June 23, 2010

Ms. Marlene Dortch
Secretary
Federal Communications Commission
445 15th Street, S.W.
Washington, DC 20554

Re: Ex Parte Presentation in MB Docket No. 10-71

Dear Ms. Dortch:

On June 22, 2010, Bill Beaty of Comporium, Bob Gessner of Massillon Cable TV, Inc. and Mark Palchick and Rebecca Jacobs of Womble Carlyle Sandridge and Rice, PLLC participated in separate meetings with the following FCC staff.

- Rick Kaplan, Chief of Staff, Office of Commissioner Mignon L. Clyburn
- Joshua Cinelli, Media Advisor, Office of Commissioner Michael J. Copps and intern Michael Park
- Bradley Gillen, Legal Advisor, Office of Commissioner Meredith Attwell Baker

Bill Beaty of Comporium also had the opportunity to speak briefly with Chairman Julius Genochowski regarding a portion of the below-listed issues.

During the meetings, the participants discussed the comments that they filed in MB Docket No. 10-71 in support of the Petitioners. The participants emphasized that the need to repair retransmission consent process had been proven and that the Commission had remedies available to it that did not require statutory changes. The participants discussed three main remedies: (1) Wireline multichannel video providers should be permitted to place for-pay broadcast channels on a non-mandatory tier and a broadcaster that will not provide a tiered retransmission consent rate would deemed to be negotiating in bad faith; (2) enforcement of the existing statutory obligation that licensees must be responsible for the operation of their station; and (3) mandating a most favored nation provision in broadcast retransmission contracts.

The importance of the proposed remedies for small to mid-sized cable operators cannot be overemphasized. Smaller cable operators serve 10-15 percent of the current cable market, often serving in rural areas where consumer choice is already at a minimum. These cable operators provide key local services to their communities, such as PEG channels, cable to the class room and local
religious programming. Local cable television companies are also a key element in advancing the goals identified by the Commission’s Broadband initiative. Small and mid-sized operators often bring high-speed broadband to communities that would otherwise lack those services. When smaller cable operators face revenue loss due to higher fees for carriage of broadcast signals, local community programming and the expansion and development of broadband service suffer.

The remedies addressed during the meetings go to the heart of Congress’ mandate that the Commission consider, in the creation of the retransmission consent process, “the impact that the grant of retransmission consent by television stations may have on the rates for the basic service tier and shall ensure that the regulations prescribed under this subsection do not conflict with the Commission’s obligation under Section 623(b)(1) to ensure that the rates for the basic service tier are reasonable.” 47 USC §325(b)(3)(A). While the retransmission consent process may at one time have worked to fulfill these goals, the current rules have permitted the creation of a marketplace that unfairly penalizes consumers.

The participants suggest placing cable operators on par with satellite providers who are permitted to place broadcast signals on a separate tier. As the participants noted in their comments, in the 2001 Digital Must Carry Order the Commission granted systems subject to effective competition the right to place digital signals on a separate tier. For those systems that are not subject to effective competition and remain rate-regulated, the Commission should permit creation of a separate tier for pay-broadcast signals and require that cable operators: (1) pass through directly to the customer no more than the cost that the broadcaster charges for the signal, and (2) only recapture the actual cost of the set-top box using a Form 1240. Where a cable operator chooses to offer a for-pay broadcast tier, a broadcaster that does not offer a tiered rate for retransmission consent would be deemed to have failed to negotiate in good faith. By permitting cable operators to place for-pay broadcast signals on a separate non-mandatory tier, the Commission would increase transparency to consumers regarding the cost of broadcast signal and would allow the consumer to decide if the cost was merited.

The second remedy that the participants request is that the Commission enforce the existing statutory obligation that licensees must be responsible for the operation of their station. To emphasize the importance of this issue, (using page A-2043 of the 2008 Television Factbook, Stations Volume, attached) Bill Beaty described a recent situation that he faced with the carriage of station WIS in Comporium’s Rock Hill cable system. WIS is a distant station to Comporium’s Rock Hill cable system. However, for years, in order to bring the local Columbia, SC news to his customers, Comporium had carried only the four blocks of local news provided by the station and blocked the remaining programming due to network non-duplication rules. After years of contracting amicably with the local station, Mr. Beaty was sent a letter last year stating that he would have to negotiate directly with a consultant and was no longer permitted to contact the local station. After the consultant demanded payment for carriage of the local news programming, Mr. Beaty had no choice but to run a crawl on his cable systems notifying his customers that the WIS programming would no

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longer be carried by Comporium. When Comporium’s customers saw the crawl they were enraged and immediately called Mr. Beaty to complain. Because of the intensity of viewers complaints, Mr. Beaty received a call from the local station manager who explained that she had had no idea that Comporium was about to discontinue their signal and promised to remedy the situation. If Comporium was negotiating directly with the local licensee, or at least a representative under the control of the local licensee, viewers would never have been put in the position of being on the brink of losing their primary source of South Carolina news and information. As this situation exemplifies, taking the local element out of the negotiations often leads to an undesirable situation for not only the cable operator and the local station, but for the customers, as well.

The last remedy that the participants discussed is that they are in favor of Cablevision’s proposal for a most favored nations (“MFN”) provision in retransmission consent contracts. An MFN provision would help to level the playing field between smaller and larger MVPDs. Bill Beaty of Comporium again described a situation that aptly portrays the current disparity that consumers of broadcast service face. Comporium serves 2 of the 24 counties in the Charlotte DMA. The remaining counties are served by Time Warner Cable. When negotiating for retransmission consent with local North and South Carolina broadcast stations, Time Warner Cable should be able to leverage the customers that it serves within the 24 counties while Comporium must come to the table without any leverage. If Time Warner Cable is able to negotiate for better broadcast service rates for its customers then Comporium can negotiate for its customers, Comporium’s customers, located next door to Time Warner Cable’s customers, would have to pay higher rates. Congress has recognized the unique right that viewers have to view local television broadcast stations. To make a customer pay more to receive local television broadcast signals because of the multichannel provider it chooses, is fundamentally at odds with the concept of localism that is the underpinning of the broadcast provisions of the Communications Act, and is anathema to Congress’ mandate that basic tier rates be reasonable for consumers. If the Commission still believes that broadcast stations deserve special treatment because they provide a unique local service to customers, the cost of those stations to subscribers should not be disparate in such a way that it is patently unfair to one subscriber base over another.

The participants requested that the Commission issue a Notice of Proposed Rulemaking (“NPRM”) which acknowledges the need to fix the retransmission consent and which proposes adoption of the remedies discussed by participants. The participants also briefly commented on the issue of addition retransmission consent customer notices, and urged the Commission to forego more stringent customer notice provisions. Such notice requirements will disadvantage customer and local multichannel video providers with no discernable benefit.
Please contact the undersigned if you have any questions about these issues.

Very Truly Yours,

[Signature]

Rebecca Jacobs

cc: Rick Kaplan
    Joshua Cinelli
    Bradley Gillen
South Carolina — Columbia

WIS
Ch. 10

Network Service: NBC.
Licensee: WIS License Subsidiary LLC, 201 Monroe St., RSA Tower, 20th Floor, Montgomery, AL 36104.
Studio: 1111 Bull St., Columbia, SC 29201.
Mailing Address: PO Box 367, Columbia, SC 29201.
Phone: 803-758-1271; 803-799-1010. Fax: 803-758-1155.
Web Site: http://www.wistv.com


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<th>Latitude</th>
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<td>34° 07' 29&quot;</td>
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Note: Latitude and longitude coordinates shown are based on the North American Datum of 1927 (NAD 27) as currently required by the Mass Media Bureau of the FCC.

Multichannel TV Sound: Stereo only.

Satellite Earth Stations: Transmitter Harris; Comsat, 3-meter Ku-band; AFC, 3.6-meter Ku-band; DH Satellite, 4.9-meter Ku & C-band; Scientific-Atlanta, 7-meter C-band; Comsat, 8-meter Ku-band; Standard Communications, Scientific-Atlanta, M/A-Com, Harris receivers.

SNG Mobile Dish: Andrew, 2.3-meter Ku-band.

News Services: NBC News Channel, CNN NewsSource, AP.

Ownership: Raycom Media Inc. (Group Owner).


Represented (sales): Harrington Righter & Parsons Inc. (HRP).

Represented (legal): Covington & Burling.

Personnel:
Mel Stebbins, General Manager.
Tina Blacklocke, Station Manager & News Director.
Brent Lane, General Sales Manager.
Nancy Libert, Local Sales Manager.
Debbie Johnson, National & Regional Sales Manager.
Ken Thayer, Chief Engineer.
Quentin Kenny, Business Manager.
Barry Ahrendt, Program & Promotion Manager.
John Howard, Production Manager.
Joyce Murphy, Traffic Manager.

City of License: Columbia. Station DMA: Columbia, SC. Rank: 81.


Estimated Station Totals *
Average Weekly Circulation (2007) 285,390
Average Daily Circulation (2007) 139,380

Station DMA Total
Average Weekly Circulation (2007) 185,846
Average Daily Circulation (2007) 119,207

Other DMA Total
Average Weekly Circulation (2007) 99,544
Average Daily Circulation (2007) 62,057

*Estimated station totals are sums of the Nielsen TV and Cable TV household estimates for each county in which the station registers viewing of more than 5% as per the Nielsen Survey Methods.