I am 100 percent against this proposed
2 merger. Why? This merger will create the largest
3 telecon company in the nation and likely lead to even
4 higher cell phone bills. AT&T is spending big money to
5 convince Americans that prices actually will go down if
6 they're allowed to take over T-Mobile, but history of
7 mega mergers tell a different story. As companies
8 swallow up competitors, we get socked with higher
9 prices and worse service and often have little choice
10 to take our business elsewhere. Just think of the
11 cable companies. Consumer Report readers already rank
12 AT&T last of the wireless companies when it comes to
13 calls and voice quality, e-mail and Internet and
14 customer service. If this merger goes through, AT&T
15 with Verizon will control nearly 80 percent of the
16 country's wireless service. This proposed 39 billion
17 dollar merger between AT&T and T-Mobile would create a
18 duopoly in which two major companies effectively
19 control the national market. Because of the size and
20 market domination these companies would enjoy, a merger
21 of this magnitude would allow AT&T and Verizon to
22 increase prices, decrease consumer choice and stifle
23 innovation. We've heard the empty promises before.
24 The industry has already shown its unwillingness to
25 unfairly target consumers over text messaging fees,

1 pricing plans for voice and data services, data caps
2 and early termination fees. Until now T-Mobile has
3 offered an important market alternative for those
4 seeking lower priced plans or unlimited data. In fact,
5 Consumer Reports found that AT&T plans cost on average
6 up to \$50 more per month or up to \$600 more a year for
7 comparable T-Mobile plans. AT&T customers are also
8 consistently less satisfied with their service. Also,
9 this is important for people here in this room to
10 note. This deal would also likely hurt traditionally
11 underserved populations including rural residents and
12 communities of color who often rely on mobile devices
13 as an alternative means of accessing the Internet and
14 would be particularly vulnerable to price increases.
15 With the increased concentration and the consolidation
16 in the market that would result from an AT&T and
17 T-Mobile merger, consumers seeking national wide
18 coverage would have no real choice or alternative. And
19 promises of jobs? How many times has a merger like
20 this created jobs? Mergers mean people get laid off.
21 Don't believe what AT&T tells you. Promises, promises,
22 promises. Read the history of these type of mergers.
23 These people come to the small communities. They talk
24 to people of color. They talk of promises of jobs.
25 It's empty. Think about what's happened in the past.

1 Thank you.

2 JUDGE LONG: Thank you.

3 MS. YANG: Hello. Good evening, Judge Long
4 and Commissioner Sandoval. My name is Annda Yang.
5 Spelled A-N-N-D-A, last name, Y-A-N-G. And I'm here on
6 my own accord as an AT&T customer. I've been an AT&T
7 customer since 2002 and we all heard about this merger
8 and how it would expand the 4G LTE to 95 percent of the
9 U.S. population and how this merger would help the
10 spectrum shortage and improve overall service. So
11 tonight I'm here to talk about how this merger will
12 help me as a consumer. I've stayed committed to AT&T
13 because their services are always the first in line to
14 find innovative ways to improve their technologies and
15 provide the best service to their customers, such as
16 the introduction of the iPhone and the fastest 3G
17 network. You see, I view it as a partnership. As a
18 customer I expect great service; for example, less
19 dropped calls, streaming video anywhere I go, and if
20 AT&T didn't care for my needs, I wouldn't be here
21 today. So I'm here today because AT&T wants to provide
22 better services for their customers by merging with
23 T-Mobile. This will improve service quality for their
24 customers by gaining more spectrums and increase of
25 broadband in rural and small communities. For me, I

1 want to be able to talk and see my family across a
2 world without interruptions. I want to be able to talk
3 to a client without fear of my phone dropping my call.
4 And I am also a foster parent, so it's very important
5 for me to stay connected to my children. My children
6 are very active in the community. They're in a lot of
7 sports and they take the transportation, school
8 transportation to travel to other small areas to
9 compete. And so I just Googled right now. Recently
10 there was a school bus accident and, you know, in times
11 like that, you always want to stay connected with your
12 children. So if merging both AT&T and T-Mobile will
13 bring us toward that path that will satisfy me as a
14 customer and millions others, then why not. I ask that
15 the CPUC approve this merger without additional
16 conditions as it would only slow down the process of
17 improvement to bringing the next generation of
18 services, such as the LTE. AT&T is known for being a
19 leader to be first in line to take a risk. If risks
20 don't occur, our economy will not move forward but be
21 left behind. As they say, no guts, no glory. Thank
22 you.

23 JUDGE LONG: Thank you. Let's also get lining
24 up, please, Marcia Chung, Linda Traynor, Phil Traynor
25 and Michael Evans.

1 MR. OLAZABAL: Good evening. My name is Mark
2 Olazabal. M-A-R-K, I did that just for Doug.
3 O-L-A-Z-A-B-A-L. I'm an instructor at a computer lab
4 here in Fresno at a public assistance nonprofit where I
5 have firsthand experience with the underserved. As a
6 student, I understand the academic necessity of
7 broadband access. As a son, I understand the
8 importance of communicating and answering the phone
9 when your mom calls you. Actually answering the phone
10 when she calls you.

11 JUDGE LONG: You have a dad, too, right?

12 MR. OLAZABAL: Well, he doesn't really call,
13 but he should and he can. And as a friend I understand
14 the importance of staying networked to various
15 resources. We all know about the digital divide here
16 in the central valley, and so in support of the merger
17 I have to call attention to the online access to
18 resources are really important. As people come into
19 the computer lab, that's the first thing that we
20 gravitate towards is along with computer literacy is
21 teaching them to find the resources on their own. And
22 from now a lot of people just don't have that access.
23 Where they live, they just don't have that. And so
24 analogous to having the speed rail come through here,
25 it's all about getting access to that opportunity, and

1 if this merger increases access to 97 percent, then in
2 the interest of bridging the digital divide, I have to
3 support it. Thanks guys.

4 JUDGE LONG: Thank you.

5 MS. CHUNG: Thank you, Judge Long and thank
6 you Commissioner Sandoval. My name is Marcia Chung,
7 M-A-R-C-I-A, C-H-U-N-G. And I am here to represent
8 JACL, Japanese American Citizens League on both the
9 national level and here locally. I am the governor of
10 the Central District. That would be the rural areas of
11 Fresno and Clovis, Livingston, Merced and as far south
12 as Tulare County. And I wanted to just say that AT&T
13 has always been a supporter of nonprofits as indicated
14 by other people who have spoken tonight. Both
15 nationally and locally, and I don't feel that they
16 would change that image that they have projected thus
17 far. So with our organization, they have always been
18 very supportive in all the efforts that we have done.
19 JACL is the largest of -- it's the oldest national
20 organization for civil rights, and we thank AT&T and we
21 respect and honor the merger and hope that you will
22 also. Thank you.

23 JUDGE LONG: Thank you. Do we have Linda or
24 Gill? No? Okay. Michael Evans. Oh, dear, I'm going
25 to say the last name is Keys?

1 COMMISSIONER SANDOVAL: From Fresno, Mona
2 Keys, CWA.

3 JUDGE LONG: And Stan Santos and Henry --

4 COMMISSIONER SANDOVAL: Barigian from Fresno.

5 MS. KEYS: Good evening. My name is Maria
6 Keys. I am an employee of AT&T but I represent over
7 1,000 members for CWA Local 9408. We are the employees
8 of AT&T. We support this merger. We believe it will
9 be good for the workers. AT&T is the only union
10 wireless company. AT&T mobility employees, unlike
11 wireless workers for Sprint and T-Mobile have a voice
12 on the job through collective bargaining and have an
13 opportunity to improve wages, benefits and working
14 conditions. AT&T maintains a policy of noninterference
15 and allows workers to make their decisions about
16 whether to join a union or not. If the merger is
17 approved, T-Mobile workers will have the right to join
18 a union, and through collective bargaining they will be
19 able to shape their future. We are now down to only 7
20 percent union workers in the private sector of the
21 United States. That explains why there's a growing
22 inequality in this country. It would be good for the
23 California communities to have a growing union work
24 force that will expand the middle class jobs in our
25 state. This merger will be good for the workers and

1 that is why it has been endorsed by the entire labor
2 movement for Communication Workers of America, for
3 AFL-CIO, Service Employees, International Union,
4 American Federation for Teachers, Teamsters, Mine
5 Workers, United Food and Commercial Workers as well as
6 the Coalition for the Labor Union Women's Coalition.
7 Also, the AT&T and T-Mobile merger will expand wireless
8 next generation broadband throughout California. The
9 broadband is essential and it spurs economic growth and
10 job creations. It offers new opportunities to improve
11 education, health care and even energy conservation.
12 Without broadband, communities and families are at a
13 disadvantage.

14 Lastly, African Americans and Hispanics use
15 wireless connections as well as many other ethnic
16 groups. So it is particularly important to expand high
17 speed wireless and to close the racial digital divide.
18 The NAACP, the National Urban League, the Hispanic
19 Institute and the Sierra Club and many other public
20 interest groups have endorsed this merger because it's
21 good for broadband's expansion and good for jobs.
22 Thank you.

23 JUDGE LONG: Thank you.

24 MR. SANTOS: Hi. My name is Stan Santos. I'm
25 really honored to be here, especially with the

1 commission. You're really my hero. Thank you for
2 coming. Yes, I support the merger. I support the
3 merger because of the unionization of those workers who
4 deserve to be brought in to the ability to have a
5 contract. That's tremendous. On the other hand, I
6 have to condition my support and ask a question. I
7 went up and down the valley for a few years talking to
8 rural communities, city councils; Orange Cove, Parlier,
9 Dinuba, Delano, Mendota and Firebaugh, so I know the
10 struggle that Jose Antonio and them have in those
11 communities with 40 percent unemployment. Why did it
12 take so long? You know, and why ten megs in six
13 years? I have to ask the question and I hope we can
14 speak like family because I really have a lot of
15 respect for the folks at AT&T, Eric and the management
16 there. On the other hand, ten megs I think is setting
17 the bar low, and I believe that by the time it's built,
18 ten megs may be irrelevant. I have to be honest. We
19 should then start the next stage, I think it's a
20 stepping stone to 100 megs. I think rural communities
21 deserve everything that's available that technology can
22 provide. I've seen those kids and I have a picture of
23 some of those kids playing with spare tire on the side
24 of a hill because they didn't have nothing else to do.
25 They deserve the best, and they're the brightest,

1 they're just as bright as anybody is else in this world
2 and they deserve to have it. And I support the build
3 and I think it should not stop at ten and the next goal
4 will be 100 megs, and as long as my hip holds out,
5 maybe I'll help you build it. But again, it will
6 require a public private partnership. There will have
7 to be a force migration from the copper to the fiber
8 network. These are ambitious projects, but why don't
9 we make this the, what do they call it, the public
10 works project of today. And we can bail out those
11 communities and we can bail out our own work forces.
12 So I really think that's the goal, and I hope that
13 everybody will agree with me and support that in the
14 future. Thank you very much. I'll offer this to this
15 testimony. Thank you.

16 JUDGE LONG: All right. Thank you. We're
17 actually going to take a tiny little break for a couple
18 minutes. We need to get the blood back into the
19 fingers of our reporter and we actually need more film
20 in the camera. So we're going to go off the record.
21 We're going to be five minutes or less.

22 VIDEOGRAPHER: The time is 7:52 p.m. We're
23 off the record.

24 (Recess)

25 JUDGE LONG: We'll be back on the record.

1 Stan, will you come forward please and remind us of
2 your last name. I think it's Santos, right? No? You
3 get to come up anyway.

4 MR. BARIGIAN: My name is Henry Barigian and I
5 represent myself. And I'm totally, totally against
6 this merger. And any time anyone thinks that a merger
7 is beneficial haven't seen the record of some of these
8 major corporations who have gotten entangled with one
9 another and then finally had to separate from each
10 other. And AT&T, who I belong to at this moment and
11 I'm changing. I'm going over to Credo because Credo
12 represents my philosophy which is -- AT&T is, their
13 management is a very right wing group of people. And
14 all you have to do is go on the Internet and look up
15 the things that they support and it will give you a
16 good idea of what AT&T represents. And every time any
17 company that gets larger and larger, you, the consumer
18 lose more and more because they get out -- there's what
19 I call the arrogance of power, and that's what happens
20 when you get these large mergers going. That's what's
21 happened. The government is now owned by these
22 corporations. When they have enormous amounts of money
23 that they can throw at the government and buy whatever
24 kind of ruling that they want, you're seeing it with
25 our Congress right now. We've got a bunch of people

1 who have stymied the president from getting access to
2 monies to save the economy, and these people will not
3 tax the very people who control the monies of this
4 country. And as a consequence, they dominate this
5 country lock, stock and barrel. And if you think you
6 have any voice, you've got another thought coming. And
7 if you think that these people care about unions, check
8 China where all the corporations have gone. They've
9 left here and gone to China and left you high and dry.
10 So any time you think a corporation is looking after
11 your needs, my friends, think again. Thank you.

12 COMMISSIONER SANDOVAL: Thank you.

13 JUDGE LONG: Okay. Alicia Sanchez?

14 MR. THAO: Chukon Thao.

15 JUDGE LONG: Sure.

16 MR. THAO: Chukon Thao. Last name T-H-A-O.
17 Judge Long, Commissioner Sandoval, my name is Chukon
18 Thao. I'm the executive director for the National
19 Hmong American Farmers. We're a community based
20 organization working with small and middle resource
21 farmers across the nation. I also chair the USDA
22 Partners Committee in Washington DC where we work with
23 many socially disadvantaged farmers in many rural
24 communities throughout the country. I'm here today
25 because I think I have a few questions, you know. I

1 want to make sure that this merger, that there are jobs
2 that are created for a diverse community. I want to
3 know that there's better service, that there's actual
4 language. My people, Hmong people, many of them don't
5 speak English well enough to be able to contest things
6 on their bills, to be able to question. I want to know
7 that this merger will give us that access. I want to
8 know that there's potential for lower rates that low
9 income farmers and otherwise poor communities can go
10 out there and still have phone service without having
11 to get a second job. And I want to know that AT&T is
12 committed to giving back to the community through C
13 bills, through supporting diverse communities, knowing
14 who's out there and making sure that you're a part of
15 that community because we also pay your bills. I think
16 most importantly, I want to know if this merger is to
17 provide better service, lower rates and not to profit
18 AT&T only. So thank you for your time.

19 JUDGE LONG: Thank you very much. Okay.

20 Let's go with Dennis Lujan?

21 MR. LUJAN: Lujan.

22 JUDGE LONG: Lujan, I'm sorry. Also Sheila
23 Gallardo and Martha Elizabeth who wrote below her name
24 there. Martha Elizabeth --

25 MS. HERNANDEZ: Hernandez.

1 JUDGE LONG: Hernandez. Thank you.

2 MR. LUJAN: My name is Dennis Lujan. I'm
3 serving my 31st year as a councilman, mayor, mayor pro
4 tem, city of Selma, I've done it all. Been there, done
5 that. One of the things I'd like to say is that we've
6 sat through many public hearings and there's always
7 folks that come and, you know, there's a little bit of
8 truth in everything that you hear. And the most
9 important thing to remember is that AT&T, T-Mobile,
10 they're very viable entities in the country and they're
11 here. They're not in China. They're here. They're
12 serving us. Again, I'm here tonight in support of the
13 merger of AT&T and T-Mobile. I live in the rural
14 community of Selma, and I know that my neighbors and
15 friends in rural communities will benefit from this
16 important merger. Latinos comprise 80 percent of my
17 community's population, and we understand the
18 commitment that AT&T has made to the Latino community
19 because they have made more than promises. They have
20 produced results. AT&T has been supporting the Latino
21 community in arts, health services and community
22 organizations for years and years. They have a history
23 of doing the right thing, paying their workers a fair
24 and decent wage. I stand here today supporting the
25 merger with T-Mobile and ask you to do the same.

1 JUDGE LONG: Thank you.

2 MR. LUJAN: And somebody promised me dinner
3 here. I don't know who was going to spring for it
4 here, but that's one of the reasons I came.

5 MS. GALLARDO: Good evening. My name is
6 Sheila Gallardo. G-A-L-L-A-R-D-O. I have worked as a
7 social worker for more than 20 years with low income
8 families, and I am here to oppose the merger. I find
9 it very hard to believe that this acquisition is going
10 to create more jobs than are eliminated. If AT&T does
11 create more jobs than are lost, it will be the first
12 time in history that a merger creates jobs instead of
13 eliminating jobs. That is how cost savings happen.
14 People are laid off. Retail centers are closed. Call
15 centers are closed in California and relocated to other
16 states or overseas. The competition is eliminated,
17 services are downgraded. I've listened and I've heard
18 a lot about jobs that are going to be created here.
19 Everything seems to be centered around that. But
20 again, given the history of mergers, that does not
21 happen. If there are any volunteer rules made or
22 volunteer rules don't work and what we need is
23 something in writing so that the PUC can enforce that.
24 Thank you.

25 JUDGE LONG: Thank you. I'll also call Paul

1 Schlesinger and Tate Hill and Rosa Moreno to be ready
2 to come up.

3 MS. HERNANDEZ: Hi. Thank you and thank you
4 for being here. I'm Martha Elizabeth Hernandez. I am
5 a realtor with Century 21, and for the last 39 years of
6 my 41 years I have lived in rural areas. For me, it's
7 great that they're merging and if jobs are created,
8 that's a plus, a plus that we need here in the central
9 valley. But I love AT&T. My whole family is AT&T. I
10 travel the roads. I'm always on the roads. I'm on 5.
11 I am on 99. I am constantly out in the rural areas.
12 Yes, I love being on the road at 2 o'clock in the
13 morning. It is so awesome to have a reliable phone
14 that actually works. I have tried other companies and
15 sometimes I have done that for financial needs because
16 it's better and I always end up going to AT&T.
17 Actually, I've never closed my service with AT&T. I
18 just try it and see, you know, is this going to work.
19 No way. So I have been -- I'm very loyal to AT&T. I
20 think we need to have AT&T in the rural areas. We need
21 to make sure that we all have access to a good phone.
22 We need to have access to Internet services because
23 we're always struggling out in the boonies where we
24 live in the middle of nowhere. We need to have that.
25 Whether we have a computer at home, maybe we'll strive

1 for having one if we can actually get service out
2 there. In some areas we cannot. So I'm here in
3 support of the merger. I'm here in support of my rural
4 communities. They have been very kind to me, to my
5 business. Most of my clients, 85 percent are Latinos
6 and they are from the rural areas. So thank you AT&T.
7 I hope you do get this merger and that you do continue
8 to serve our Latina community and it's been great.
9 Thank you.

10 JUDGE LONG: Please tell me you use a blue
11 tooth and don't text while you're driving.

12 THE WITNESS: I don't text but I do have like
13 two AT&T lines, and everyone has AT&T in my family. My
14 brother does, too. He's in the back.

15 JUDGE LONG: As long as you're using your blue
16 tooth, that's fine. Okay. Who are we up to now? Paul
17 Schlesinger, Tate Hill. No Paul? Let's go with Tate,
18 Rosa Moreno and --

19 COMMISSIONER SANDOVAL: And Ermelda Oriana
20 from Huron.

21 MR. HILL: Hello, my name is Tate Hill. I am
22 the president of the Fresno Metro Black Chamber of
23 Commerce, and I am a customer of AT&T. Our family has
24 been since the AT&T briefcase, cell phone briefcases,
25 so we've been with them a long time. Our chamber

1 represents or supports 2300 African American businesses
2 in the Fresno Clovis Madera area that generates over
3 200 million dollars in revenue, and we advocate for
4 local supplied diversity and minority contract. Our
5 chamber is in support of the merger because AT&T is
6 about connectivity, connecting to minority businesses
7 through inclusion. It's a national champion for
8 supplier diversity and business and it's been noted by
9 Black Enterprise Diversity, Inc. It's been supported
10 by the U.S. Black Chamber and also the California Black
11 Chamber. There's always opportunities to enhance and
12 increase supply and diversity efforts here in the
13 valley, and because AT&T has such a high record, even
14 being an A student, you want to say okay, get the A
15 plus plus. So we believe that this merger creates
16 opportunities for jobs and contracts for both small and
17 minority businesses. This also creates connectivity
18 with businesses globally. This merger will expand the
19 needed mobile 4G and 3G infrastructure that will enable
20 small businesses throughout the valley to compete, not
21 only regionally but globally. AT&T connects businesses
22 to technical assistance, ensuring smaller businesses
23 are aware of the opportunities with its company.
24 Business outreach -- its business outreach to minority
25 businesses. Just an example of that, I just came back

1 from DC where AT&T as a strong community partner
2 enabled 40 chamber members to gain technical assistance
3 that will support its local businesses. And also, AT&T
4 has been a valued community partner supporting events
5 within the African American community in southwest
6 Fresno where it has the highest concentration of
7 poverty. Just today at the Mary Eller Brown Center
8 where it provided a computer lab. It provided Internet
9 connectivity to students and families that normally do
10 not have that support and also community events like
11 the June team that celebrates community culture and
12 connectivity. And just also as a customer, one that
13 has used its roadside assistance service, in talking
14 about service that really supports individuals. When
15 you're out on the road, you know, 10 o'clock, 12
16 o'clock and you have a flat tire, you can call the AT&T
17 road service assistance and it works better even in
18 most cases than my own local insurance. So we are in
19 support of the merger. Thank you.

20 JUDGE LONG: All right. Thank you. So we
21 were after Ms. Moreno, Ermelda Oriana from Huron, Rosie
22 Dias from Huron, Sylvia Mora from Coalinga and Raymond
23 Macareno. All right. Raymond.

24 MR. MACARENO: Well, thank you very much and
25 welcome. My name is Raymond Macareno.

1 M-A-C-A-R-E-N-O. I hope to offer a different
2 perspective. I am actually neither a T-Mobile or AT&T
3 subscriber, not yet at least, but I wanted to give the
4 perspective that I am a former executive director of
5 the Hispanic Chamber of Commerce in Tulare and Kings
6 County. But I also now work for a nonprofit
7 organization that works with seasonal farm workers in
8 small remote communities like Huron that was mentioned,
9 Avenal, Corcoran area. And these are areas that need
10 those assistance. Two things I wanted to highlight is
11 that we do have a mobile unit that travels to these
12 areas because of the fact that there is that lack of
13 Internet use or cell phone use and access to Internet.
14 So having those mobile units in these areas is an area
15 that we try to service, but with this merger we'll have
16 additional services in those communities. Other
17 programs that are at our offices, individuals coming in
18 to our office to learn about how to use the Internet,
19 how to get on Amazon.com, how to check their kids
20 grades. But the key word is that they come to our
21 office. So that's the only unfortunate thing is that
22 we would like to be able to see them have that access
23 at their own homes. And these remote communities,
24 there's communities the size of 150 in population, and
25 they're 45 minutes out from any other, you know, large

1 community. And a lot of things -- a word that was
2 mentioned quite a bit tonight was the digital divide.
3 I don't think it's as apparent to those that live in
4 those communities, but when you're an individual like
5 myself that has lived in Los Angeles or other
6 metropolitan areas, and you come back and you live in
7 these communities in Tulare and Kings Counties, you
8 really see the difference in the services that you lose
9 coming back to your home town. So I want to just come
10 here and support the merger to share that there is a
11 need for a greater amount of individuals to have access
12 to services. So thank you very much for your time.

13 JUDGE LONG: Thank you very much.

14 Commissioner, we have reached the end of our list of
15 speakers.

16 COMMISSIONER SANDOVAL: Ask if there's anyone
17 else.

18 JUDGE LONG: Do we have anyone else that has
19 suddenly the urge to leap to their feet and were too
20 shy to sign the list? All right. Well, in that case
21 we want to thank everyone who's come tonight. We
22 appreciate the time they've given up, their patience
23 with everyone. It's been our pleasure to hear from you
24 tonight.

25 Commissioner, thank you for attending. We

1 will send you home safely. Please don't speak on a
2 phone without a blue tooth with when you drive because
3 this gentleman in the far corner and his compadres will
4 get you.

5 That concludes tonight's hearing. We thank
6 you very much. We'll be off the record.

7 VIDEOGRAPHER: The time is 8:19 p.m. We're
8 off the record.

9 -oOo-

10 (Whereupon, the meeting adjourned at 8:19 p.m.)

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REPORTER'S CERTIFICATE

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3 I hereby certify that the foregoing in the
4 within-entitled cause was taken at the time and place
5 herein named; that the transcript is a true record of
6 the proceedings as reported by me, a duly certified
7 shorthand reporter and a disinterested person, and was
8 thereafter transcribed into typewriting by computer.

9 I further certify that I am not interested in
10 the outcome of the said action, nor connected with, nor
11 related to any of the parties in said action, nor to
12 their respective counsel.

13 IN WITNESS WHEREOF, I have hereunto set my
14 hand this 31st day of July, 2011.

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17 CHERYL L. LABOA, C.S.R. 10039
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